

LEGISLATIVE COMMITTEE MINUTES

# **SB389**

# Bill as Introduced

SB 389-FN - AS INTRODUCED

2022 SESSION

22-2997  
12/08

SENATE BILL        **389-FN**

AN ACT            defining mobile service garages and relative to state vehicle inspections.

SPONSORS:        Sen. Watters, Dist 4; Sen. Sherman, Dist 24; Sen. French, Dist 7; Sen. Gannon,  
Dist 23; Sen. Hennessey, Dist 1; Sen. Prentiss, Dist 5; Rep. Hunt, Ches. 11; Rep.  
Sykes, Graf. 13

COMMITTEE:        Transportation

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ANALYSIS

This bill defines mobile service garages and allows the director of the division of motor vehicles to authorize certain mobile service garages as inspection stations.

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Explanation:        Matter added to current law appears in **bold italics**.  
Matter removed from current law appears [~~in brackets and struck through~~].  
Matter which is either (a) all new or (b) repealed and reenacted appears in regular type.

## STATE OF NEW HAMPSHIRE

*In the Year of Our Lord Two Thousand Twenty Two*

AN ACT defining mobile service garages and relative to state vehicle inspections.

*Be it Enacted by the Senate and House of Representatives in General Court convened:*

1 New Section; Motor Vehicles; Definitions; Mobile Service Garage. Amend RSA 259 by  
2 inserting after section 56 the following new section:

3 259:56-a Mobile Service Garage. "Mobile service garage" shall mean a vehicle, whether  
4 motorized or non-motorized, designed specifically for the purpose of servicing motor vehicles and  
5 that:

6 I. Contains an automotive lift, rated for at least 9,000 pounds, as an integral part of the  
7 vehicle.

8 II. Meets all applicable hazardous waste permitting requirements of the New Hampshire  
9 department of environmental services and the New Hampshire department of transportation.

10 III. Is equipped with a functioning GPS tracking device.

11 IV. When in operation, has Internet connectivity.

12 V. When in operation, has a minimal overall width of 12 feet and a minimal overall length of  
13 25 feet.

14 VI. When in operation, has an enclosed, unobstructed work area at least 15 feet wide and at  
15 least 20 feet long.

16 VII. Is covered by an active commercial automotive insurance policy with a liability limit of  
17 at least \$1,000,000.

18 VIII. Is operated by a business that:

19 (a) Is registered and in good standing with the New Hampshire secretary of state.

20 (b) Has an active general liability insurance policy with limits of at least \$1,000,000 per  
21 occurrence and at least \$2,000,000 general aggregate.

22 (c) Has an office, staffed at regular, posted hours that provides access to state inspection  
23 records and that maintains a schedule for the following 7 calendar days of times and locations for  
24 each mobile service garage under its operation that performs state inspections.

25 2 Motor Vehicles; Inspection Authorized. Amend RSA 266:1, VI-VII to read as follows:

26 VI. *Except as provided in paragraph XII*, each inspection station shall conspicuously  
27 post on its premises a notice, in a form and size approved by the director, indicating that the station  
28 is an authorized inspection station.

29 VII. *Except as provided in paragraph XII*, each inspection station shall conspicuously  
30 post on the outside of the building a sign showing the inspection fee charged and the additional fee  
31 charged for OBD II testing under RSA 266:59-b. No inspection station shall include of the cost of

SB 389-FN - AS INTRODUCED

- Page 2 -

1 OBD II testing or reporting in the inspection fee charged for a vehicle not subject to the OBD II  
2 requirements under RSA 266:59-b.

3 3 New Paragraph; Equipment of Vehicles; Inspection Authorized. Amend RSA 266:1 by  
4 inserting after paragraph XI the following new paragraph:

5 XII. The director may authorize as an inspection station a mobile service garage that is  
6 contracted with employers, provided:

7 (a) Inspections may only be performed while the mobile service garage is on an  
8 employer's premises.

9 (b) While the mobile service garage is on an employer's premises, inspections are  
10 performed solely on vehicles registered to employees of the contracted employer or registered to the  
11 employer.

12 (c) Each inspection station authorized pursuant to this section shall conspicuously post,  
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19 charged for a vehicle not subject to the OBD II requirements under RSA 266:59-b.

20 4 Effective Date. This act shall take effect 270 days after its passage.

LBA  
22-2997  
12/21/21

**SB 389-FN- FISCAL NOTE  
AS INTRODUCED**

**AN ACT** defining mobile service garages and relative to state vehicle inspections.

**FISCAL IMPACT:**

The Legislative Budget Assistant has determined that this legislation, as introduced, has a total fiscal impact of less than \$10,000 in each of the fiscal years 2022 through 2025.

**AGENCIES CONTACTED:**

Department of Safety

SB 389-FN - AS AMENDED BY THE SENATE

02/16/2022 0432s

2022 SESSION

22-2997  
12/08

SENATE BILL **389-FN**

AN ACT defining mobile service garages and relative to state vehicle inspections.

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COMMITTEE: Transportation

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6 I. Contains an automotive lift, rated for at least 9,000 pounds, as an integral part of the  
7 vehicle.

8 II. Meets all applicable hazardous waste permitting requirements of the New Hampshire  
9 department of environmental services and the New Hampshire department of transportation.

10 III. Is equipped with a functioning GPS tracking device.

11 IV. When in operation, has Internet connectivity.

12 V. When in operation, has a minimal overall width of 12 feet and a minimal overall length of  
13 25 feet.

14 VI. When in operation, has an enclosed, unobstructed work area at least 15 feet wide and at  
15 least 20 feet long.

16 VII. Is covered by an active commercial automotive insurance policy with a liability limit of  
17 at least \$1,000,000.

18 VIII. Is operated by a business that:

19 (a) Is registered and in good standing with the New Hampshire secretary of state.

20 (b) Has an active general liability insurance policy with limits of at least \$1,000,000 per  
21 occurrence and at least \$2,000,000 general aggregate.

22 (c) Has an office, staffed at regular, posted hours that provides access to state inspection  
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SB 389-FN - AS AMENDED BY THE SENATE

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20 4 Effective Date. This act shall take effect 270 days after its passage.

LBA  
22-2997  
Amended 2/17/22

**SB 389-FN- FISCAL NOTE**  
**AS AMENDED BY THE SENATE (AMENDMENT #2022-0432s)**

**AN ACT** defining mobile service garages and relative to state vehicle inspections.

**FISCAL IMPACT:**

The Legislative Budget Assistant has determined that this legislation, as amended, has a total fiscal impact of less than \$10,000 in each of the fiscal years 2022 through 2025.

**AGENCIES CONTACTED:**

Department of Safety

LBA  
22-2997  
Amended 2/17/22

**SB 389-FN FISCAL NOTE  
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CHAPTER 228  
SB 389-FN - FINAL VERSION

02/16/2022 0432s  
05/26/2022 2094EBA

2022 SESSION

22-2997  
12/08

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02/16/2022 0432s  
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22-2997  
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STATE OF NEW HAMPSHIRE

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1 228:1 New Section; Motor Vehicles; Definitions; Mobile Service Garage. Amend RSA 259 by  
2 inserting after section 56-a the following new section:

3 259:56-b Mobile Service Garage. "Mobile service garage" shall mean a vehicle,  
4 whethermotorized or non-motorized, designed specifically for the purpose of servicing motor vehicles  
5 and that:

6 I. Contains an automotive lift, rated for at least 9,000 pounds, as an integral part of the  
7 vehicle.

8 II. Meets all applicable hazardous waste permitting requirements of the New Hampshire  
9 department of environmental services and the New Hampshire department of transportation.

10 III. Is equipped with a functioning GPS tracking device.

11 IV. When in operation, has Internet connectivity.

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13 25 feet.

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21 occurrence and at least \$2,000,000 general aggregate.

22 (c) Has an office, staffed at regular, posted hours that provides access to state inspection  
23 records and that maintains a schedule for the following 7 calendar days of times and locations for  
24 each mobile service garage under its operation that performs state inspections.

25 228:2 Motor Vehicles; Inspection Authorized. Amend RSA 266:1, VI-VII to read as follows:

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27 post on its premises a notice, in a form and size approved by the director, indicating that the station  
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CHAPTER 228  
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1           VII. *Except as provided in paragraph XII*, each inspection station shall conspicuously  
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4 OBD II testing or reporting in the inspection fee charged for a vehicle not subject to the OBD II  
5 requirements under RSA 266:59-b.

6           228:3 New Paragraph; Equipment of Vehicles; Inspection Authorized. Amend RSA 266:1 by  
7 inserting after paragraph XI the following new paragraph:

8           XII. The director may authorize as an inspection station a mobile service garage that is  
9 contracted with employers, provided:

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11 employer's premises.

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21 pursuant to this paragraph shall include the cost of OBD II testing or reporting in the inspection fee  
22 charged for a vehicle not subject to the OBD II requirements under RSA 266:59-b.

23           228:4 Effective Date. This act shall take effect 270 days after its passage.

Approved: June 17, 2022  
Effective Date: March 14, 2023

# Amendments

Amendment to SB 389-FN

1 Amend the bill by replacing section 1 with the following:

2

3 1 New Section; Motor Vehicles; Definitions; Mobile Service Garage. Amend RSA 259 by  
4 inserting after section 56 the following new section:

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11 department of environmental services and the New Hampshire department of transportation.

12 III. Is equipped with a functioning GPS tracking device.

13 IV. When in operation, has Internet connectivity.

14 V. When in operation, is sufficiently climate controlled to meet manufacturer specifications  
15 for operating on-board diagnostic equipment.

16 VI. When in operation, has a minimal overall width of 12 feet and a minimal overall length  
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2022-0219s

AMENDED ANALYSIS

This bill defines mobile service garages and allows the director of the division of motor vehicles to authorize certain mobile service garages as inspection stations.

UNAPPROVED

Amendment to SB 389-FN

1 Amend the bill by replacing section 2 with the following:

2

3 2 Motor Vehicles; Inspection Authorized. Amend RSA 266:1, VI-VII to read as follows:

4 VI. *Except as provided in paragraph XII*, each inspection station shall conspicuously  
5 post on its premises a notice, in a form and size approved by the director, indicating that the station  
6 is an authorized inspection station.

7 VII. *Except as provided in paragraph XII*, each inspection station shall conspicuously  
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10 OBD II testing or reporting in the inspection fee charged for a vehicle not subject to the OBD II  
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# Committee Minutes

# SENATE CALENDAR NOTICE

## Transportation

Sen Regina Birdsall, Chair  
 Sen David Watters, Vice Chair  
 Sen Denise Ricciardi, Member  
 Sen Ruth Ward, Member  
 Sen Tom Sherman, Member

Date: December 29, 2021

### HEARINGS

	Tuesday	01/18/2022
	(Day)	(Date)
Transportation		Legislative Office Building 101 1:00 p.m.
(Name of Committee)		(Time)
1:00 p.m. <b>SB 378-FN</b>	relative to the disposal of highway or turnpike funded real estate.	
1:20 p.m. <b>SB 309</b>	authorizing certain organizations to issue decal plates.	
1:40 p.m. <b>SB 308</b>	relative to driver's licenses for certain visa holders.	
2:00 p.m. <b>SB 389-FN</b>	defining mobile service garages and relative to state vehicle inspections.	
2:20 p.m. <b>SB 417-FN</b>	establishing an electric school bus pilot program.	

### EXECUTIVE SESSION MAY FOLLOW

**Sponsors:**

**SB 378-FN**

Sen. Perkins Kwoka  
 Rep. Hamblet

Sen. Watters  
 Rep. Malloy

Sen. Sherman

Rep. Wall

**SB 309**

Sen. Ricciardi  
 Rep. Steven Smith

Sen. Birdsall

Sen. Ward

Rep. Crawford

**SB 308**

Sen. Watters  
 Rep. Sykes

Sen. Birdsall  
 Rep. Sullivan

Sen. Kahn  
 Rep. McWilliams

Sen. Cavanaugh

**SB 389-FN**

Sen. Watters  
 Sen. Hennessey

Sen. Sherman  
 Sen. Prentiss

Sen. French  
 Rep. Hunt

Sen. Gannon  
 Rep. Sykes

**SB 417-FN**

Sen. Watters  
 Sen. Sherman  
 Sen. Avard

Sen. Perkins Kwoka  
 Sen. Hennessey  
 Sen. Soucy

Sen. Whitley  
 Sen. Prentiss  
 Sen. Carson

Sen. D'Allesandro  
 Sen. Rosenwald  
 Sen. Cavanaugh

Sen. Kahn

Rep. Telerski

Rep. Steven Smith

Peter O'Neill 271-4151

Regina Birdsell  
Chairman

# Senate Transportation Committee

*Peter O'Neill 271-4151*

SB 389-FN, defining mobile service garages and relative to state vehicle inspections.

**Hearing Date:** January 18, 2022

**Time Opened:** 2:00 p.m.

**Time Closed:** 2:42 p.m.

**Members of the Committee Present:** Senators Watters, Ricciardi and Ward

**Members of the Committee Absent:** Senator Birdsell and Sherman

**Bill Analysis:** This bill defines mobile service garages and allows the director of the division of motor vehicles to authorize certain mobile service garages as inspection stations.

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**Sponsors:**

Sen. Watters

Sen. Sherman

Sen. French

Sen. Gannon

Sen. Hennessey

Sen. Prentiss

Rep. Hunt

Rep. Sykes

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**Who supports the bill:** Sen. Watters, Sen. French, Sen. Gannon, Sen. Hennessey, Sen. Sherman, Rep. Sykes, Henry Ebosh, UVNGO; Richard MacLeay, UNVGO; Peter Bragdon, Preti Strategies; Peggy Gilmour, Preti Strategies;

**Who opposes the bill:** None

**Who is neutral on the bill:** Jeff Oberdank, DMV; Dan Bennett, NH Auto Dealers Association

**Summary of Testimony Presented:**

**Sen. Watters, District 4**

- Sen. Watters testified in support of SB 389 which would allow the use of mobile service garages to perform state inspections at a workplace.
- The first part of the bill details the definition of a mobile service garage and what capabilities they must have. This includes the mobile garage's needs, the necessary width of the garage, and any related insurance requirements.
- The second part is relative to performing state vehicle inspections. It outlines the criteria that mobile service garages can execute state inspections.

- These inspections by mobile service garages can only be done on an employers' premises. This would provide a convenient service at an employee's place of employment.

**Peter Bragdon, Representative for Preti Strategies**

- Mr. Bragdon said this bill previously passed through the Senate in 2020 but was disrupted by COVID-19.
- The bill seeks to authorize inspections being performed by mobile service garages.
- These mobile service garages are specialized vehicles designed for the purpose of auto care. However, this service would only work for larger companies.
- Safety provisions on this bill were worked on by Department of Safety, DMV, and Troop G of the New Hampshire State Police.
- The beginning of the bill outlines what a mobile inspection garage is. It must meet all DOT and environmental services regulations regarding hazardous waste. It must also include a GPS system and be connected to the internet during the inspection. It is treated the same way as a regular inspection station.
- Mr. Bragdon said on the second page of the bill, various items were added that outline the business itself that runs the mobile service garage. It must be registered as a business in good standing with the Secretary of State, covered by a liability policy, and must have an actual office.
- The DMV and State Police want to see where the inspection was done. A schedule must be posted for where the vehicle will be as well.
- The mobile service garage must be under contract by an employer. It may only conduct inspections for the employees of the employer. It is exclusively a benefit for employees.
- Sen. Ward asked how costs compare between mobile service garages and brick and mortar locations.
  - Mr. Bragdon wasn't sure and differed to subsequent speakers.

**Jeff Oberdank, Representative for the DMV**

- Mr. Oberdank said the DMV is neutral towards bill. He wanted to bring forth items for the committee to consider.
- An administrative rule process outlined in the SAFC 3200 series rules requires that anyone opening an inspection station must get a letter of clearance from the respective city or town. The areas inspections are being performed in need to be zoned for this type of work. Residential areas are prohibited.
- The State wants to ensure that protocols are being followed, such as proper equipment and training, for these inspections and can monitor the inspections if needed.
- Ultimately, cities and towns choose what business goes on in each area. Consideration for the cities and towns must be looked at.

- Each inspection station has an in-host unit. The equipment is designed to work within condition spaces and not outside settings. Anyone who is going through the approval process must ensure that proper testing is done. A more rugged unit may be necessary to work more consistently outdoors.
- Mr. Oberdank said internet connection isn't the best in New Hampshire. The DMV is concerned that connectivity may not remain throughout the test.
- Results for some examinations will be stored if there is an interruption but the garages aren't designed to operate with no connectivity.
- Mr. Oberdank stated being able to audit the garages is an important detail to discuss. He stated that GPS connectivity is dependent on cellular connectivity and if you are missing one, you don't have the other.
- Sen. Watters asked if requirements are the same for brick and mortar buildings.
- Mr. Oberdank said it is still the same, yes. He asked what happens when the inspection is interrupted. Connectivity should be maintained through the entirety of the test so that it can check for recalls.
  - Sen. Watters asked if a language change would address the capacity to store information if connectivity is lost.
  - Mr. Oberdank said storing and then sending results when connectivity is restored would be important to ensure results are saved.
  - Sen. Watters said rewording could help with that. The condition space could be difficult to determine. He asked if there were any additional problems to be noted or if it is ultimately to ensure the equipment can function.
  - Mr. Oberdank said the DMV constructs license exams on a tablet. An expensive, military grade tablet was purchased to work in any weather condition to ensure the completion of an exam.
  - Sen. Watters said it wasn't clear if the issue is exclusive to the garage instead of mobile garages.
  - Mr. Oberdank said that was correct.
  - Sen. Watters said private places of business allow for the garages to function where the garage is stationed. He asked if it is up to zoning or permitted use that would allow a the garage to work at a private employer in municipalities.
  - Mr. Oberdank said there needs to be a certain amount of space, equipment, and training required to perform an inspection. A letter of compliance from the town is necessary for permitted use. The town determines whether they can have inspections occur. Mr. Oberdank said the DMV needs the town letter to verify the opening of an inspection station.
- Sen. Ward asked if the town or planning board needs to have feasibility plan in opening a business.
  - Mr. Oberdank said the DMV goes to the planning board for new structures and zoning boards for existing structures. The DMV decides if



the unit is equipped properly and the town decides if the town will allow the inspections to take place.

### **Henry Ebosh, Representative for UVnGO**

- Mr. Ebosh said he was there to answer any technical questions that the committee had about the garage unit.
- Sen. Watters asked about the issue of condition space for the mobile garage.
  - Mr. Ebosh said being a mobile service, internet is their priority. Communication with the customer base is key. The mobile service trailers open up but are completely enclosed. The units have heating and exhaust system to control the climate.

### **Richard MacLeay, Representative for UVnGO**

- Mr. MacLeay testified in support of this bill to allow mobile garages to perform state inspections.
- Mr. MacLeay said he had an automotive background and had owned garages in a few different states.
- He stated that no work is done outside. The inspection work is done in the trailer. The ability to be keep equipment clean is crucial to perform the inspections.
- Mr. MacLeay said preventative car maintenance, such as oil changes and break work, can be done for employees. The idea is to keep employees at work while their car is being maintained. The same idea would be applied for state inspections of employees at large companies.
- The current law is written in a way that says all requirements must be from a physical building. For employer partners, spacing needs to be considered due to the trailers being so large. The space requirements are important to get right. The total length between the truck and trailer is around 45 ft.
  - Sen. Watters asked about if letters of clearance for municipalities are necessary for the mobile garages.
  - Mr. MaLeay said they were not necessary.
  - Sen. Watters asked if Hanover or Lebanon have needed letters of clearance.
  - Mr. MacLeay said no. Neither town engaged him.
- Sen. Ricciardi asked if there was a cost incentive since many people can be serviced at once.
  - Mr. MacLeay said the employees are charged at a competitive rate but are not charged extra for services. He said it is worth it because the garage goes to the customer instead of the customer going to you. People have the convenience of getting their car serviced while they are at work.
- Sen. Ward asked if the unit could go to a location and stay there.
- Mr. MacLeay said if it is large enough business, the garage can stay.
- Sen. Ward asked if it was pretty much stationary.

- Mr. MacLeay said it can move anywhere. A trailer can stay at a given location, but it doesn't have to.
- Sen. Ward asked if it would be beneficial to not move every few days.
- Mr. MacLeay said if they needed to, then they would, but most locations are not that way.

#### **Dan Bennett, Representative for NH Automobile Dealers Association**

- Mr. Bennett said that the NH Automobile Dealers Association is neutral.
- Mr. Bennett said there were some concerns that he wanted to mention. Previous version of bill had complications and the current version is vastly improved.
- There are over 1800 inspection stations in NH right now and they cannot operate outdoors.
- Accountability is very important to be preserved. State Police Troop G can audit a dealership for consumer protection, the right equipment, and good technicians to ensure compliance.
- Rulemaking will be necessary, and Mr. Bennett pledged assistance if needed.
- Emissions testing, safety checks for the automobile, and reliable connectivity is important as well.
- At least 30ft of condition space is needed. The condition space is not mentioned in the legislation.
- Zoning and approval are for specific types of businesses, but this may not apply to vehicle repair. The DMV does check with towns to see if things are allowed.

#### **Peter Bragdon, Representative for Preti Strategies**

- Mr. Bragdon wanted to address a few questions that were raised during the hearing.
- Local approval for cities and towns are already in the approval process for inspection stations.
- The units are climate controlled but there would be no objection to anything in the statute that required climate control.
- Connectivity issue is a moot point because the bill is for large companies that most likely have a good Wi-Fi connection.
- The effective date is 270 days after passage. The rule making process can take a while so there is plenty of time for the rule making process to be thorough with this bill.
- Sen. Watters said an idea would be a reference in the bill that the stations can be recognized by local authority. He said including a sentence outlining that the space should be conditioned can help with clarification. The capacity to store and send information if connectivity is interrupted should be mentioned as well.

# Speakers



# Testimony

# Zippity aims to make car repairs at your worksite a job benefit

By Hiawatha Bray Globe Staff, September 29, 2019, 6:26 p.m.



Mechanic Shaun Cyr is part of Zippity's rolling repair center, which goes to places of employment to save drivers trips to the auto shop. Suzanne Kreiter/Globe staff/Globe staff

The Natick technology firm MathWorks makes super-complicated software for scientists and engineers. It also offers oil changes, tire rotation, and brake jobs. Not to just anybody, though. You have to work there.

MathWorks is among a number of local companies that provide onsite auto maintenance for its workers through Zippity, a Boston startup that hopes to make car care the next big thing in employee benefits. Zippity operates a fleet of mobile car-repair trailers serving Greater Boston, New Hampshire, Rhode Island, and an outpost in Dallas. Every Tuesday, a Zippity trailer and a team of mechanics show up at MathWorks.

Big enough to hold just about any vehicle, the trailer carries enough tools and equipment to handle the most common maintenance and repair tasks, including jacks that elevate the car. And through relationships with Advance Auto Parts and other wholesalers, a Zippity crew can generally get replacement parts delivered in under an hour.

Zippity has agreements with MathWorks and about 100 other companies, including Staples, Tufts Health Plan, and Boston Scientific. The companies don't pay a cent; they just let Zippity set up shop on company property, and notify employees about the service.

Workers make appointments through the Zippity website and drop off their car keys at a kiosk set up onsite. Zippity customers enter their credit card data in advance but aren't charged until they approve specific repairs.

Zippity does a complete diagnostic exam, identifying anything that might need fixing and taking photos of the car. All this information is sent to the customer via e-mail or text, along with the exact prices for any needed repairs.

"You can see everything that's happening with your car, so you can be comfortable with the work that's being done," said cofounder and chief executive Edward Warren.



Zippity cofounder and CEO Ed Warren got the idea for the company when he was earning an MBA at Dartmouth College's Tuck School of Business. Suzanne Kreiter/Globe staff/Globe staff

The work begins only after the customer approves and is charged. Customers can retrieve their cars at day's end and often don't even see the repair people.

Zippity charges \$64 for a synthetic oil change; the same service at quick-change shops can run to \$90 or more. For more complex jobs, the company charges \$100 per hour for labor, plus the cost of parts.

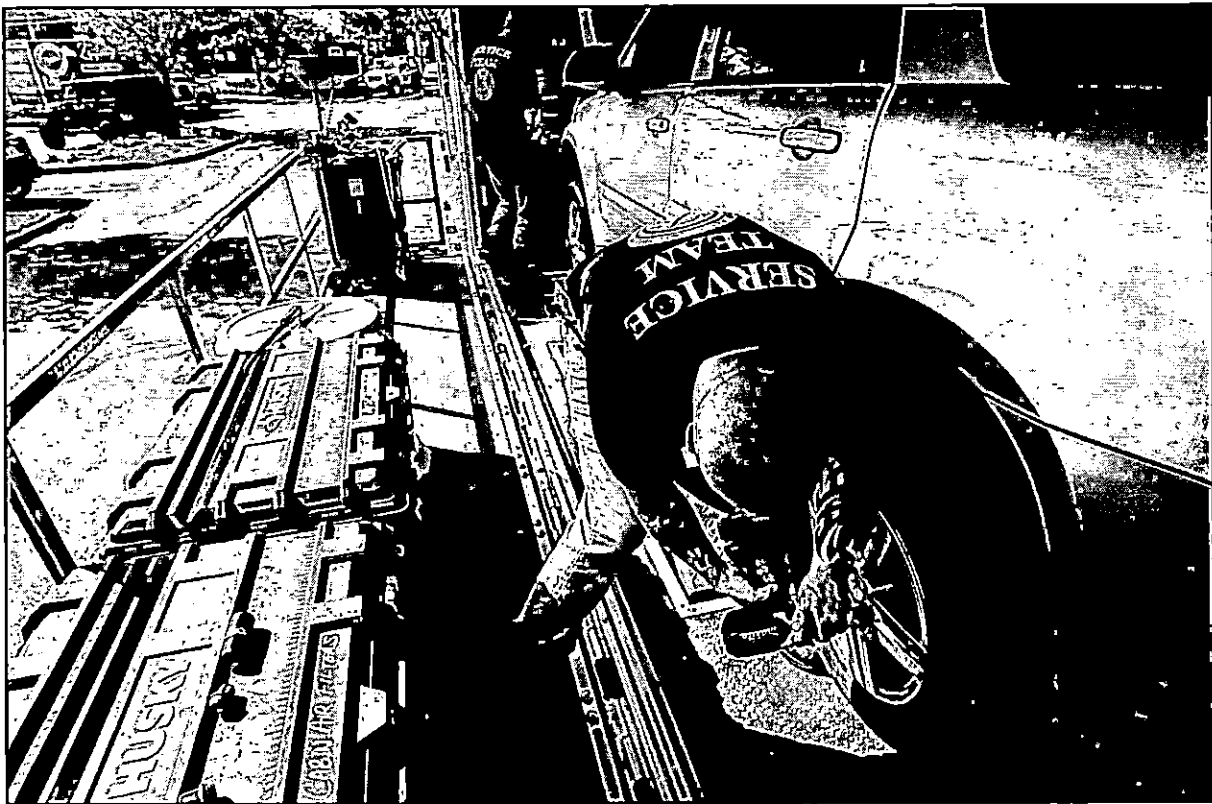
“I used them in August and had a very positive experience,” said Barbara Redmond, senior manager of security and systems at Tufts Health Plan in Watertown, who ordered up an oil change and tire rotation. “I could get it done while I was at work. I didn’t have to do it on a Saturday morning.”

On Monday, another Tufts employee, customer service representative Rebecca Bell, spent nearly \$1,000 at the Zippity trailer, for new brake rotors and pads on all four wheels, along with tire rotation, one new tire, a new turn signal and tail light, and a conventional oil change.

“The thing that really tips in their favor is convenience,” said Bell, who said Zippity spared her a midweek trip to a traditional repair shop. “It works out really well for me.”

Zippity is far from the only company to have this idea. The auto parts chain Pep Boys launched a similar offering last year called Mobile Crew in Florida, but the two trailers are largely being used for overflow work at brick-and-mortar stores in Detroit and Orlando.

“We’re in sort of a holding pattern” until Pep Boys comes up with a plan for large-scale deployment of the service, Reggie Phillips, Mobile Crew’s national account manager, said. “When we do something like this, we want to be able to do it nationwide,” he said.



Zippity’s rolling repair center does the work right in the parking lot of the company that it’s visiting. Suzanne Kreiter/Globe staff/Globe staff

Also, [Yourmechanic.com](http://Yourmechanic.com) has been offering a similar service for about seven years. But that company’s mechanics use their own vehicles, not a rolling garage, and they are dispatched to the customer’s home,



not workplace. Chief executive Anthony Rodio said the company tried an at-the-office repair service about five years ago but didn't get many takers.

"After a few months people sort of forgot about it. It wasn't top-of-mind," Rodio said. "It wasn't a model where we could generate a lot of revenue."

For Warren, car repair is a major change of pace. After earning a political science degree from Tufts University on an Air Force scholarship, he spent five years as a nuclear launch officer — he was one of those people who sat in underground capsules awaiting the order to launch nuclear-tipped ballistic missiles.

The idea for Zippity came to him while earning an MBA at Dartmouth College's Tuck School of Business.

"We started servicing students and professors," Warren said. "I was mechanic number one." Between classes at Tuck, he would don his old Air Force coveralls and get to work.

Since then, Zippity has raised \$7.6 million in venture capital. Investors include the venture arms of oil company BP and automobile club AAA of Northern California, Nevada & Utah, as well as LaunchPad Ventures and Schooner Capital.

Zippity has 10 repair technicians and two detailers. Currently it has five trailers, with more on order. It also has a bigger truck for tire changes and two vehicles devoted to detailing work.

Warren at first resisted the idea of using a mobile garage, thinking his mechanics would work right out of a truck. Then he realized that without a professional-looking facility, few businesses would trust him.

"We have to have a service delivery system that is better than just somebody laying on the asphalt in a puddle, working on your car out in the rain," Warren said.

Hence the spiffy-looking trailers, as well as a plan to add larger self-propelled trucks to the fleet. Warren also plans to turn Zippity into a franchise business. "We're focused right now on being able to empower independent owners to run their own shops," he said.

Warren thinks Zippity's attractive facilities and comprehensive vehicle diagnostics will turn occasional users into regular customers. It may be working already. Barbara Redmond said she just found out that Zippity offers car detailing — a thorough inside-and-out cleaning that's supposed to return a car to near-showroom state.

"I'll probably do that next," Redmond said.

# Peters of Nashua

280-300 Amherst St. Nashua, NH 03063  
www.PetersAuto.com | 603.889.1166

January 17, 2022

Senator Regina Birdsell, Chair, Senate Transportation  
Senator David Watters, Vice Chair  
Senator Denise Ricciardi  
Senator Tom Sherman  
Senator Ruth Ward

Dear Senator, Birdsell, Chair and Members of the Transportation Committee,

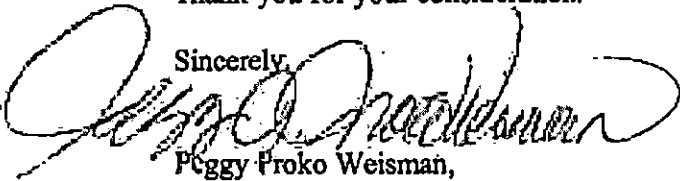
As a large, family owned, third generation auto dealer since 1955 in Nashua, NH, I am writing to ask your support for SB 389. Allowing employer based mobile service garages to conduct state safety inspections offers a new business opportunity for auto dealers across New Hampshire.

The last 2 years with this pandemic have certainly shown an even a stronger reason, why this mobile service garage is perhaps, more important to dealers and customers alike. Having the ability to have your vehicle state inspected while at the office or at their home by a State of New Hampshire certified state inspected technician alleviates the need for arrangements made to have their vehicle brought to the dealership.

As written, the bill will assure that the service will be provided by fully equipped, safe and certified reputable operators.

Thank you for your consideration.

Sincerely,

  
Peggy Proko Weisman,  
President/Dealer  
Peters Nissan/Honda of Nashua  
603-759-7262

A Family Owned And Operated Dealership Since 1955



**New Hampshire State Senate  
Senate Transportation Committee Hearing  
SB 389 1.18.2022**

Dear Senator Birdsell and Members of the Transportation Committee,

As a resident of Hanover, New Hampshire, I thank you for this opportunity to in person offer my support for SB 389 which would allow mobile service garages the ability to offer its employer partners employees NH annual Safety Inspections.

As a short introduction, I've been active in the car business since 1968 where I started washing cars at the age of 15 in Hanover. Prior to and after graduating from the University of Vermont in 1975, I've owned and operated two new car franchised dealerships and recently purchased the Zippity Mobile Automotive Services. As you may already know, Zippity started out of the Tuck School of Business, Dartmouth College, Hanover, NH.

Zippity, for nearly five years now, has been offering local residents mechanical services at certain workplaces while they work. Zippity uses formal vendor agreements with all of its employer partners who strongly support the business model as a tangible employee benefit. Zippity employer partners currently include Dartmouth College, Dartmouth College Medical Center, Hypertherm, Adimab, and BioXcel.

Zippity invested in mobile services garages and perfected a trailer design that are used on-site at employer partners campuses. Customer vehicles go inside the trailer, which has a lift, and provides repair technicians a heated environment in which to work.

Zippity offers customers most preventative maintenance services, i.e., oil changes, OEM interval maintenances services, tire sales and seasonal change-overs, check-engine light diagnosis, lamp replacement, battery upgrades, etc. Convenient NH Safety Inspections would allow needed repairs found during the inspection process to be performed in one step, while our clients remain at work.

In fact, one of the most ask for service by our customers at this time is whether we can perform NH State Inspections. Passage of SB 389, which limits the scope to employers while maintaining all current inspections regulations/standards, would be received as a welcome improvement by all Zippity New Hampshire customers.

If you have any questions regarding my support, please let me know. Otherwise, thank you for your thoughtful consideration of supporting SB 389.

Respectfully,

Richard MacLeay  
#2 Hilton Field Lane  
Hanover, NH 03755

# Voting Sheets

# Transportation Committee

## EXECUTIVE SESSION RECORD

### 2021-2022 Session

Bill # 389-FN

Hearing date: 1/18/22

Executive Session date: \_\_\_\_\_

*Typo  
Corrected*

Motion of: Amendment 0219 OTP Vote: 5-0

Committee Member	Present	Made by	Second	Yes	No
Sen. Birdsell, Chair	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Sen. Watters, VC	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Sen. Ricciardi	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Sen. Ward	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Sen. Sherman	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Motion of: OTPA Vote: 5-0

Committee Member	Present	Made by	Second	Yes	No
Sen. Birdsell, Chair	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Sen. Watters, VC	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Sen. Ricciardi	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Sen. Ward	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Sen. Sherman	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Motion of: Consent Vote: 5-0

Committee Member	Present	Made by	Second	Yes	No
Sen. Birdsell, Chair	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<del>Sen. Watters, VC</del>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Sen. Ricciardi	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Sen. Ward	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Sen. Sherman	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

*Fallen at  
by*

Reported out by: \_\_\_\_\_

Notes: \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

# Committee Report

STATE OF NEW HAMPSHIRE

SENATE

REPORT OF THE COMMITTEE  
FOR THE CONSENT CALENDAR

Tuesday, February 1, 2022

THE COMMITTEE ON Transportation

to which was referred **SB 389-FN**

AN ACT defining mobile service garages and relative to state vehicle inspections.

Having considered the same, the committee recommends that the Bill

OUGHT TO PASS WITH AMENDMENT

BY A VOTE OF: 5-0

0432s

Senator David Watters  
For the Committee

This bill defines mobile service garages and allows the director of the division of motor vehicles to authorize certain mobile service garages as inspection stations. The amendment to the bill includes language to further clarify the use of mobile service garages and specifically state that the purpose of the garages is to service motor vehicles.

Peter O'Neill 271-4151

FOR THE CONSENT CALENDAR

**TRANSPORTATION**

**SB 389-FN**, defining mobile service garages and relative to state vehicle inspections.

Ought to Pass with Amendment, Vote 5-0.

Senator David Watters for the committee.

This bill defines mobile service garages and allows the director of the division of motor vehicles to authorize certain mobile service garages as inspection stations. The amendment to the bill includes language to further clarify the use of mobile service garages and specifically state that the purpose of the garages is to service motor vehicles.



## General Court of New Hampshire - Bill Status System

**Docket of SB389**

Docket Abbreviations

**Bill Title:** defining mobile service garages and relative to state vehicle inspections.Official Docket of **SB389**.

<b>Date</b>	<b>Body</b>	<b>Description</b>
12/23/2021	S	To Be <b>Introduced</b> 01/05/2022 and Referred to Transportation; <b>SJ 1</b>
12/29/2021	S	<b>Hearing:</b> 01/18/2022, Room 101, LOB, 02:00 pm; <b>SC 1</b>
2/2/2022	S	Committee Report: Ought to Pass with Amendment <b>#2022-0432s</b> , 02/16/2022; Vote 5-0; CC; <b>SC 7</b>
2/16/2022	S	Committee Amendment <b>#2022-0432s</b> , AA, VV; 02/16/2022; <b>SJ 3</b>
2/16/2022	S	<b>Ought to Pass with Amendment</b> 2022-0432s, MA, VV; OT3rdg; 02/16/2022; <b>SJ 3</b>
3/23/2022	H	Introduced 03/17/2022 and referred to Transportation
4/6/2022	H	Public Hearing: 04/12/2022 10:20 am LOB 201-203
4/20/2022	H	Executive Session: 04/26/2022 10:00 am LOB 201-203
4/27/2022	H	Committee Report: Ought to Pass ( <b>Vote 18-0; CC</b> )
5/4/2022	H	<b>Ought to Pass:</b> MA VV 05/04/2022 <b>HJ 11</b>
5/31/2022	H	Enrolled Bill Amendment <b>#2022-2094EBA</b> : AA VV (in recess of) 05/26/2022 <b>HJ 13</b>
6/1/2022	S	Enrolled Bill Amendment <b>#2022-2094e</b> Adopted, VV, (In recess of 05/26/2022); <b>SJ 13</b>
6/7/2022	H	Enrolled (in recess of) 05/26/2022 <b>HJ 14</b>
6/6/2022	S	Enrolled Adopted, VV, (In recess 05/26/2022); <b>SJ 13</b>
6/22/2022	S	Signed by the Governor on 06/17/2022; Chapter 0228; Effective 03/14/2023

NH House

NH Senate

# Other Referrals

May 26, 2022  
2022-2094-EBA  
04/05

Enrolled Bill Amendment to SB 389-FN

The Committee on Enrolled Bills to which was referred SB 389-FN

AN ACT defining mobile service garages and relative to state vehicle inspections.

Having considered the same, report the same with the following amendment, and the recommendation that the bill as amended ought to pass.

FOR THE COMMITTEE

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Explanation to Enrolled Bill Amendment to SB 389-FN

This enrolled bill amendment renumbers an RSA section to avoid a conflict.

Enrolled Bill Amendment to SB 389-FN

Amend section 1 of the bill by replacing lines 1-3 with the following:

1 New Section; Motor Vehicles; Definitions; Mobile Service Garage. Amend RSA 259 by inserting after section 56-a the following new section:

259:56-b Mobile Service Garage. "Mobile service garage" shall mean a vehicle, whether

## Senate Inventory Checklist for Archives

Bill Number: SB 389-FN

Senate Committee: Transportation

Please include all documents in the order listed below and indicate the documents which have been included with an "X" beside

Final docket found on Bill Status

### Bill Hearing Documents: {Legislative Aides}

- Bill version as it came to the committee
- All Calendar Notices
- Hearing Sign-up sheet(s)
- Prepared testimony, presentations, & other submissions handed in at the public hearing
- Hearing Report
- Revised/Amended Fiscal Notes provided by the Senate Clerk's Office

### Committee Action Documents: {Legislative Aides}

All amendments considered in committee (including those not adopted):

\_\_\_ - amendment # 02195      \_\_\_ - amendment # 04325

\_\_\_ - amendment # \_\_\_\_\_      \_\_\_ - amendment # \_\_\_\_\_

Executive Session Sheet

Committee Report

### Floor Action Documents: {Clerk's Office}

All floor amendments considered by the body during session (only if they are offered to the senate):

\_\_\_ - amendment # \_\_\_\_\_      \_\_\_ - amendment # \_\_\_\_\_

\_\_\_ - amendment # \_\_\_\_\_      \_\_\_ - amendment # \_\_\_\_\_

### Post Floor Action: (if applicable) {Clerk's Office}

\_\_\_ Committee of Conference Report (if signed off by all members. Include any new language proposed by the committee of conference):

Enrolled Bill Amendment(s) 2094

\_\_\_ Governor's Veto Message

### All available versions of the bill: {Clerk's Office}

as amended by the senate      \_\_\_ as amended by the house

final version

Completed Committee Report File Delivered to the Senate Clerk's Office By:

Peter Overli  
Committee Aide

6/3/22  
Date

Senate Clerk's Office AK