LONG RANGE CAPITAL PLANNING AND UTILIZATION COMMITTEE

Legislative Office Building, Room 201

Concord, NH

Tuesday, September 24, 2013

MEMBERS PRESENT:

Rep. David Campbell, Chair

Rep. John Cloutier

Rep. Alfred Lerandeau

Rep. Gene Chandler

Rep. Katherine Rogers (Alternate)

Rep. John Graham (Alternate)

Sen. David Boutin

Sen. Nancy Stiles

Sen. Sylvia Larsen

<u>Also Present</u>: Gerard Murphy (Office of the Governor)

Michael Connor (Dept. of Administrative Services)

(Convened at 11:42 a.m.)

1. Acceptance of Minutes of the June 25, 2013 and August 6, 2013 meetings

<u>CHAIRMAN CAMPBELL</u>: We are going to call the Long Range Capital Planning and Utilization Committee to order. I apologize, we ran a little bit over in the prior meeting. The first order of business is acceptance of minutes of the June $25^{\rm th}$ and August $6^{\rm th}$ meetings.

** SEN. STILES: So moved.

<u>CHAIRMAN CAMPBELL</u>: So moved by Senator Stiles and seconded by Senator Boutin. All those in favor say aye? Opposed? Item is adopted.

*** {MOTION ADOPTED}

2. Old Business.

3. New Business.

CHAIRMAN CAMPBELL: Go onto new -- there's no Old Business but New Business. We're going to Long Range Capital Planning 13-036, Department of Health and Human Services. Is somebody here to present this item? There he is. Sorry. We ran late, and you were out of the room. We are now on Item 13-036. Commissioner Toumpas, we welcome you and talk about the item.

NICHOLAS TOUMPAS, Commissioner, Department of Health and Human Services: Good morning, Mr. Chair. For the record, Nick Toumpas, Commissioner of Health and Human Services. I'm here to speak to an item for seeking the approval of the -- of the Committee for a 10-year lease for a facility in Keene for a new Keene District Office. If I could just provide you a little bit of a context on this. We have had the existing lease for eight years and we -- in December 2012, we looked to re-procure that just to make sure that we are getting the best deal. But one of the key things that we were looking to do is that because over the past several years DHHS has made a number of investments in technology and changing how we go about doing our work in our field offices, and what we needed to do is have a facility that basically compliments and supports what it is that we are looking to do.

The transformation in terms of what we have done is to move more to electronic to be able to go with document imaging as a way to be able to streamline the process. And then in the course of doing that we are allowing people to basically transact some of the business outside of the four walls of the Department creating more of a virtual front door, if you will, with the use of kiosk, the use of the Internet for people to begin the process of applying for benefits.

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There are a number of different dimensions that we had so that as we looked at doing the re-procurement we -there were several dimensions that we had in terms of what we were trying to address to make sure that the facility mapped up against that which we were trying to do from a programmatic standpoint, one of which I've already mentioned, the use of the technology, where we have gone to a way in which to be able to do the whole application process electronically. So when somebody comes in to apply, everything is digitized and that allows us to basically streamline and change the configuration in terms of what we are going to need within the office.

With the NH Easy, which is a web-based application that will allow people to be able to apply for benefits via the Internet from any publicly available Internet connection, this is one of the areas that we are working very closely with various provider agencies so that they can begin the process there to be able to get people on assistance quicker.

Another key area is that for the -- each one of our offices, probably 90% of the foot traffic that comes into the office is related to the eligibility. The other -- the other foot traffic is really related to the work on the part of our Children, Youth and Families, Child Support Enforcement, and Bureau of Elderly and Adult Services where the workers within the facility are largely out in the community and so, therefore, the need for a full-fledged office space for those people is diminished as we look to do more in the area of tele-work in allowing people to be able to work out of their homes.

A key concern that we had in terms of defining what our requirements were going to be moving forward was the issue of security. We have heard repeatedly from our state -- from our employees within the offices regarding security

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and in one area, in particular, and that is when people are being interviewed. When somebody is being interviewed for whether it's food stamps or Medicaid or one of the other public assistance programs, in many of the offices there is only one way of egress out of that particular -- the room itself. In many cases, the worker has their -- his or her back to the -- to the wall and there is only one way out and that's where the client can come in and out and that creates a safety issue for people. We wanted to address that.

We also -- we conduct administrative appeals out in our -- out in our regional offices. And one of the phenomenon that we've run into over the years is that when we schedule those people just simply don't show up. And so, consequently, we have a scarce resource within the Department, the appeals officer's driving to an office only to have somebody not show up. So, consequently, what we have done is we have set up, and it's part of the requirement for the new offices going forward, is a way in which for us to be able to do tele-video to allow the administrative appeals officer to be able to conduct hearings from the office here in Concord with the client showing up at -- at the field office.

We also wanted to make sure that the office was accessible for the staff and for the clients. The office that we're proposing here is also in Keene. It's just in a different location in Keene. And it is tied in with the New Hampshire Employment Security is right next-door, as well as some other services that people who are coming in that may lack transportation help. Now it's sort of a one-stop shop.

The proposal that we put forward, we put when we put it out to bid, we requested both a five and a 10-year proposal. The -- the bidder that we wanted to basically

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move forward with, which is the subject of this, provided both a five and a 10-year plan. The incumbent only provided us with a 10-year plan, did not provide us with a 5-year plan. The -- the cost over -- over the 10-year period will save the State and the Department in excess of \$565 million -- \$565,000 - I wish it was a million - and so that it would be, again, considerable savings that we would have.

I'm joined by David Clapp from Administrative Services and our Bureau of Facilities and Asset Management if you have any detailed questions regarding the process. With that, I'll open it up for any questions you may have.

CHAIRMAN CAMPBELL: I have more of a comment than a question and this is probably directed to you, Mike.

MICHAEL CONNOR, Deputy Commissioner, Department of Administrative Services: Hm-hum.

CHAIRMAN CAMPBELL: I'm looking at the numbers and doing a little math. And 10 years times -- it's 15,000 square feet times to 20 a square foot, it's about \$3.3 million.

MR. CONNOR: Okay.

CHAIRMAN CAMPBELL: I mean, that's over a 10-year period. I know we can't do anything about it today. But, I mean, just generally, I mean at some point isn't it cheaper to build facilities? You get a 10-year payback on it versus, you know, leases and I know there's nothing you can do about it today.

 $\underline{\text{MR. CONNOR}}$: The payback has been averaging probably somewhere between 35 and 40 years for a State-owned building, and that's because not only the cost of construction, but once it becomes a State-owned facility

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you need to operate it and so you're going to operate it at about \$8. So really you're working at the delta between the \$8 and whatever they're spending per square foot and then the cost of money. So there are other reasons that why we would want to build, you know, rather than just pure financial.

CHAIRMAN CAMPBELL: Okay. Questions? Yes.

SEN. BOUTIN: I guess I am kind of concerned about the -- first, what it would cost with no backup. I think we should have some backup information, some market data to tell us whether or not this is a reasonable figure --

MR. CONNOR: Hm-hum.

 $\underline{\text{SEN. BOUTIN}}\colon \text{--}$ in today's economy. These numbers look high to me.

CHAIRMAN CAMPBELL: Mike, you want to --

 \underline{MR} . CONNOR: I don't know if Dave Clapp -- Dave, do you have any information? Let me see if I can pull the item.

DAVID CLAPP, Bureau Chief, Bureau of Facilities and Assets Management, Department of Administrative Services: My name is David Clapp. I'm Bureau Chief of Bureau of Facilities and Assets Management. What we have been finding is the rates, rental rates are increasing on an expounding basis. When business was tough, prices came down. We were able to negotiate during that time. Now business is getting better for a lot of these and they are raising their rents up. The most recent ones we've had have been substantially higher than we have been paying in the past.

SEN. BOUTIN: Further question.

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CHAIRMAN CAMPBELL: Yes.

SEN. BOUTIN: And what I read is you're moving into an existing vacant complex.

MR. CLAPP: Excuse me?

SEN. BOUTIN: It says you're moving into an existing
vacant complex.

MR. CLAPP: Yes.

SEN. BOUTIN: So that your answer, it doesn't really give me hard data as to what the marketplace in Keene is like today and whether or not \$20 a square foot is a fair number. I'm not going to vote for this until I get that data. I don't think this Committee should vote for it in terms of being prudent and crystal with the money of the taxpayers of the State of New Hampshire and that should have been submitted with this documentation.

MR. CLAPP: We did go out to competitive bidding. We only had two respondents. We had actually three respondents to the bid. The first one -- one was disallowed as it didn't have sufficient parking. It wasn't conducive to the business environment. These were the only two bidders that we had for the area, and that's all we have to go by as far as what the actual square foot would cost.

SEN. BOUTIN: That's not -- that's not what I'm concerned about. I understand that you only had two bidders or three, whatever, and that that bidding process was about the facility, parking, so forth and so on, and I assume had something to do with what they were offering for rent.

MR. CLAPP: Right.

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SEN. BOUTIN: What they would give you for rent. I don't have any of that information and I have no market data that tells me that the going rate for this kind of space in Keene is \$20 a square foot gross. I don't have that.

MR. CLAPP: Okay.

SEN. BOUTIN: So I'm not going to vote for this until I have that supportive documentation.

CHAIRMAN CAMPBELL: Further discussion? Just a clarification. So it was a bid process, three people bid on it, three parties bid on it, and in the end you're saying that this rate will save the Department over 10 years five hundred and sixty --

MR. TOUMPAS: \$565,000.

 $\underline{\text{CHAIRMAN CAMPBELL}} \colon \text{Further discussion? Yes, I'm sorry}.$

MR. CONNOR: Just a follow-up on your question. It is in line with what we pay across the state. I mean, to your specific question which is Keene; but for new construction or renovation cost, that's in line, if not less. I mean, comparable Berlin District Court where we just entered into a 10-year lease was about \$25 a square foot. When we did the Merrimack County, when we looked at doing potential lease to build for the court, that was in the vicinity of 25 to 27. So these numbers here are definitely in line. Our low end places are probably -- are somewhere in the vicinity of 15.50 a square foot, really low end, but they wouldn't meet the requirements these are. But these are in line with what we see across the state. These are not out of line, for sure.

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SEN. BOUTIN: I know you say that. I don't think you can compare a court to an office.

 $\underline{\text{MR. CONNOR}}\colon$ No, but those are the most recent numbers that I have.

SEN. BOUTIN: That's not comparing to an office.

MR. CONNOR: Correct.

SEN. BOUTIN: I'm simply saying I think we ought to
have that information --

MR. CONNOR: Okay.

SEN. BOUTIN: -- you know, before we make a decision.

CHAIRMAN CAMPBELL: Senator Larsen.

SEN. BOUTIN: That's where I'm going to be.

SEN. LARSEN: I'm looking at the document we were given. On the third page there's a lease versus purchase comparison that has what I think I'm seeing is a difference of \$2.8 million over 15, 20 years. Isn't that the data you're looking for?

SEN. BOUTIN: No. I'm looking at -- I understand it makes more sense for us to lease.

SEN. LARSEN: Yeah.

SEN. BOUTIN: Than purchase.

 $\underline{\text{SEN. LARSEN}}\colon \text{Right. You just want to know the lease}$ rate per square foot.

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SEN. BOUTIN: What I want in documentation is the square foot rate that they have agreed to is a market-driven rate and the substantiation behind it before we sign onto a 10-year lease that -- and that's -- I think that's prudent for us to do that, and I'm a little surprised that it's not in the package.

CHAIRMAN CAMPBELL: Representative Lerandeau.

** REP. LERANDEAU: I just -- I'm kind of happy with what we have. I think they have done due diligence. I think they've looked around, and I make a motion that we accept it as presented.

REP. CLOUTIER: I'll second the motion.

<u>CHAIRMAN CAMPBELL</u>: Got a motion that's been seconded. Discussion? Senator Boutin, you want to add anything?

SEN. BOUTIN: No, I think I've said -- I think the Committee would be acting in the best interest of the taxpayers of the state if we waited until we got that documentation.

CHAIRMAN CAMPBELL: The thing that I'm uncertain about, Senator, is I don't know how we can do this if we don't go through bid process. You go through a bid process, you have to respect the bid process. If people don't -- part of the free market is people bidding and --

SEN. BOUTIN: With all due respect, Mr. Chairman.

CHAIRMAN CAMPBELL: Yes.

SEN. BOUTIN: What I'm asking for is for someone who has been in the marketplace and has an idea what the going rental rates are. That's how you negotiate with people. And

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if you have a party that doesn't want to pay the accepted market rate, then you go back out to bid. And so I don't think I'm asking for anything that's that unusual in terms of normal business practice. And so there doesn't seem to be a -- when does the current lease expire?

 $\underline{\text{MR. CLAPP}}$: We just did an extension for six months. That will allow us to get into and get the new facility up and running so it could be transferred.

SEN. BOUTIN: We have plenty of time, Mr. Chairman, for them to come back with that information.

<u>CHAIRMAN CAMPBELL</u>: Motion on the floor. Does anybody want to withdraw their motion or second and ask for a market analysis?

REP. CLOUTIER: No.

REP. LERANDEAU: I don't want to withdraw it.

CHAIRMAN CAMPBELL: In that case we'll have a vote. Vote fails we can ask for something else. Any further discussion?

REP. CLOUTIER: Excuse me, Mr. Chairman. You want a
roll call on this? I have roll call sheets if you want.

CHAIRMAN CAMPBELL: I don't think we need a roll call.

REP. CLOUTIER: Okay. All right. You don't want a roll
call.

CHAIRMAN CAMPBELL: If there is no more discussion, we'll vote on the motion on the floor which is to adopt the motion. All those in favor say aye? Opposed?

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SEN. BOUTIN: No.

CHAIRMAN CAMPBELL: There's one no. Thank you.

*** {MOTION ADOPTED}

<u>CHAIRMAN CAMPBELL</u>: Next item is 13-039, Department of Transportation. Two items. Mr. Miles, Mr. Schmidt, how are you?

CHUCK SCHMIDT, Administrator, Bureau of Right-of-Way, Department of Transportation: Great. How are you today?

PHIL MILES, Chief Property Manager, Department of Transportation: Good morning.

CHAIRMAN CAMPBELL: Good. Please, go ahead.

MR. SCHMIDT: Good morning. I'm Chuck Schmidt from New Hampshire DOT, the Administrator of the Bureau of Right-of-Way. With me today I have Mr. Philip Miles, the Chief Property Manager for the Department.

MR. MILES: Good morning.

CHAIRMAN CAMPBELL: Good morning. Go ahead.

MR. SCHMIDT: LRCP 13-039, Department of Transportation, request authorization to enter into a listing agreement for one term of one year with Prudential Verani Realty for the sale of 0.22 plus or minus acre parcel of State-owned land improved with a single family residence located at 4104 Brown Ave. in the City of Manchester for \$130,000, assessing an administrative fee of 1100, and negotiations within the Committee's current policy guidelines, subject to the conditions as specified in the request dated September 5, 2013.

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<u>CHAIRMAN CAMPBELL</u>: What's the pleasure of the Committee?

** SEN. BOUTIN: So move.

CHAIRMAN CAMPBELL: Moved by Senator Boutin.

REP. LERANDEAU: Second.

<u>CHAIRMAN CAMPBELL</u>: Second by Representative Lerandeau. Any discussion? All those in favor say aye? Opposed? Item's adopted.

*** {MOTION ADOPTED}

MR. SCHMIDT: Thank you.

CHAIRMAN CAMPBELL: Next LRCP 13-040, please.

MR. SCHMIDT: Yes, Department of Transportation requests authorization to enter into a listing agreement for a term of one year with Shea Commercial Properties, Inc., for the sale of a 0.75 plus or minus acre parcel of land -- State-owned land, excuse me, located on the southwest corner of Lamson Road and Roulston Road in the Town of Windham for \$90,000, assessing an administrative fee of \$1100, and allowing negotiations within the Committee's current policy guidelines, subject to the conditions as specified in the request dated September 13, 2013.

<u>CHAIRMAN CAMPBELL</u>: What's the pleasure of the Committee?

** SEN. BOUTIN: So move.

REP. LERANDEAU: Second.

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CHAIRMAN CAMPBELL: Moved by Senator Boutin, seconded by Representative Lerandeau. Any further discussion? Seeing none. All those in favor say aye? Opposed? Item is adopted.

MR. SCHMIDT: Thank you, sir.

*** {MOTION ADOPTED}

CHAIRMAN CAMPBELL: Thank you. Next up is the Department of Resources and Economic Development on item number 13-037. Mr. Carpenter, good morning.

BILL CARPENTER, Land Administrator, Division of Forests and Lands, Department of Resources and Economic Development: Good morning, Chairman Campbell. Good I'm Bill Carpenter, Land Administrator morning, Committee. for the Division of Forests and Lands. And we are here requesting your approval to surplus a conservation easement on land known as Big Island State Forest to the U.S. Fish and Wildlife Service Umbagog Refuge. In exchange for those easement rights, the State would receive a 233-acre forested track on the east side of the Androscoggin River, will become a new state reservation; and the significance of that track is that it harbors a key existing trail for Ride the Wilds, the thousand mile ATV Trail System they're putting in place in Coos County. So that's the primary purpose of this exchange.

The State would retain title to the land. We also retain the rights to manage a snowmobile corridor across the track and the rights to manage a hiking trail to some high ground on the land.

<u>CHAIRMAN CAMPBELL</u>: The 233-acre parcel the State is acquiring is in fee?

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 $\underline{\text{MR. CARPENTER}}$: Yes, we get fee title to the tune of 33 acres plus we get \$6200. We're also requesting that you waive --

CHAIRMAN CAMPBELL: That makes all the difference.

MR. CARPENTER: Excuse me?

CHAIRMAN CAMPBELL: That makes all the difference.

MR. CARPENTER: Equal for equal exchange.

CHAIRMAN CAMPBELL: Yes.

MR. CARPENTER: We came out on the good end of that one. And we'd also request that you waive the administrative fee seeing we are dealing with another governmental agency and just didn't work in the exchange.

CHAIRMAN CAMPBELL: Questions of Mr. Carpenter?
Seeing none. What's the pleasure of the Committee?

** SEN. BOUTIN: I'll move it.

SEN. LARSEN: Second.

CHAIRMAN CAMPBELL: Senator Boutin moves and Senator Larsen seconds the item. Any further discussion? Yes.

SEN. LARSEN: I think, once again, these kinds of trails are what we see is going to help develop tourism in our state and continue to grow some North Country jobs. So I think it's a great -- great proposal we have here.

CHAIRMAN CAMPBELL: All right. Any further discussion?
You good?

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SEN. BOUTIN: Yeah.

<u>CHAIRMAN CAMPBELL</u>: All those in favor say aye? Opposed? Thank you. Item is adopted.

*** {MOTION ADOPTED}

MR. CARPENTER: Thank you.

CHAIRMAN CAMPBELL: Next item is 13-041, New Hampshire Fish and Game Department. There's another item? Oh, yes, it's down the list.

MR. CARPENTER: Okay. I'm sorry.

CHAIRMAN CAMPBELL: It's down the list. That's all
right. We'll stay in order.

BETTY MCNAUGHTEN, Land Agent, Division of Facilities and Land, Department of Fish and Game: Good morning or is it afternoon?

CHAIRMAN CAMPBELL: I guess it's past already here.

MS. MCNAUGHTEN: My name is Betsy McNaughten. I'm a Land Agent at New Hampshire Fish and Game. I'm joined here with Patty Weathersby who is the President of Friends of Pulpit Rock Tower.

I'm here to request that we enter into a 10-year lease with the Friends of Pulpit Rock for Pulpit Rock Tower. We are being handed out an additional visual exhibit from the original request.

(Representative Chandler enters the Committee room.)

MS. MCNAUGHTEN: And part of that exhibit actually

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shows the tax map which shows where the tower is so closely-knit into a neighborhood. So we are requesting that the -- we enter into a 10-year lease at no cost with the friends of Pulpit Rock Tower for the 0.438 acres of the property in Rye. The tower is a World War II observation tower. And we further request that you waive the \$1,100 administrative fee as well.

CHAIRMAN CAMPBELL: Any questions? Senator Stiles.

** SEN. STILES: I'd like to move 13-041.

CHAIRMAN CAMPBELL: Senator Stiles moves and Senator Boutin seconds adoption of this item. Is there any further discussion? Seeing none. All those in favor say aye? Opposed? Thank you.

*** {MOTION ADOPTED}

MS. MCNAUGHTEN: Thank you.

CHAIRMAN CAMPBELL: That was easy, huh? Thank you. Okay. Next item is Department of Administrative Services, item number 13-042. Mike Connor.

MR. CONNOR: Mr. Chairman, Members of the Committee, my name is Mike Connor. I work for the Department of Administrative Services where I serve as Deputy Commissioner. I'm here today to seek your approval to reduce the previously approved sale price for the former Nashua District Court from \$1,153,778 to \$1 million, plus an administrative fee of 1 million -- I'm sorry -- \$1,100. That be quite a fee. With the ability to negotiate with any prospective buyers within 10% of the reduced sale price established by the Committee. We received approval from Long Range Planning Utilization back in May, and we listed the property receiving approximately 13 separate inquiries.

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One of the developers was very interested. I think they've been back to the site eight different times doing their due diligence. What they discovered was that there would be required by the City of Nashua to install a fire suppression system in order to convert the building from an office building into a multi-tenant office space, which included increasing the size of the 2-inch water main, I think, to a 4-inch water main. And they're also being required to remove an oil tank that's on the site. The estimated cost of that -- of those improvements is about \$254,000.

As a result of those unanticipated costs, I'm here today requesting that we reduce the amount to \$1 million, plus the ability to negotiate within 10% of that revised sale price and be glad to answer any questions you may have.

<u>CHAIRMAN CAMPBELL</u>: So it appears that you have a viable buyer.

MR. CONNOR: Yes.

REP. CHANDLER: Any punitive action on behalf of Nashua here 'cause we wouldn't give them the building?

CHAIRMAN CAMPBELL: We had the power to do so I'm sure it be moved by somebody on the Committee.

REP. GRAHAM: Already done.

CHAIRMAN CAMPBELL: City of Nashua actually wanted this at one time, but they didn't want to pay for it. Kind of ironic, but they're following code so.

** REP. LERANDEAU: So move.

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<u>CHAIRMAN CAMPBELL</u>: Representative Lerandeau moves the item. Seconded?

SEN. LARSEN: Second.

<u>CHAIRMAN CAMPBELL</u>: Seconded by Senator Larsen. Any discussion? All those in favor? Opposed? Thank you.

*** {MOTION ADOPTED)

<u>CHAIRMAN CAMPBELL</u>: Now we're back to DRED. Sorry about that.

CHRIS GAMACHE, Chief, Trails Bureau, Department of Resources and Economic Development: Afternoon, Mr.
Chairman, Members of the Committee. For the record, my name is Chris Gamache, Chief of the Trails Bureau,
Department of Resources and Economic Development.

This request we came to you a year ago and it was a request to transfer approximately six acres of land owned by the Department of Transportation and a large maintenance building to DRED. We have been the primary occupants and user for a number of years. Committee amended that to make it a 2-year transfer. We had some issues with some snow-mobile rental vendors on the property and asked us to resolve those before coming back.

Since last year we've been able to institute our administrative rules, set up permitting system for those vendors, organize the parking facility better, and we actually took court action against one of the other vendors so we feel we have addressed the issues that this Committee asked us to look at last year. And DOT has started to make the transfer of the bills for the power and everything else. And, selfishly, since I was coming today anyway, we thought we would throw on the agenda a year early and

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request permission to make the transfer permanent.

<u>CHAIRMAN CAMPBELL</u>: Any questions? Representative Chandler.

** REP. CHANDLER: Move acceptance.

SEN. BOUTIN: Second.

CHAIRMAN CAMPBELL: Representative Chandler moves and Senator Boutin seconds the item. Any further discussion? Questions? Punitive actions? Seeing none. Seeing none. All those in favor say aye? Opposed? Thank you.

MR. GAMACHE: Thank you.

*** {MOTION ADOPTED}

<u>CHAIRMAN CAMPBELL</u>: That's it for the agenda. We did set up a Capital Budget meeting at 10 o'clock on the $22^{\rm nd}$. Does an 11 o'clock meeting on the $22^{\rm nd}$ work for Members of the Committee since there's a large overlap? Check the schedule.

 $\underline{\text{REP. CLOUTIER}}\colon$ Mr. Chairman, as far as I'm concerned, again, having to meet the same day is fine with me.

REP. LERANDEAU: You got your earlier meeting pushed up
a little before this one.

REP. ROGERS: What time?

<u>CHAIRMAN CAMPBELL</u>: 10 o'clock and 11 o'clock. You could be out of here pretty much on time. If that's okay, we will have the next meeting of the Long Range Capital Planning and Utilization Committee at 11 o'clock on the $22^{\rm nd}$ of October. And with that, there's no other business.

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REP. CHANDLER: It's not business technically.

CHAIRMAN CAMPBELL: Yeah, sure.

REP. CHANDLER: I don't know what we can do. The Department DOT came. They have got the draft -- a draft RFP for the Welcome Information Center sponsorship deal.

CHAIRMAN CAMPBELL: Yeah.

REP. CHANDLER: Which we asked them to come to Long Range. The question is do they need -- was that something going to be presented to Long Range or we need to approve it? They just had a question about whether we actually wanted to approve them going ahead or they just should go out to bid. They have a draft thing so I suggested they bring the copies here, we distribute them, and then I guess have any questions we can let the Department know. I don't --

CHAIRMAN CAMPBELL: I think we have to approve it according to what we passed.

REP. CHANDLER: Okay. I guess what I would -- would be to pass these out, their draft. If anyone has any questions, they should call you maybe instead of four or five people calling the Department?

 $\underline{\text{CHAIRMAN CAMPBELL}}\colon$ Call me and I'll pass on the questions.

REP. CHANDLER: Is that reasonable?

CHAIRMAN CAMPBELL: Yes.

SEN. BOUTIN: Call you?

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CHAIRMAN CAMPBELL: Yeah.

REP. CHANDLER: No, Representative Campbell.

<u>CHAIRMAN CAMPBELL</u>: Call the Chair if there's questions and I'll pass them on to DOT and get the answers.

 $\underline{\text{REP. CHANDLER}}\colon$ Then they will get on the agenda for the next meeting.

<u>CHAIRMAN CAMPBELL</u>: Can we get this electronically sent out as well?

 \underline{MR} . KANE: When we receive it, we'll have to talk to the Department to get a copy.

CHAIRMAN CAMPBELL: What's that?

 $\underline{\text{MR. KANE}}$: We'll have to contact the Department to get a copy.

CHAIRMAN CAMPBELL: You can do that?

MR. KANE: Yes, we can do that.

REP. CHANDLER: And so it's been just so you know, this hasn't gone too far yet, but they do have a draft. They have talked to some people. And they have even a preliminary idea, not including the two Hooksett because they wouldn't be part of this, I guess. Not including the ones that closed and they asked if it could be as much as 200,000 bucks coming from this type of program. So --

CHAIRMAN CAMPBELL: That's right, that's the idea. So couple guys from -- Chuck, do you know -- will you find out who's in charge of this?

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MR. SCHMIDT: Bill Janelle.

CHAIRMAN CAMPBELL: Oh, Bill is?

MR. SCHMIDT: Yes.

<u>CHAIRMAN CAMPBELL</u>: So you have Bill be in contact with me. I'll pass on any questions from the Committee to him.

MR. SCHMIDT: Yes.

CHAIRMAN CAMPBELL: We'll bring something in as either informational or if it needs to be acted on the next meeting, the $22^{\rm nd}$.

MR. SCHMIDT: That was Bill Janelle.

 $\underline{\text{REP. CHANDLER}} \colon \text{Make}$ sure he knows to get on the agenda.

MR. KANE: I'll contact Bill when we get back.

CHAIRMAN CAMPBELL: Either informationally if there's nothing there to be acted on we'll do it. Any questions the Committee will send to me and we'll send to Mr. Janelle. Okay? All right. Any other matters? Seeing none. Motion to adjourn.

** SEN. BOUTIN: Move to adjourn.

<u>CHAIRMAN CAMPBELL</u>: Move to adjourn. All in favor say aye? We're adjourned. Thank you.

THE COURT REPORTER: Mr. Chairman. Mr. Chairman, is there a second on the adjournment?

REP. CLOUTIER: I'll second the motion.

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THE COURT REPORTER: Okay. Thank you.

*** {MOTION ADOPTED}

(Meeting adjourned at 11:40 p.m.)

LONG RANGE CAPITAL PLANNING & UTILIZATION COMMITTEE

CERTIFICATION

1, Cecelia A. Trask, a Licensed Court Reporter-Shorthand, do hereby certify that the foregoing transcript is a true and accurate transcript from my shorthand notes taken on said date to the best of my ability, skill, knowledge and judgment.

Cecelia A. Trask, LSR, RMR, CRR State of New Hampshire

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