



Over \$2 Billion and Counting for our Schools

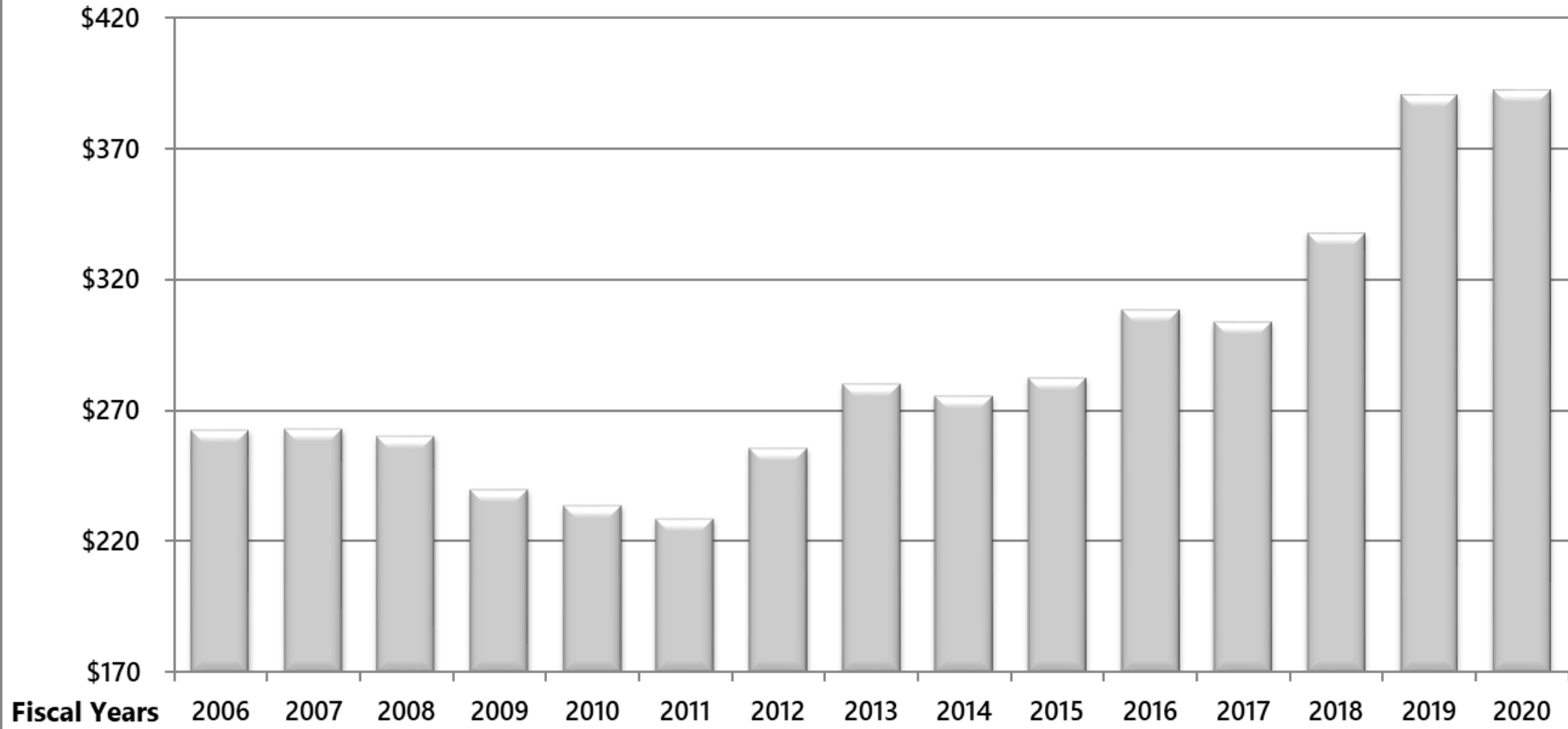
Senate Ways and Means Agency Revenue Presentation

**Charlie McIntyre, Executive Director
Jim Duris, Chief Financial Officer**

April 26, 2021

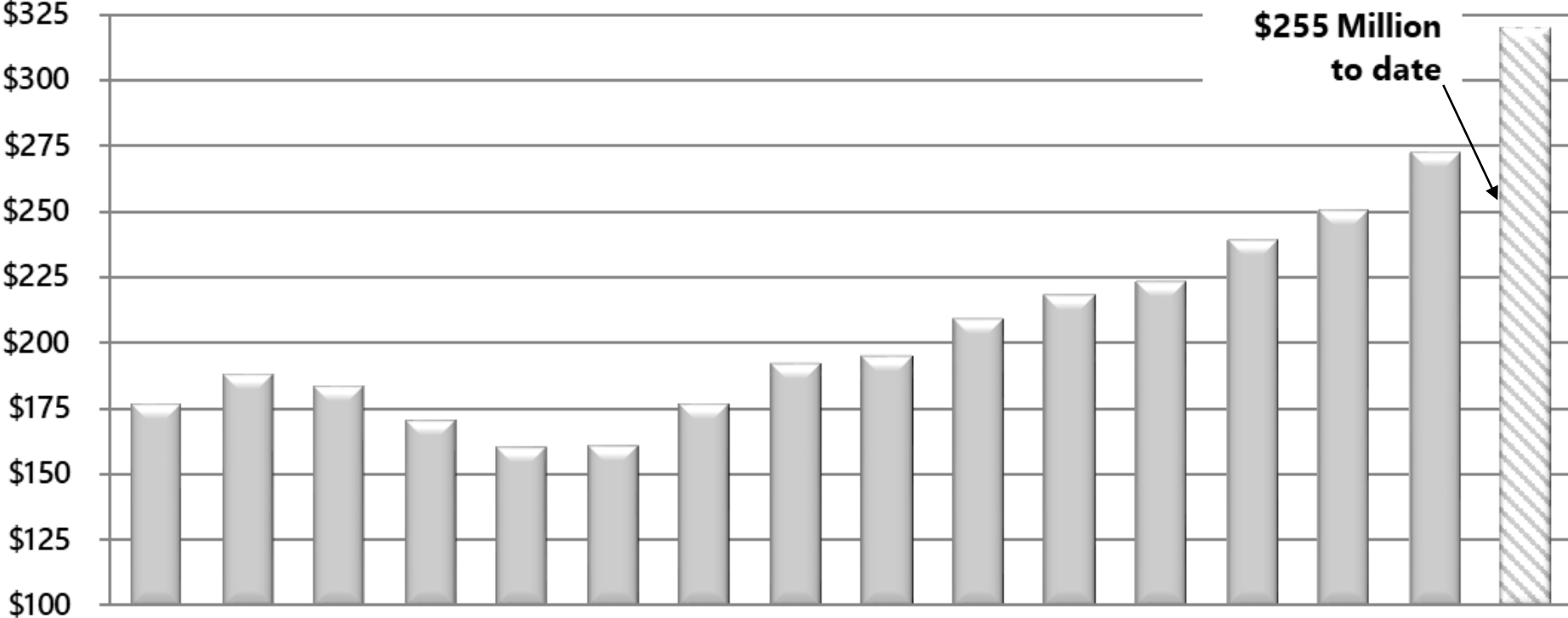
Total Revenues Fiscal Years 2006 – 2020

Millions



Instant Sales Fiscal Years 2006 – 2021

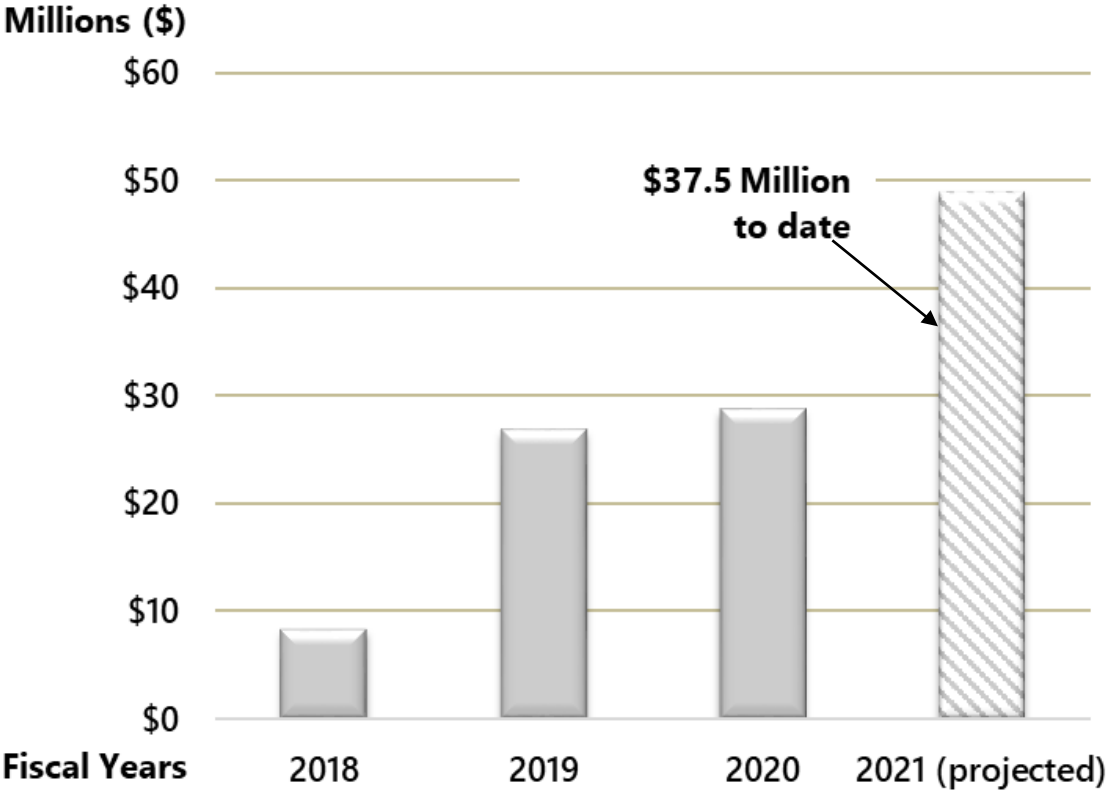
Millions



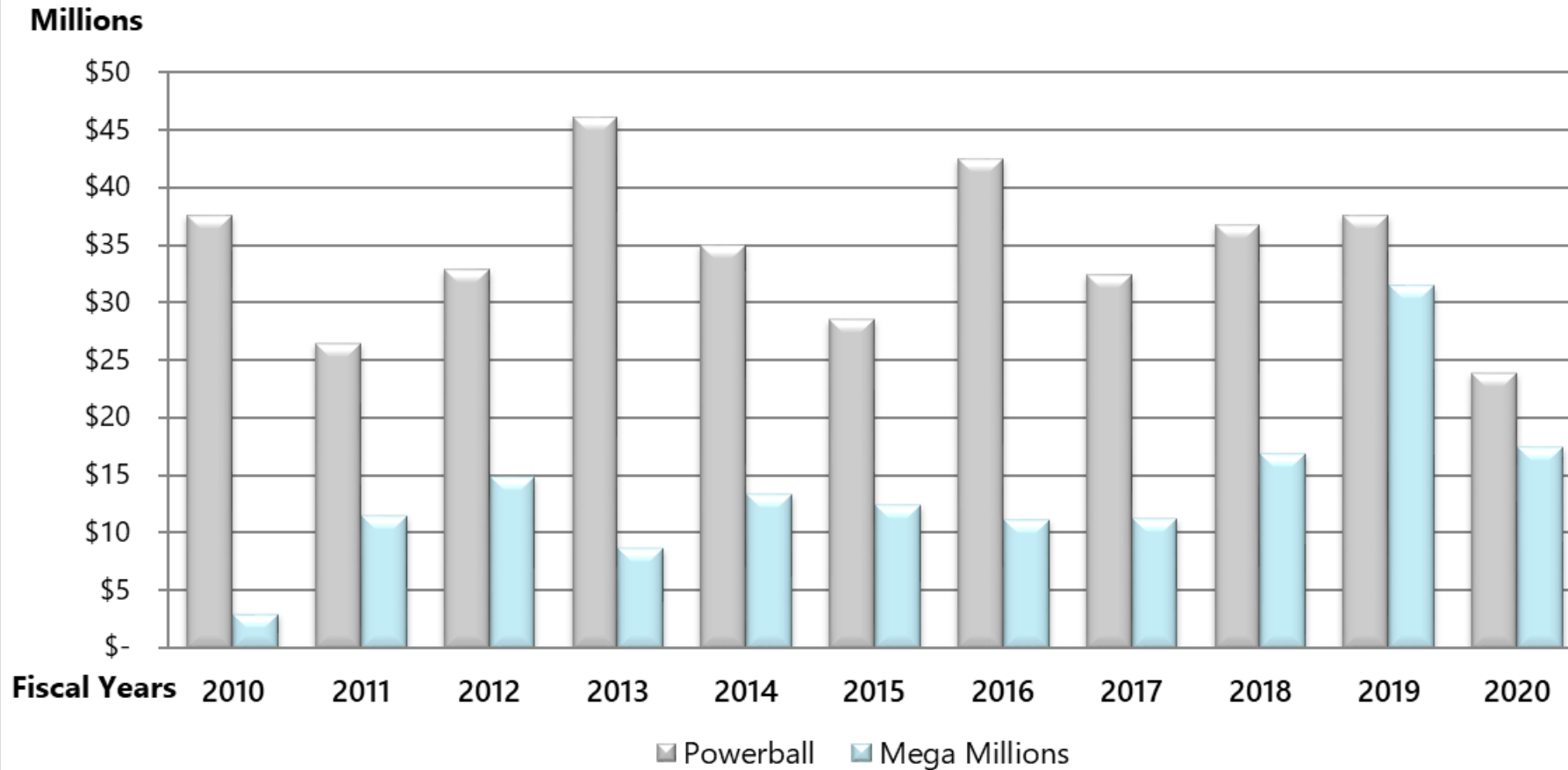
Fiscal Years

2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 (projected)

Keno Sales by Fiscal Year FY 2018 – FY 2021



Powerball and Mega Millions* Sales Fiscal Years 2010 – 2020



**Mega Millions ticket price increased from \$1 to \$2 in Fiscal Year 2018*

**The New Hampshire Lottery
Sports Book Revenue
Unaudited
FY 2021**

Mobile Sports Betting

| | <u>Handle</u> | <u>GGR</u> | <u>State Rev Share</u> |
|----------------|----------------------|----------------------|----------------------------|
| FY 2021 | | | |
| Jul-20 | \$ 11,623,208 | \$ 1,268,688 | \$ 602,156 |
| Aug-20 | 26,382,353 | 1,299,975 | 574,139 |
| Sep-20 | 36,567,245 | 2,320,266 | 1,005,835 |
| Oct-20 | 40,220,374 | 3,753,726 | 1,776,522 |
| Nov-20 | 38,882,400 | 3,804,994 | 1,841,111 |
| Dec-20 | 43,686,699 | 3,707,069 | 1,722,114 |
| Jan-21 | 49,439,331 | 3,189,485 | 1,433,111 |
| Feb-21 | 42,974,847 | 1,722,897 | 746,876 |
| Mar-21 | 44,440,621 | 3,341,246 | 1,514,191 |
| Apr-21 | | | |
| May-21 | | | |
| Jun-21 | | | |
| Total | \$334,217,078 | \$ 24,408,347 | \$ 11,216,056 |

Retail Sports Betting

| | <u>Handle</u> | <u>GGR</u> | <u>State Rev Share</u> |
|----------------|----------------------|---------------------|----------------------------|
| FY 2021 | | | |
| Jul-20 | \$ - | \$ - | \$ - |
| Aug-20 | 1,113,697 | 67,541 | 33,770 |
| Sep-20 | 4,806,375 | (29,902) | (14,951) |
| Oct-20 | 6,835,112 | 450,149 | 225,075 |
| Nov-20 | 7,641,047 | 965,465 | 482,732 |
| Dec-20 | 7,963,198 | 830,584 | 415,292 |
| Jan-21 | 10,356,102 | 1,007,544 | 453,395 |
| Feb-21 | 8,020,502 | 65,033 | 22,511 |
| Mar-21 | 11,359,475 | 913,486 | 411,069 |
| Apr-21 | | | |
| May-21 | | | |
| Jun-21 | | | |
| Total | \$ 58,095,509 | \$ 4,269,899 | \$ 2,028,893 |

Combined

| | <u>Handle</u> | <u>GGR</u> | <u>State Rev Share</u> |
|----------------|----------------------|----------------------|----------------------------|
| FY 2021 | | | |
| Jul-20 | \$ 11,623,208 | \$ 1,268,688 | \$ 602,156 |
| Aug-20 | 27,496,050 | 1,367,516 | 607,910 |
| Sep-20 | 41,373,620 | 2,290,364 | 990,885 |
| Oct-20 | 47,055,486 | 4,203,875 | 2,001,597 |
| Nov-20 | 46,523,447 | 4,770,459 | 2,323,843 |
| Dec-20 | 51,649,897 | 4,537,653 | 2,137,406 |
| Jan-21 | 59,795,433 | 4,197,029 | 1,886,506 |
| Feb-21 | 50,995,349 | 1,787,930 | 769,387 |
| Mar-21 | 55,800,096 | 4,254,732 | 1,925,260 |
| Apr-21 | - | - | - |
| May-21 | - | - | - |
| Jun-21 | - | - | - |
| Total | \$392,312,587 | \$ 28,678,246 | \$ 13,244,949 |

Distributions to Education (Net Profit) Fiscal Years 2006 – 2020 with Projections for 2021 – 2023

Millions (\$)

