# Committee Report

# CONSENT CALENDAR

March 2, 2021

# **HOUSE OF REPRESENTATIVES**

# **REPORT OF COMMITTEE**

The Committee on Commerce and Consumer Affairs to which was referred HB 510,

AN ACT relative to limiting robocalls by automatic dialing devices. Having considered the same, report the same with the following resolution: RESOLVED, that it is INEXPEDIENT TO LEGISLATE.

**Rep. Jeffrey Greeson** 

FOR THE COMMITTEE

Original: House Clerk Cc: Committee Bill File

# **COMMITTEE REPORT**

Committee:	Commerce and Consumer Affairs
Bill Number:	HB 510
Title:	relative to limiting robocalls by automatic dialing devices.
Date:	March 2, 2021
Consent Calendar:	CONSENT
Recommendation:	INEXPEDIENT TO LEGISLATE

# **STATEMENT OF INTENT**

This bill establishes prohibitions and exceptions for the use of robocalls by automatic dialing devices. The bill gives the Department of Justice authority to seek injunctions and assess penalties for violations of the provisions of the act. The bill also requires an annual report on robocall violations. A representative from the Consumer Protection and Antitrust Bureau of the Attorney General's office testified that this bill was unnecessary since under current laws they already have all the tools to prosecute the violators. However, since these calls generally originate in other countries, they are impossible to track. Therefore, the committee has determined that this bill is Inexpedient To Legislate because robocallers are already required to register with the state and, if enacted, this bill would be impossible to enforce.

Vote 18-0.

Rep. Jeffrey Greeson FOR THE COMMITTEE

#### CONSENT CALENDAR

#### Commerce and Consumer Affairs

HB 510, relative to limiting robocalls by automatic dialing devices. INEXPEDIENT TO LEGISLATE.

Rep. Jeffrey Greeson for Commerce and Consumer Affairs. This bill establishes prohibitions and exceptions for the use of robocalls by automatic dialing devices. The bill gives the Department of Justice authority to seek injunctions and assess penalties for violations of the provisions of the act. The bill also requires an annual report on robocall violations. A representative from the Consumer Protection and Antitrust Bureau of the Attorney General's office testified that this bill was unnecessary since under current laws they already have all the tools to prosecute the violators. However, since these calls generally originate in other countries, they are impossible to track. Therefore, the committee has determined that this bill is Inexpedient To Legislate because robocallers are already required to register with the state and, if enacted, this bill would be impossible to enforce. **Vote 18-0.** 

Majority Report – HB-510 - relative to limiting robocalls by automatic dialing devices.

This bill establishes prohibitions and exceptions for the use of robocalls by automatic dialing devices. The bill gives the department of justice authority to seek injunctions and assess penalties for violations of the provisions of the act. The bill also requires an annual report on robocall violations. The Consumer Protection office of the Attorney General testify that this bill was unnecessary since under current laws they have all the tools to prosecute the violators but since they are generally originating internationally, they are impossible to track.

Majority has determined that this bill is Inexpedient To Legislate (ITL) for the following reasons:

1) Robocallers are already required to register with the state

2) If enacted, this bill would be impossible to enforce if calls originate outside the state or country.

# Voting Sheets

## HOUSE COMMITTEE ON COMMERCE AND CONSUMER AFFAIRS

# **EXECUTIVE SESSION on HB 510**

- **BILL TITLE:** relative to limiting robocalls by automatic dialing devices.
- **DATE:** March 2, 2021
- LOB ROOM: Zoom
- MOTIONS: INEXPEDIENT TO LEGISLATE

Moved by Rep. Greeson

Seconded by Rep. Potucek

Vote: 18-0

## CONSENT CALENDAR: YES

**Statement of Intent:** 

Refer to Committee Report

Respectfully submitted,

Rep Keith Ammon, Clerk

# HOUSE COMMITTEE ON COMMERCE

# EXECUTIVE SESSION ON HB <u>HB510</u>

# BILL TITLE: relative to limiting robocalls by automatic dialing devices;

# DATE: 3/2/2021

# LOB ROOM: Zoom

MOTION: (Please of	heck one box)		
🗌 ОТР	✔ ITL	<ul> <li>Retain (1<sup>st</sup> year)</li> <li>Interim Study (2<sup>nd</sup> year)</li> </ul>	Adoption of Amendment # ( <i>if offered</i> )
Moved by RepG	reeson Second	ed by RepPotucek	Vote: _18-0
MOTION: (Please of	heck one box)		
□ OTP □ O	TP/A 🗌 ITL	<ul> <li>Retain (1<sup>st</sup> year)</li> <li>Interim Study (2<sup>nd</sup> year)</li> </ul>	Adoption of Amendment # ( <i>if offered</i> )
Moved by Rep.	Se	conded by Rep	Vote:
MOTION: (Please of	heck one box)		
☐ OTP ☐ O <sup>*</sup>	TP/A 🗌 ITL	<ul> <li>Retain (1<sup>st</sup> year)</li> <li>Interim Study (2<sup>nd</sup> year)</li> </ul>	Adoption of Amendment # (if offered)
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MOTION: (Please of	heck one box)		
ΟΤΡ Ο΄	TP/A 🔲 ITL	<ul> <li>Retain (1<sup>st</sup> year)</li> <li>Interim Study (2<sup>nd</sup> year)</li> </ul>	Adoption of Amendment # ( <i>if offered</i> )
Moved by Rep	Se	conded by Rep	Vote:
	CONSENT CAL	ENDAR? _X_ Yes	5No
Minority Report? _	Yes	No If yes, author, Rep.:	Motion:
	Respectfully subn	nitted, Rep. <u>Ammon</u>	, Clerk

#### STATE OF NEW HAMPSHIRE OFFICE OF THE HOUSE CLERK



1/22/2021 9:55:55 AM Roll Call Committee Registers Report

2021 SESSION

# **Commerce and Consumer Affairs**

Bill #: HB510 Motion: ITL	AM #:	Exec Sess	ion Date: 3/2/202	21
Members		YEAS	<u>Nays</u>	<u>NV</u>
Hunt, John B. Chairman		18		
Potucek, John M. Vice Chairman		1		
Osborne, Jason M.		2		
Ammon, Keith M. Clerk		3		
Abramson, Max		4		
Ham, Bonnie D.		5		
Depalma IV, Joseph		6		
Greeson, Jeffrey		7		
Johnson, Dawn M.		8		
Terry, Paul A.		9		
Bartlett, Christy D.		10		
Abel, Richard M.		11		
Herbert, Christopher J.		12		
Van Houten, Constance		13		
Fargo, Kristina M.		14		
Weston, Joyce		15		
Beaulieu, Jane E.		16		
Burroughs, Anita D.		17		
McAleer, Chris R.				
TOTAL VOTE:		18	0	

# Hearing Minutes

#### HOUSE COMMITTEE ON COMMERCE AND CONSUMER AFFAIRS

#### **PUBLIC HEARING ON HB 510**

BILL TITLE:	relative to limiting robocalls by automatic dialing devices.			
DATE:	February 17, 2021			
LOB ROOM:	302 Hybrid	Time Public Hearing	Called to Order:	10:30 a.m.
			Time Adjourned:	11:40 a.m.

<u>Committee Members</u>: Reps. Hunt, Potucek, Ammon, Abramson, Ham, Depalma IV, Greeson, Johnson, Terry, Bartlett, Abel, Herbert, Van Houten, Fargo, Weston, Beaulieu, Burroughs and McAleer

Bill Sponsors:Rep. StapletonRep. WazirRep. M. MurrayRep. PiedraRep. GallagerRep. LabrancheRep. YazirRep. Gallager

#### TESTIMONY

\* Use asterisk if written testimony and/or amendments are submitted.

Rep Jackie Chretien

Hills 42. (Pretends to be robocallers to prove a point) Spam calls are nuisance and a waste of energy. Calls can cause emotional distress, trap people in scams. 19.7 billion dollars in phone scams. 50% of such scams are started with robocalls. Many spam calls in related to covid vaccine availability. Bill does 4 things: 1) 2) 3) Requires reporting from the commerce department about robocalls 4) increases the penalty for entities conducting robocalls. I was inspired to file this bill after seeing similar legislation from other states. To ensure citizens of aren't affected by robocalls.

#### **Rep Bartlett**

Q: Have you had a chance to look at previous bills that have come to this committee and how different this bill is from other bills?

A: I haven't done that much homework. I was expecting OLS to assist me. I'm open to improving this bill.

Q: Sorry to put you on the spot. How does this bill address out of state companies, the fact that spoofing goes on constantly, how does this bill address it?

A: I'm aware there is a lot happening at the federal level. I'm aware there is a lot happening around technology.

#### Rep Abramson

Q: You said this is based on legislation on AK and NY. Is there any case law on this and brought up any constitutional or due process issues?

A: I want to say something about it having held up in court, but I can't 100% commit to that.

Q: This applies only to companies in NH, so out of state. I guess my concern is we might be offering a false sense of security when most robocalls come from out of state.

A: The section... it's not meant to be restricted to just calls coming from inside the state.

Rep Burroughs

Q: Under section 10, b, I'm not clear what the "department" is, which is it?

A: I believe the commerce department, um. I was looking at that yesterday too.

Rep Hunt: We don't have a commerce department.

Q: It talks about issues that need to be reported, no fiscal note?

A: Correct. That was not done.

#### **Rep McAleer**

Q: How can we enforce this? How can we find that person?

A: Testimony that follow me will be about what technology is available. If we can find some folks and hold them to account that would be a deterrent.

#### Rep Abel

Q: If we don't have a law and are able to identify the source of the call, we wouldn't be able to prosecute, is that one reason why you submitted this bill?

A: Yes that would be one reason.

#### Brandon Garod

AGs office. Chief of CP and anti-trust bureaus. The department as defined by this bill does refer to the NH DOJ. I'm a neutral party. Robocalls are a nationwide problem. Annoying and illegal. Scammers use robocalls to solicit people's hard earned life savings. This has been a top priority for this bureau. We have continued to issue press releases and speak to the media regarding consumer outreach, to get the word out about these illegal calls so they don't fall victim. We've worked with a small group of states including NC to discuss how we're going to solve this problem. This will require a technological fix. A majority of these calls are coming from outside the country. US telecom will need to make sure they protect US citizens from these illegal robocalls. The more people know the more people change their habits. Don't answer if you don't know the number. Never give out personally identifiable information. Never give out money, including gift cards. Not going to be a quick fix. We're doing the best we can with the tools we have during the pandemic. I appreciate the legislature attempting to give the department more tools to combat robocalls. We're thinking about creative solutions to address these problems. Do we need to have a law on the books, we already have that ability under current case law? RSA 359E spoofing any number is already prosecutable. The callers are providing false information to get people to turn over their money. The problem isn't with the law, the problem is with identifying these individuals make these calls. Unfortunately, it doesn't work that way because they're not here. Robocalls can come from out of the state. We could prosecute them if we could locate, identify, and charge them. Most are originated internationally and out of our jurisdiction. Almost all spoofed numbers come from out of state or another country. We need to use a process called the "trace back" process. We rely on US telecom to do the trace back. Calls go through several hops, several networks, before it reaches its destination. In order to figure out where it came from, you need to find the US point of entry. The goal is it would be choked out at the point it enters the United States. The DOJ would need to provide call data to US telecom and they would have to do a trace back to the source of the call. It's a manual and time-consuming process. Any loss in the chain of hops, that breaks the chain, and you can't get back to the physical caller. Many times it ends up in another country, out of jurisdiction. We've tried issuing subpoenas and it often takes a month, and all we get back is country of origin. Zero of complaints investigate, zero have originated in NH. This is a problem that needs to be solved technologically. We would love to be able to prosecute, if we could actively investigate. Resources of the CPB. We do a lot of work with the resources we have. If this were enacted and the legislature decided that we should investigate, engage in rulemaking, and issuing an annual report, it would require the creation of an entirely new unit. Would require one or two full-time attorneys, a paralegal, an investigator. Even if we had those resources, the results wouldn't be satisfactory, based on what was said before.

#### **Rep Burroughs**

Q: This is technological fix. I have an app called Umail and it screens out 90% of the calls. Why can't the telecoms implement it?

A: I'm not familiar with that technology. Question for the telecom companies.

Rep Herbert

Q: Xfinity has done a better job recently. I have an app just like it. 4 out of 5 calls get marked. I think that's where the solution will come from and it's already being applied, WYB? I like your presentation.

A: Didn't have to answer

Rep Abramson

Q: Reason for making something illegal, that they're able to pursue punitive damages. Wouldn't this bill at least help people trying to pursue this in a civil case?

A: I don't practice private civil law, so can't speak too much to that. Robocalls are currently illegal in NH. Any call that presents a consumer with false information and attempts to trick them, is theft in NH. We have laws already in effect that make robocalls. Robocallers have to register, pay an annual fee, and do it for a legitimate purpose. Any sort of fraudulent intent is already illegal.

Q: International robocalls could still be borderline harassment where the harm caused doesn't rise to the level of criminal prosecution.

A: If the company isn't registered CPB then that's an unfair practice. If they are registered and are too aggressive that could be an unfair or deceptive practice. As long as you're complying with the rules for robocalls, that's okay. Consumers can bring a private right of action. That law is already in effect. If someone was registered but harassing and a consumer believed it was harassing, they could pursue that.

## Rep McAleer

Q: A lot of calls you can figure out if they're bogus. I get a lot of calls from police, fire departments, political calls asking for money. How can you determine a call is legitimate?

A: If you receive a call asking you for money, that you don't know, you should be highly suspicious. Get off the phone and research it yourself. Any legitimate requester should have info out there that lets you research it yourself. No legitimate caller will urge you to give them money immediately. You can't trust who's on the other end of the call.

Q: Could we ask them their registration number? I say, if you mail me a request, I'll do something about it. Can we look at a registry?

A: If they're legitimate, they should be able to provide you with registry information. You can ask our department to tell you. I think we probably should be publishing this list to the public. If they're not registered, maybe it would be good to file a consumer complaint.

## Rep Van Houten

Q: this issue has been bothersome for most of our constituents. Is there anything that we can do legislatively to help you cut down robocalls and the scams they present?

A: Difficult question. There may be. We welcome those types of reach-outs from the legislature. Is there anything we can do as a state? I believe it would be subject to a new attorney general.

## **Rep Bartlett**

Q: This bill comes up year after year. Do you recommend charitynavigators.org to anyone?

A: I'm not familiar with that website. If there any concerns about charities, DOJ has a charitable trust unit that investigates and regulates charities. That's what they do.

Q: You said we already have laws in place. Is it very hard to legislate annoyance? Any suggestions on how we can talk to our constituents that this can't be a law.

A: I wouldn't say you can't make a law. There are already current laws on the books. There is no quick legislative fix that can make a significant impact on this problem. Correlation between how

often you answer the phone and how many robocalls you get. If you adjust your phone use and don't answer your phone for number you don't know, you'll receive fewer robocalls.

## Rep Ham

Q: What do you suggest as things to do to help protect yourself from sort of harm?

A: Number one recommendation is to not answer the phone. If it's important enough, they'll leave a message. If you don't recognize the number don't answer. Put your trusted contacts into your phone so you know it's them. Some information seems harmless at the time but can be used against you in ways you can't imagine. It's high tech and they're experts at this. If you pick up the phone give as little information away as possible and hang up the phone. Use your phone's contact feature.

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I support this bill. A lot of the testimony has focused on cell phones which have tools on them. I'd like to remind people that still have landlines. I represent Concord Ward 6. We're required to have landlines to answer doors at our apartment complex. You can't block calls on landlines as you can on cell phones.

#### Maura Weston

New England Cable and Telecom Assoc. I'm a solo practitioner and NH native. Members include leading broadband and communications provider. Bill is well intended. We oppose. Bill is unnecessary. Efforts from FCC, FTC, and other agencies makes it redundant. The bill could make routine calls and privacy features illegal. Written testimony outlines in much greater detail that have been adopted by service providers together with state and federal agencies. Technical standards developed for industry lays the technology grounds to fight these calls. Comcast pioneered the stir-shaken (?) framework. This is fully integrated with 12 voice providers. Stir-shaken digitally validates the hand off of phone calls as they go through the network, to allow the consumer to be sure of the display on the caller ID. Voice providers have agreed on 12 principles to combat robocalls. Those principles are in my written remarks. There are robust ongoing efforts, at federal, state, and industry levels to combat robocalls. There are technical issues with the bill. It defines subjective standards and makes the law difficult to comply with and enforce. This potentially criminalizes legitimate commercial activity. Definitions in the bill are unclear. Significant unintended consequences. Many consumers choose to use privacy features. This bill would prohibit the use of call blocking technology. We urge ITL. Creating a patchwork of state robocall rules would be costly and not protect consumers.

Rep Hunt: Former Rep. Liz Haggar put in legislation dealing with unions of fire and police associations and it's her legislation that required them to register with the DOJs office. The charitable trust division put a list together of all the charities doing fundraising.

#### HOUSE COMMITTEE ON COMMERCE & CONSUMER AFFAIRS

 PUBLIC HEARING on Bill # \_\_\_\_HB510\_\_\_\_\_

 BILL TITLE: relative to limiting robocalls by automatic dialing devices.

 DATE:
 Feb 17, 2021

ROOM: Zoom

Time Public Hearing Called to Order: \_\_10:30 AM\_\_\_\_

Time Adjourned: \_\_11:40 AM\_\_\_\_

(please bold if present)

<u>Committee Members</u>: Reps. Hunt, Potucek, Ammon, Osborne, Abramson, Ham, Depalma IV, Greeson, Johnson, Terry, Bartlett, Abel, Herbert, Van Houten, Fargo, Weston, Beaulieu, Burroughs and McAleer

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# **House Remote Testify**

Commerce and Consumer Affairs Committee Testify List for Bill HB510 on 2021-02-17 Support: 4 Oppose: 13 Neutral: 1 Total to Testify: 1

<u>Name</u>	City, State Email Address	<u>Title</u>	Representing	Position	<u>Testifying</u>	<u>Signed Up</u>
Chretien, Jacqueline	jackie.chretien@leg.state.nh.us	An Elected Official	Myself/Hillsborough 42	Support	Yes (5m)	2/16/2021 1:38 PM
Weston, Maura	mauraweston@comcast.net	A Lobbyist	The New England Cable and Telecommunications Association	Oppose	Yes (3m)	2/16/2021 4:24 PM
Garod, Brandon	brandon.h.garod@doj.nh.gov	State Agency Staff	AG Consumer Protection and Antitrust Bureau	Neutral	Yes (3m)	2/16/2021 10:46 AM
Gallager, Eric	eric.gallager@leg.state.nh.us	An Elected Official	Myself	Support	Yes (1m)	2/16/2021 10:18 PM
Pedersen, Michael	PedersenUSA@aim.com	An Elected Official	Hillsborough 32	Support	No	2/16/2021 10:43 PM
Murray, Megan	megan.murray@leg.state.nh.us	An Elected Official	Hillsborough 22	Support	No	2/17/2021 7:17 AM
Hayden, Sam	hayden.sam@gmail.com	A Member of the Public	Myself	Support	No	2/17/2021 7:21 AM
Fedorchak, Gaye	gayevf@gmail.com	A Member of the Public	Myself	Support	No	2/17/2021 9:55 AM
Greene, Bob	bob.greene@leg.state.nh.us	An Elected Official	Myself	Oppose	No	2/17/2021 10:01 AM
Greenwood, Nancy	nancgreenwood@yahoo.com	A Member of the Public	Myself	Support	No	2/17/2021 8:05 AM
Osborne, Jason	houserepoffice@leg.state.nh.us	An Elected Official	Myself	Oppose	No	2/17/2021 8:14 AM
Howard Jr., Raymond	brhowardjr@yahoo.com	An Elected Official	Myself	Support	No	2/17/2021 8:32 AM
Tudor, Paul	Paul Tudor.1strockingham@ Gmail.com	An Elected Official	Myself	Oppose	No	2/17/2021 8:53 AM
Smith, Jonathan	jhsmithnh5@gmail.com	An Elected Official	Myself	Oppose	No	2/17/2021 8:55 AM
Sheehan, Vanessa	vsheehan16@yahoo.com	An Elected Official	Myself	Oppose	No	2/17/2021 8:56 AM
THEBERGE, ROBERT	rolath@hotmail.com	An Elected Official	Myself	Oppose	No	2/17/2021 9:11 AM
Edwards, Jesse	secure4posterity@yahoo.com	A Member of the Public	Myself	Oppose	No	2/17/2021 9:23 AM
Boyd, Stephen	seboyd2020@gmail.com	An Elected Official	Myself	Oppose	No	2/17/2021 10:47 AM
Post, Lisa CM	Lisa.Post@leg.state.nh.us	An Elected Official	Myself	Oppose	No	2/17/2021 11:06 AM

Groetzinger, Tonda	groetzinger6@aol.com	A Member of the Public	Myself	Support	No	2/17/2021 11:36 AM
Piemonte, Tony	tony.piemonte@leg.state.nh.us	An Elected Official	Myself	Oppose	No	2/17/2021 11:37 AM
Cushman, Leah	leah.cushman@leg.state.nh.us	An Elected Official	Myself	Oppose	No	2/17/2021 12:06 PM
Mangipudi, Latha	Nashua, NH Latha.mangipudi@leg.state.nh.us	An Elected Official	Hills 35	Support	No	2/17/2021 1:34 PM
Lucas, Janet	janluca1953@gmail.com	A Member of the Public	Myself	Support	No	2/16/2021 10:47 AM
DeMark, Richard	demarknh114@gmail.com	A Member of the Public	Myself	Support	No	2/16/2021 4:54 PM
Hope, Lucinda	lmhope46@gmail.com	A Member of the Public	Myself	Support	No	2/16/2021 5:59 PM
Rosenberger, Teresa	trosenberger@bernsteinshur.com	A Lobbyist	NH Telephone Association	Oppose	No	2/16/2021 6:08 PM
ARONSON, LAURA	A laura@mlans.net	A Member of the Public	Myself	Support	No	2/16/2021 7:29 PM
Wazir, Safiya	s.wazir@leg.state.nh.us	An Elected Official	My constituents	Support	No	2/9/2021 5:36 PM
Fordey, Nicole	nikkif610@gmail.com	A Member of the Public	Myself	Support	No	2/13/2021 8:15 PM
Flammer, Yadin	yadinflammer@gmail.com	A Member of the Public	Myself	Support	No	2/13/2021 8:48 PM
Yokela, Josh	josh.yokela@leg.state.nh.us	An Elected Official	Rockingham 33	Oppose	No	2/14/2021 4:24 PM
Tentarelli, Liz	LWV@kenliz.net	A Member of the Public	Myself	Support	No	2/14/2021 4:28 PM
Larson, Ruth	ruthlarson@msn.com	A Member of the Public	Myself	Support	No	2/15/2021 11:22 AM
Moulton, Candace	candaceleighm@gmail.com	A Member of the Public	Myself	Support	No	2/15/2021 1:28 PM
Frost, Sherry	sherry.frost@leg.state.nh.us	An Elected Official	Myself	Support	No	2/15/2021 2:32 PM

# Testimony

## IN THE UNITED STATES DISTRICT COURT FOR THE DISTRICT OF NEW HAMPSHIRE

GREAT NEW HAMPSHIRE RESTAURANTS, INC., Plaintiff,	Case No.
v.	
DOORDASH, INC.,	*
Defendant.	

## COMPLAINT

The plaintiff Great New Hampshire Restaurants, LLC ("Plaintiff" or "GNHR"), by its undersigned attorneys Rath, Young, and Pignatelli P.C., for its complaint against the defendant Doordash, Inc. ("Doordash" or "Defendant") alleges as follows:

# NATURE OF CASE

1. This is an action of willful trademark infringement, unfair competition, injury to business reputation, and false and deceptive business practices, all in violation of the laws of the United States and the state of New Hampshire. Plaintiff seeks a permanent injunction, damages, including the profits of Doordash, trebled under the law, punitive damages, and related relief as more fully described herein.

### THE PARTIES

2. Plaintiff is a limited liability company operating under the laws of New Hampshire having its principal place of 12 Aspen Lane, Bedford, New Hampshire 03031.

3. Upon information and belief, Doordash is a California company with a principle place of business at 470 Olive Avenue, Palo Alto, California.

#### JURISDICTION AND VENUE

4. This Court has subject matter jurisdiction under section 39 of the Lanham Act, 15 U.S.C. § 1121, sections 1332(a), 1338(a) and 1338(b) of the Judicial Code, 28 U.S.C. § 1338(a) and § 1338(b). This Court has subject matter jurisdiction over the non-federal claims asserted herein pursuant to section 1367 of the Judicial Code, 28 U.S.C. § 1367(a), which provides supplemental jurisdiction.

5. Personal jurisdiction over Doordash is proper because Doordash is conducting business in this judicial district and committing torts in this state, including without limitation Doordash's trademark infringement, unfair competition, and deceptive trade practices, which cause harm in this state and in this judicial district.

6. Venue properly lies in the judicial district under sections 1391(b) and (c) of the Judicial Code, 28 U.S.C. § 1391(b) and (d), because a substantial portion of the events at issue have arisen and/or will arise in this judicial district and because this Court has personal jurisdiction over Doordash. In a trademark infringement lawsuit, a substantial part of the events giving rise to the claim occurs in any district in which consumers are likely to be confused by the infringing goods or services, whether that occurs in one district or many districts.

#### FACTS COMMON TO ALL CLAIMS FOR RELIEF

A. Plaintiff's Business and Trademarks

7. GNHR operates a number of popular restaurants in New Hampshire under the following trademarks: COPPER DOOR®, CHEF NICOLE'S® (the "Registered GNHR Marks"), CJ'S™, T-BONES™, and CACTUS JACK'S™ (the "Unregistered GNHR Marks" and

together with the Registered GNHR Marks, collectively, the "GNHR Marks").

8. GNHR has been using the GNHR Marks continuously for many years in connection with restaurant services and has invested considerable time, money and other resources in connection with the sale and advertising of its restaurant services in connection with the GNHR Marks.

9. The GNHR Marks each serve as unique signifiers of the quality, reputation and goodwill of GNHR in the marketplace.

10. Plaintiff uses its GNHR Marks by displaying them on menus, signage, promotional materials, advertising materials, and websites.

11. Over the years, Plaintiff has invested millions of dollars in the promotion and advertising of goods and services sold under the GNHR Marks in New Hampshire and its surrounding states to create a strong association between Plaintiff's products and services, its goodwill among consumers and the GNHR Marks.

12. The care and skill exercised by Plaintiff in conducting its business has resulted in the high quality of the products and services offered under its GNHR Marks.

13. As a result of the extensive advertising, sale and promotion of Plaintiff's products and services, its GNHR Marks have acquired secondary meaning throughout the area whereby the GNHR Marks are widely recognized by the general consuming public in New Hampshire and its surrounding states as signifying Plaintiff as the unique source of the goods and services sold in connection with the GNHR Marks.

14. The GNHR Marks are strong and warrant broad protection in both related and unrelated product and/or service classes.

## **B.** Doordash's Infringing Conduct

15. Upon information and belief, Doordash is a food delivery business that promises its customers speedy delivery from different restaurants located throughout New Hampshire and surrounding states, including GNHR restaurants.

16. GNHR is in no way affiliated with Doordash but, upon information and belief, Doordash causes customers to falsely believe that Doordash has a relationship with GNHR because the GNHR menus and the GNHR Marks appear on Doordash's website and app.

17. In addition, Doordash represents on its website its states "Be a Partner Restaurant," thus implying that every restaurant listed on its website, GNHR included, is a "partner restaurant."

18. Upon information and belief, GNHR customers see GNHR marks and menus at the Doordash website or app and then provide a debit or credit card to Doordash for payment of GNHR goods and services.

19. Upon information and belief, customers pay Doordash directly for GNHR's products and services whereupon Doordash then orders the same products and services from GNHR and pays GNHR when it picks up the food for delivery to customers. However, upon information and belief, the GNHR menus used by Doordash do not always match the menus currently in use at GNHR.

20. Upon information and belief, Doordash does not notify GNHR when delivery drivers employed by Doordash order food from GHNR restaurants. They do not to use the name "Doordash" when picking up orders from GNHR.

21. Upon information and belief, Doordash's use of the GNHR Marks has and is

#### Case 1:20-cv-00283 Document 1 Filed 02/24/20 Page 5 of 10

likely to continue to confuse and mislead consumers into believing that Doordash's services are sponsored by, licensed from or otherwise affiliated with GNHR and Doordash's products and services adhere to the high standards expected from GNHR.

22. Upon information and belief, Doordash's products and services do not adhere to the high standards expected from GNHR, putting GNHR at risk for claims by customers relating to the quality of its food products.

23. GNHR cannot control how Doordash cares for its food products during the delivery process by Doordash. It has no control over the time Doordash spends to make a delivery nor whether Doordash regularly complies with the applicable health and sanitary codes.

24. Doordash places GNHR at risk for customer complaints, which would substantially damage GNHR's business reputation, and would result in irreparable damages and financial loss.

25. Indeed, as a result of Doordash's use of the certain GNHR Marks, the T-BONES® and CJ'S® marks most recently, GNHR has received a number of customer complaints regarding Doordash's services under the mistaken belief the GNHR is responsible for the poor service provided by Doordash.

26. Accordingly, GNHR has on more than one occasion asked Doordash to remove GNHR restaurants from Doordash's website and app.

27. While representatives at Doordash represented that Doordash would cease advertising on its website that it delivered from GNHR restaurants, the problem has been recurring.

28. Upon information and belief, Doordash's use of the GNHR Marks is intentionally and willfully meant to confuse and mislead consumers as to Doordash's affiliation with GNHR

restaurants.

# COUNT I FEDERAL TRADEMARK INFRINGEMENT (violation of 15 U.S.C. §1114)

29. GNHR incorporates the above paragraphs of the complaint as if separately set forth herein.

30. The Registered GNHR Marks, which are registered with the United States Patent and Trademark Office, are valid and enforceable trademarks exclusively own and continuously used by GNHR.

31. Long after GNHR's first use of the Registered GNHR Marks, Doordash began use of the Registered GNHR Marks in connection with the advertising and promotion of Doordash's restaurant services.

32. GNHR did not authorize Doordash to use the Registered GNHR Marks in connection with the advertising and promotion of Doordash's restaurant services.

33. Upon information and belief, Doordash's unauthorized use of the Registered GNHR Marks will likely cause confusion, mistake, or deception in the relevant consumer market unless Doordash is permanently enjoined.

34. Upon information and belief, Doordash's unauthorized use of the Registered Marks constitutes Trademark Infringement is in violation of 15 U.S.C. §§1114 and 1117.

35. Doordash has acted in bad faith in willfully using the Registered Marks in connection with restaurant services business.

36. Doordash's infringing acts have caused and will continue to cause GNHR to suffer irreparable injuries to its reputation and goodwill. Plaintiff does not have an adequate remedy at law to recover for this harm and is therefore entitled to injunctive relief.

# COUNT II FEDERAL UNFAIR COMPETITION (violation of 15 U.S.C. §1125(a))

37. GNHR incorporates the above paragraphs of the complaint as if separately set forth herein.

38. Upon information and belief, Doordash's unauthorized use of the Unregistered GNHR Marks in connection with its food delivery services constitutes a false designation of origin, a false or misleading description of fact, and/or false or misleading representation of fact, and has caused and is likely to cause confusion, mistake, and/or deception as to the affiliation, connection or association of GNHR with Doordash, the origin, sponsorship or approval of Doordash's use of the Unregistered GNHR Marks, and the nature, characteristics, or qualities of services offered by Doordash.

39. Doordash's conduct as alleged herein constitutes unfair competition and false designation of origin in violation of section 43(a) of the Lanham Act, 15 U.S.C. § 1125(a).

40. Doordash's violation of section 43(a) of the Lanham Act, 15 U.S.C. § 1125(a) is willful and done in bad faith.

41. GNHR has no adequate remedy at law. If Doordash is not enjoined from further use of the Unregistered GNHR Marks, GNHR will suffer substantial and irreparable injury to its business reputation and the goodwill associated with the Unregistered GNHR Marks.

# COUNT III DECEPTIVE TRADE PRACTICES (violation of RSA 358-A)

42. GNHR incorporates the above paragraphs of the complaint as if separately set forth herein.

43. Doordash's actions in passing off their services for GNHR's services through the

#### Case 1:20-cv-00283 Document 1 Filed 02/24/20 Page 8 of 10

use of deception constitutes an unfair and deceptive trade practice as defined in RSA 358-A:2, I-III, V.

44. Doordash's actions intentionally misinforms consumer in the New Hampshire marketplace.

45. Such actions are, in addition, sufficiently rascalous to constitute unfair and deceptive acts, notwithstanding the categories in RSA 358-A:2.

46. Doordash's deceptive actions are willful and knowing.

47. Pursuant to RSA 358-A:10, GNHR is entitled to injunctive relief and to the amount of actual damages. Doordash's actions under this statute were willful allowing for Plaintiff to receive up to 3 times, but not less than 2 times, the amount of actual damages and recovery of costs and attorney fees.

#### PRAYER FOR RELIEF

WHEREFORE Plaintiff prays for the following relief.

A. For judgment that:

- 1. Doordash has engaged in infringement in violation of 15 U.S.C. 1114;
- Doordash has engaged in unfair competition in violation of 15 U.S.C. 1125(a);
   and

3. Doordash has engaged in deception trade practices in violation of RSA 358-A.

B. For a permanent injunction enjoining Doordash, and any successors or assigns, and its principals, officers, partners, agents, subcontractors, servants, employees, attorneys, affiliates, licensees, subsidiaries and related companies or entities, and all others acting in active concert or participation with it who receive actual notice of the Court's order by personal service or otherwise, from:

 Using the GNHR Marks, or any simulation, reproduction, copy, colorable imitation or confusingly similar variation of the GNHR Marks in or as part of a design, logo, domain name, or trademark; using any such mark in connection with the promotion, advertisement, sale, offering for sale, manufacture, production, or distribution of any business, product, or service; and from using any such mark on or as feature of any product;

2. Passing off, inducing, or enabling others to pass off, sell, offer, distribute, disseminate, or otherwise provide any product that bears the GNHR Marks, or any mark that is a simulation, reproduction, copy, colorable imitation, or confusingly similar variation thereof; and

3. Otherwise competing unfairly with GNHR in any manner.

C. For an order that: 1) Defendant account for and pay over to GNHR the amount of any profits realized by Doordash by reason of Defendant's unlawful and willful acts as alleged herein; 2) GNHR be awarded actual damages suffered by reason of Doordash's unlawful and willful acts as alleged herein, including profits realized by Doordash, to be increased by a sum equal to three times the amount thereof as provided by law; 3) GNHR be awarded interest, including prejudgment interest, on all damages sums; 4) GNHR be awarded its costs and reasonable attorney's fees and have such other and further relief as the Court may deem equitable, including, but not limited to, any relief set forth under 15 U.S.C. §§ 1116-1118; and GNHR be awarded actual and punitive damages as provided for under applicable federal and state law.

D. For an order directing, the destruction of all packaging and any printed material, including advertising materials and point-of-sale displays, bearing the GNHR Marks in Defendant's possession or control; and publicly acknowledging the wrongful activities alleged herein.

E. For an order directing Doordash to file with the Court and serve upon GNHR within thirty (30) days after service of the injunction upon Doordash, a report in writing and under oath setting forth in detail the manner and form in which Doordash has complied with the injunction.

F. For such other and further relief as the Court shall deem appropriate.

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## JURY DEMAND

GNHR hereby demands a trial by jury pursuant to Rule 38 of the Federal Rules of Civil

Procedure.

Dated: February 24, 2020

Respectfully submitted,

By: <u>/s/ R. Terry Parker</u> RATH, YOUNG AND PIGNATELLI P.C. R. Terry Parker, Esq. One Capital Plaza Concord, New Hampshire Tel.: (603) 226-2600 Email: <u>rtp@rathlaw.com</u>

Attorneys for Plaintiff Great New Hampshire Restaurants, Inc. JS 44 (Rev. 09/19)

# Case 1:20-cv-00283 Cover 1 Filed 02/24/20 Page 1 of 1

The JS 44 civil cover sheet and the information contained herein neither replace nor supplement the filing and service of pleadings or other papers as required by law, except as provided by local rules of court. This form, approved by the Judicial Conference of the United States in September 1974, is required for the use of the Clerk of Court for the purpose of initiating the civil docket sheet. *(SEE INSTRUCTIONS ON NEXT PAGE OF THIS FORM.)* 

I. (a) PLAINTIFFS			DEFENDANTS		
<ul> <li>(b) County of Residence of (E.)</li> <li>(c) Attorneys (Firm Name, A)</li> </ul>			NOTE: IN LAND CO	of First Listed Defendant (IN U.S. PLAINTIFF CASES O ONDEMNATION CASES, USE TI OF LAND INVOLVED.	/
II. BASIS OF JURISDI	CTION (Place an "X" in O	ne Box Only)	III. CITIZENSHIP OF P	RINCIPAL PARTIES	(Place an "X" in One Box for Plaintif)
□ 1 U.S. Government Plaintiff	□ 3 Federal Question (U.S. Government)	Not a Party)		TF DEF 1 □ 1 Incorporated or Pri of Business In T	
□ 2 U.S. Government Defendant	□ 4 Diversity (Indicate Citizensh)	ip of Parties in Item III)		2 2 Incorporated and P of Business In A	Another State
			Citizen or Subject of a Foreign Country	3 🗖 3 Foreign Nation	
IV. NATURE OF SUIT		ly) RTS		Click here for: Nature of BANKRUPTCY	of Suit Code Descriptions.
<ul> <li>110 Insurance</li> <li>120 Marine</li> <li>130 Miller Act</li> <li>140 Negotiable Instrument</li> <li>150 Recovery of Overpayment &amp; Enforcement of Judgment</li> <li>151 Medicare Act</li> <li>152 Recovery of Defaulted Student Loans (Excludes Veterans)</li> <li>153 Recovery of Overpayment of Veteran's Benefits</li> <li>160 Stockholders' Suits</li> <li>190 Other Contract</li> <li>195 Contract Product Liability</li> <li>196 Franchise</li> </ul>	PERSONAL INJURY         310 Airplane         315 Airplane Product Liability         320 Assault, Libel & Slander         330 Federal Employers' Liability         340 Marine         345 Marine Product Liability         350 Motor Vehicle         355 Motor Vehicle         9 350 Motor Vehicle         1 350 Motor Vehicle         9 360 Other Personal Injury         360 Other Personal Injury         362 Personal Injury - Medical Malpractice         CIVIL RIGHTS         440 Other Civil Rights         441 Voting         442 Employment         443 Housing/ Accommodations         445 Amer. w/Disabilities - Employment         446 Amer. w/Disabilities - Other         448 Education	PERSONAL INJURY         365 Personal Injury -         Product Liability         367 Health Care/         Pharmaceutical         Personal Injury         Product Liability         367 Health Care/         Pharmaceutical         Personal Injury         Product Liability         368 Asbestos Personal         Injury Product         Liability         PERSONAL PROPER         370 Other Fraud         371 Truth in Lending         380 Other Personal         Property Damage         385 Property Damage         Product Liability         PRISONER PETITION         Habeas Corpus:         463 Alien Detainee         510 Motions to Vacate         Sentence         535 Death Penalty         Other:         540 Mandamus & Othe         550 Civil Rights         550 Civil Detainee -         Conditions of         Conditions of	of Property 21 USC 881 Geodesic Geodesic Geodes	□       422 Appeal 28 USC 158         □       423 Withdrawal 28 USC 157         □       PROPERTY RIGHTS         □       820 Copyrights         □       820 Copyrights         □       835 Patent         □       835 Patent - Abbreviated New Drug Application         □       840 Trademark         SOCIAL SECURITY         □       861 HIA (1395ff)         □       862 Black Lung (923)         □       863 DIWC/DIWW (405(g))         □       864 SSID Title XVI         □       865 RSI (405(g))         FEDERAL TAX SUITS         □       870 Taxes (U.S. Plaintiff or Defendant)         □       871 IRS—Third Party 26 USC 7609	OTHER STATUTES         375 False Claims Act         376 Qui Tam (31 USC 3729(a))         400 State Reapportionment         410 Antitrust         430 Banks and Banking         450 Commerce         460 Deportation         470 Racketeer Influenced and Corrupt Organizations         480 Consumer Credit (15 USC 1681 or 1692)         485 Telephone Consumer Protection Act         490 Cable/Sat TV         850 Securities/Commodities/ Exchange         890 Other Statutory Actions         891 Agricultural Acts         893 Environmental Matters         896 Arbitration         899 Administrative Procedure Act/Review or Appeal of Agency Decision         950 Constitutionality of State Statutes
	moved from $\Box$ 3	Remanded from Appellate Court	J 4 Reinstated or Reopened □ 5 Transfe Anothe (specify)	er District Litigation	
VI. CAUSE OF ACTION			e filing (Do not cite jurisdictional stat	tutes unless diversity):	
VII. REQUESTED IN COMPLAINT:	UNDER RULE 2	IS A <b>CLASS ACTION</b> 3, F.R.Cv.P.	DEMAND \$	CHECK YES only JURY DEMAND:	if demanded in complaint:
VIII. RELATED CASH IF ANY	E(S) (See instructions):	JUDGE		DOCKET NUMBER	
DATE		SIGNATURE OF ATT	ORNEY OF RECORD		
FOR OFFICE USE ONLY RECEIPT # AN	10UNT	APPLYING IFP	JUDGE	MAG. JUD	GE

Archived: Wednesday, April 14, 2021 11:10:21 AM From: mauraweston@comcast.net Sent: Wednesday, February 17, 2021 9:00:02 AM To: ~House Commerce Committee Cc: Tim Wilkerson Subject: Testimony in opposition to HB 510 Importance: Normal Attachments: NH legislative HB 510 Robocall Testimony FINAL 021721.docx

Attached please find testimony on behalf of the New England Cable and Telecommunications Association in opposition to HB 510, relative to limiting robocalls by automatic dialing devices.

Thank you for your consideration and I look forward to speaking with you this morning. Best, Maura

Maura M Weston MM Weston & Associates, PLLC PO Box 990 Concord, New Hampshire 03301

603-491-2853 (mobile) mweston@mmweston.com mauraweston@comcast.net Archived: Wednesday, April 14, 2021 11:10:22 AM From: Megan Murray Sent: Wednesday, February 17, 2021 7:47:21 AM To: ~House Commerce Committee Subject: Support for HB 510 Importance: Normal Attachments: HB510 Support (1).pdf

Honorable Colleagues of the House Commerce Committee,

Please accept the electronic submittal of my testimony in support of HB 510.

I thank you for your time and consideration of an important bill addressing phone scamming and spoofing.

Respectfully Submitted,

Megan Murray

State Representative-Amherst, NH Environment & Agriculture Committee Member of National Caucus on Environmental Legislators (NCEL) Archived: Wednesday, April 14, 2021 11:10:22 AM
From: Jackie Chretien
Sent: Tuesday, February 16, 2021 3:56:56 PM
To: ~House Commerce Committee
Cc: Walt Stapleton; Safiya Wazir; Megan Murray; Israel Piedra; Eric Gallager; Tony Labranche
Subject: Prime sponsor testimony on HB 510
Importance: Normal

Hello, honorable members of the Commerce Committee. For the record, my name is Jacqueline Chretien, and I represent a floterial district in Manchester, Hillsborough District 42.

"We are calling from the social security administration to inform you that due to some suspicious activities related to your social security number, we have been forced to suspend your social security number."

"We are notifying you that there is a legal enforcement action filed on your name for fraudulent activities. So when you get this message kindly call back on our number before we begin with the legal proceedings."

"We have been trying to reach you about your car's extended warranty."

These are all automated messages that I've received on my cell phone in the last six months, all of which came from 603 numbers. At best, spam calls like this are a nuisance and a waste of time and energy; at worst, they can cause emotional distress or trap people in a costly scam or identity theft. In their 2020 report, TrueCaller estimated that Americans lost an estimated \$19.7 billion to phone scams in the 12 months preceding April 2020, that both the average amount lost per scam and total lost is increasing year over year, and that more than 3 in 5 of such scams are initiated with a robocall.1 Another important negative effect of spam robocalls is that they erode trust in legitimate uses of automated calls, such as for emergency notifications, school weather closures, or public health alerts. It may not surprise you to know that there have already been many reports of scam calls related to COVID vaccine availability.

This bill aims to accomplish four things:

- Updates some definitions related to autodialers and phone number spoofing, as the current New Hampshire state law on automatic dialing, RSA 359-E, has largely not been updated since the early 1990s. This should help protect NH citizens in the event that the FCC someday adopts an overly narrow definition, which could cause robocalls to increase even further.
- 2. Requires telecom companies operating in the state to provide additional tools for consumers to block unwanted calls or numbers that have been flagged as suspicious. There are certainly a variety of apps available that purport to do this for smartphones; however, as a consumer it can be difficult to know if any given app is effective. Moreover, I hope the committee will agree with me that it is inappropriate to put the onus and cost of avoiding scam calls on the consumer.
- 3. Requires reporting from the commerce department on the prevalence of robocalls in the state and the status of mitigation measures and suggestions for additional actions that can be taken.

4. Increasing penalties for any entities found to be illegally conducting robocalls or misrepresenting their location, and reinforcing the power of the state Attorney General's office to prosecute and enforce this law without requiring consumers to prove that they have been harmed by these calls.

HB 510 has been modelled after some recent legislation from two other states, Arkansas and New York; as such I am open to amendments that may be suggested to make it more effective or practical for our state. My main hope is that we can enact legislation true to the intent set out on the first page of the bill, that is, to ensure that the citizens of this state are protected from the negative impact of illegal robocalls and to ensure that scammers and complicit telecommunications providers are held criminally accountable.

I thank the committee for your time, and I welcome any questions.

Rep. Jacqueline Chretien, PhD Hillsborough 42

# https://truecaller.blog/2020/04/16/truecaller-insights-2020-us-spam-scam-report/



# Truecaller Insights 2020 U.S. Spam & Scam Report

For those who fell victim of a scam call in the past 12 months, more than 3 in 5 (61.5%) say it was the result of a robocall. Despite this being a marginal increase compared to last year (59.8%,) robocalls are evidently a huge problem for Americans,

truecaller.blog

Jacqueline Chretien, PhD NH State Representative, Hillsborough 42 Manchester Wards 1, 2 & 3

jacqueline.chretien@gmail.com jackie.chretien@leg.state.nh.us Cell: (603) 289-6808 Archived: Wednesday, April 14, 2021 11:09:20 AM From: Megan Murray Sent: Wednesday, February 17, 2021 7:47:21 AM To: ~House Commerce Committee Subject: Support for HB 510 Importance: Normal Attachments: HB510 Support (1).pdf

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Please accept the electronic submittal of my testimony in support of HB 510.

I thank you for your time and consideration of an important bill addressing phone scamming and spoofing.

Respectfully Submitted,

Megan Murray

State Representative-Amherst, NH Environment & Agriculture Committee Member of National Caucus on Environmental Legislators (NCEL) Honorable Colleagues of the Commerce Committee,

I write to you today in support of HB 510 presented by Representative Chretien and do so on behalf of my constituents in Amherst who are also affected by varying levels of auto-dialing and spoofing scams. Over the recent years, activity like this has increased, and at times preys on individuals because of the nature of how information is presented on the recipient end of the phone call. I have heard from constituents who've reported receiving phone calls that show up on their phones purporting to be from places that appear to be institutions they know and trust. In truth, it's a scammer, seeking to garner information for nefarious purposes, even in some cases these calls garner things like account information and sadly even funds.

This issue is one of public trust and protection and this bill seeks to put forward remedies to update RSA 359-E which hasn't been revisited since the 1990's, places requirements on telecom companies to offer tools of protection against scamming or spoofing, gathers data on the statewide prevalence of robocalling and spoofing and efforts to address the issue, and increases penalties for anyone partaking in this activity in the Granite State.

It is my hope that in the Granite State we can protect our most vulnerable populations from things like this occurring.

Sincerely,

Representative Megan Murray

Amherst, N.H.



New England Cable & Telecommunications Association, Inc

New England Cable & Telecommunications Association, Inc. The Enterprise Center • 121 Loring Avenue • Suite 340 • Salem, MA 01970 Tel: 781.843.3418

Statement of the New England Cable & Telecommunications Association, Inc. regarding House bill 510 AN ACT relative to limiting robocalls by automatic dialing devices.

February 17, 2021

## I. <u>Introduction</u>

Good morning, my name is Maura Weston, thank you for the opportunity to speak to you today on behalf of the New England Cable and Telecommunications Association (NECTA). Our members, including Atlantic Broadband, Charter and Comcast, are New Hampshire's leading broadband and communications providers with over 450,000 customers in more than 184 communities.

While NECTA recognizes and shares the frustration caused by malicious, illegal robocalls, House bill 510 is unnecessary due to ongoing federal and state attorneys general policy responses and voice service providers advanced technological solutions to prevent robocalls. Considering steps our members are taking to empower consumers to stop illegal robocalls and federal and state efforts, passage of House bill 511 would have unintended consequences and additional compliance costs for New Hampshire businesses.

Voice service providers have leaned forward on this issue by developing and deploying advanced robocall mitigation tools. For example, the STIR/SHAKEN authentication framework provides a secure way to validate caller identity and stop illegal caller ID imitation or spoofing. With this framework in place, phone calls are verified and signed using digital certificates so illegal robocalls can be identified and displayed on caller ID or detected and stopped before they reach consumers.

New Hampshire and the federal government also have robust methods to combat this issue. The New Hampshire Attorney General through its "Do Not Call Registry" and the Federal Communications Communication ("FCC"), the Federal Trade Commission ("FTC") and the United States Department of Justice have enhanced authority and jurisdiction over illegal robocalls. As a result of stronger federal laws, these agencies have mandated enhanced technologies to stop robocalls, increased investigations into the sources of these illegals calls and fined or sought criminal charges against these domestic and foreign criminal enterprises.

Together, voice service providers are working together and with state and federal criminal and civil enforcement agencies to combat unwanted solicitations. Through improved blocking and filtering technologies and new call authentication standards, voice service providers and state and federal agencies are committed to reducing robocalls.

## II. NECTA Members Empowering Consumers to Stop Robocalls

Our members have implemented privacy tools and voice features to help block these illegal or fraudulent robocalls at no cost to consumers. A variety of third-party landline and mobile applications attempt to block robocalls and spam calls based on a list of known offenders. Available for certain voice customers, solutions,

such as Call Guard or Nomorobo, block malicious robocalls and send Caller ID alerts for other telemarketing calls by using an advanced tool that analyzes call patterns and screens calls in real-time. Furthermore, when a robocall slips through their blocking technology, Nomorobo constantly adapts to their changes in tactics. If a customer does get a robocall, they can self-report it to Nomorobo and have it added to their malicious caller list to prevent further robocalls from that number.

Since 2016 the Robocall Strike force has worked with the FCC to combat illegal robocalls. The Robocall Strike Force includes representatives from landline, mobile, and VoIP service providers, and other related companies. The industry also collaborated with the FCC to develop and implement the STIR/SHAKEN call authentication standards, a protocol to verify that the person dialing the call has authority to use the displayed caller ID number.

STIR/SHAKEN is an end-to-end call authentication protocol enabling voice providers and their customers to confirm that the caller ID information displayed on a call is accurate. In a nutshell, the voice provider that originates a call "signs" that call to indicate that the associated telephone number belongs to the calling party— and the voice provider on the terminating end of the call can then verify that "signature" and have confidence in the accuracy of the telephone number displayed. STIR/SHAKEN are acronyms for the Secure Telephone Identity Revisited (STIR) and Signature-based Handling of Asserted Information Using toKENs (SHAKEN) standards. Deployment of STIR/SHAKEN reduces caller ID spoofing and assists voice service providers and their technology partners to determine which calls should be blocked. Throughout 2018 and 2019, voice service providers now have the capability under these standards to sign and verify calls that contain a STIR/SHAKEN-compliant signature for a voice provider's entire residential subscriber base. The industry is also working together by exchanging authenticated residential calls between voice service providers. For example, in 2019, Comcast announced that had commenced exchanging authenticated calls with AT&T and T-Mobile, and currently receives authenticated calls from 12 voice providers.

# III. Federal Efforts Including Industry Partnerships to Stop Illegal Robocalls

In December 2019, Congress passed the Telephone Robocall Abuse Criminal Enforcement and Deterrence Act ("TRACED Act") to provide federal agencies with further resources to investigate, fine and bring criminal charges for illegal robocalls. The Act orders the FCC to require voice service providers to implement the secure telephone identity and signature-based handling of asserted information using standards of the STIR/SHAKEN protocols. The TRACED Act amends the TCPA's enforcement and civil penalties provisions by extending the statute of limitations up to four years, giving the FCC more time to pursue violators, and adds additional penalties it may imposed. The law created a statutory mandate for the FCC call-blocking rulemaking and deadlines. The TRACED Act prohibited charges to consumers for call-blocking services that voice service providers offer while creating a safe harbor for providers' call-blocking efforts. The act calls for a federal task force chaired by the Attorney General to examine prosecution of robocall offenders and to identify new and existing policies and programs to aid coordination between federal and state regulators, and between countries, to prevent domestic and international violations.

Pursuant to the TRACED Act, in September 2020, the FCC mandated that voice service providers either upgrade their non-IP networks to IP and implement STIR/SHAKEN or work to develop a non-IP caller ID authentication solution. Next, they voted to require intermediate providers to implement STIR/SHAKEN so that IP calls retain caller ID authentication throughout the call path. Lastly, the FCC prohibited costs associated with preventing robocalls from being passed on to consumers by preventing providers from charging consumers and small businesses for caller ID authentication technology. All these provisions must be implements by June 2021.

However, federal efforts go back much further than that. Since 1991, when a bipartisan Congress enacted the Telephone Consumer Protection Act (TCPA) to prohibit companies from engaging in robocalling, Congress has established a uniform, national approach to combatting illegal robocalls. Despite the passage of TCPA, illegal robocall originators have adapted their technologies to circumvent the law, but the federal government has led the way in responding to this growing problem. Federal agencies have taken a multi-faceted approach to combating an increase in robocalls. Central to this varied approach, the FCC has worked closely with industry groups, and other federal, state, and international agencies to develop new technologies and standards to combat illegal calls.

Throughout the years, the FTC and the FCC share information to help facilitate technological solutions, such as robocall blocking, and have taken steps to increase the quality and quantity of shared information. To that end in September 2016, the FTC updated its Do Not Call complaint process to simplify the process for consumers to report the topic of the call and to help the FTC and FCC identify trends both domestically and internationally.

Next, the FCC focused on call blocking technology as a means of combating illegal calls. In November 2017, the FCC approved rules authorizing voice service providers to proactively block calls that originate from invalid, unassigned, or unallocated numbers. These rules also allow voice service providers to block calls originating from numbers listed on "Do Not Originate" lists, such as government telephone numbers that are not used for outbound telephone calls. In June 2019, the FCC issued a ruling permitting voice service providers to block calls as a default setting, as long as their customers are informed and offered the opportunity to opt out of such blocking.

These collective federal interagency collaborations, often with industry partners, have resulted in important civil actions against illegal robocalls. In recent years, the FCC has taken significant enforcement actions totaling over \$450 million against telemarketers for apparent illegal caller ID spoofing. Also, two years ago the FTC announced that they commenced 140 enforcement actions against companies and telemarketers for abandoned-call, robocall, and Do Not Call Registry violations, recovering \$50 million in civil penalties and \$71 million in further compensation.

## IV. State Attorney Generals Partner with Voice Service Providers to Block Robocalls

In 2019, all 50 State Attorneys General and 12 major voice service providers, announced a set of Anti-Robocall Principles they have agreed to implement, or continue to implement, for combating illegal and unwanted robocalls. These principles include:

**Principle Number One. Offer Free Call Blocking and Labeling**. For mobile and VoIP residential customers, make available free, easy-to-use call blocking and labeling tools and regularly engage in easily understandable outreach efforts to notify them about these tools. For all types of customers, implement network-level call blocking at no charge. Use best efforts to ensure that all tools offered safeguard customers' personal, proprietary, and location information.

**Principle Number Two. Implement STIR/SHAKEN**. Implement STIR/SHAKEN call authentication as described above.

**Principle Number Three**. **Analyze and Monitor Network Traffic**. Analyze high-volume voice network traffic to identify and monitor patterns consistent with robocalls.

**Principle Number Four. Investigate Suspicious Calls and Calling Patterns**. If a provider detects a pattern consistent with illegal robocalls, or if a provider otherwise has reason to suspect illegal robocalling or spoofing is taking place over its network, seek to identify the party that is using its network to originate, route, or

terminate these calls and take appropriate action. Taking appropriate action may include, but is not limited to, initiating a traceback investigation, verifying that the originating commercial customer owns or is authorized to use the Caller ID number, determining whether the Caller ID name sent to a receiving party matches the customer's corporate name, trademark, or d/b/a name, terminating the party's ability to originate, route, or terminate calls on its network, and notifying law enforcement authorities.

**Principle Number Five. Confirm the Identity of Commercial Customers.** Confirm the identity of new commercial VoIP customers by collecting information such as physical business location, contact person(s), state or country of incorporation, federal tax ID, and the nature of the customer's business.

**Principle Number Six. Require Traceback Cooperation in Contracts.** For all new and renegotiated contracts governing the transport of voice calls, use best efforts to require cooperation in traceback investigations by identifying the upstream provider from which the suspected illegal robocall entered its network or by identifying its own customer if the call originated in its network.

**Principle Number Seven**. **Cooperate in Traceback Investigations**. To allow for timely and comprehensive law enforcement efforts against illegal robocallers, dedicate sufficient resources to provide prompt and complete responses to traceback requests from law enforcement and from USTelecom's Industry Traceback Group. Identify a single point of contact in charge of responding to these traceback requests, and respond to traceback requests as soon as possible.

**Principle Number Eight. Communicate with State Attorneys General.** Communicate and cooperate with state Attorneys General about recognized scams and trends in illegal robocalling. Due to the ever-changing nature of technology, update the state Attorneys General about potential additional solutions for combatting illegal robocalls.

# V. <u>Conclusion</u>

Although there remain an unacceptable number of illegal robocalls, there are robust ongoing efforts by state and federal civil enforcement and law enforcement agencies and industry efforts to mitigate these calls. A state law regulating these illegal calls, while well intended cannot supplement the years long, sophisticated attempts to block the billions of annual calls. Creating a potential patchwork of state robocall rules, despite a host of federal laws and regulations for a problem that often originates overseas will create a costly and unnecessary burden on voice service providers in New Hampshire.

Thank you for your attention to this matter, I would be happy to answer any questions that you may have.

Respectfully Submitted,

Maura Weston

# Bill as Introduced

#### HB 510 - AS INTRODUCED

#### 2021 SESSION

# $\begin{array}{c} 21\text{-}0721 \\ 10/05 \end{array}$

HOUSE BILL **510** 

AN ACT relative to limiting robocalls by automatic dialing devices.

SPONSORS: Rep. Chretien, Hills. 42; Rep. Stapleton, Sull. 5; Rep. Wazir, Merr. 17; Rep. M. Murray, Hills. 22; Rep. Piedra, Hills. 9; Rep. Gallager, Merr. 15; Rep. Labranche, Hills. 22

COMMITTEE: Commerce and Consumer Affairs

#### ANALYSIS

This bill establishes prohibitions and exceptions for the use of robocalls by automatic dialing devices. The bill gives the department of justice authority to seek injunctions and assess penalties for violations of the provisions of the act. The bill also requires an annual report on robocall violations.

Explanation: Matter added to current law appears in *bold italics*. Matter removed from current law appears [<del>in brackets and struckthrough.</del>]

Matter which is either (a) all new or (b) repealed and reenacted appears in regular type.

#### HB 510 - AS INTRODUCED

#### STATE OF NEW HAMPSHIRE

In the Year of Our Lord Two Thousand Twenty One

AN ACT relative to limiting robocalls by automatic dialing devices.

Be it Enacted by the Senate and House of Representatives in General Court convened:

1 1 Findings; Intent.  $\mathbf{2}$ I. The citizens of this state are being negatively affected by robocalls from telemarketers and 3 from others seeking to perpetrate scams, leading to frustration at best and loss of peace and property 4 for many.  $\mathbf{5}$ II. Many such calls originate from scammers using automatic telephone dialing systems to 6 send out thousands of phone calls per minute with fictitious or misleading display names or 7 telephone numbers. 8 III. Scammers often targeting seniors and other vulnerable groups by soliciting personal 9 information such as credit or debit card information and Social Security numbers. 10IV. Displaying fictitious or misleading names or telephone numbers, or "spoofing," is a predominant means by which a robocaller hides their identity and entices consumers to answer the 11 12telephone. 13V. It is the intent of the legislature: 14(a) To protect the citizens of this state from receiving illegal robocalls from 15telemarketers and from others seeking to perpetrate scams on unsuspecting or vulnerable citizens. 16(b) To provide the citizens of this state who use a caller identification service with 17accurate information about the identities and locations of callers. 18(c) To require telecommunications providers to swiftly implement technologies that will 19allow telecommunications providers to identify and stop illegal calling practices. 20(d) That this act be construed as broadly as possible to ensure that the citizens of this 21state are protected from the negative impact of illegal robocalls and to ensure that scammers and 22complicit telecommunications providers are held criminally accountable. 232 Telemarketing and Automatic Dialing Devices; Definitions RSA 359-E:1 is repealed and 24reenacted to read as follows: 25359-E:1 Definitions. In this chapter: 26I. "Automatic dialing device" means equipment that makes a series of calls to stored telephone numbers, including numbers stored on a list, except for equipment that requires a human 2728to dial or place each individual call one call at a time, and requires such human to then remain on 29each call.

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1 II. "Automatic telephone dialing system" means any automatic terminal equipment which  $\mathbf{2}$ stores or produces numbers to be called randomly or sequentially and which delivers a prerecorded 3 message to the number called without assistance of a live operator.

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III. "Caller identification information" means:

(a) The telephone listing number and/or name of the customer from whose telephone  $\mathbf{5}$ 6 instrument a telephone number is dialed; or

 $\mathbf{7}$ 

(b) Other information that may be used to identify the specific originating number or 8 originating location of a wire or electronic communication transmitted by a telephone instrument.

9 IV. "Consumer" means a natural person who is solicited to purchase, lease or receive a good 10 or service for personal, family or household use.

11 V. "Consumer telephone call" means a call made to a telephone number by a telephone 12solicitor, whether by device, live operator, or any combination thereof, for the purpose of soliciting a 13sale of any consumer goods or services for personal, family or household purposes to the consumer 14called, or for the purpose of soliciting an extension of credit for consumer goods or services to the 15consumer called, or for the purpose of obtaining information that will or may be used for the direct 16solicitation of a sale of consumer goods or services to the consumer called or an extension of credit for 17such purposes; provided, however, that "consumer telephone call" shall not include a call made by a 18telephone corporation, as defined by subdivision seventeen of section two of the public service law, in 19response to a specific inquiry initiated by a consumer regarding that consumer's existing or 20requested telephone service.

21VI. "Call mitigation technology" means technology that identifies an incoming call or text 22message as being, or as probably being, an unwanted robocall, and, on that basis, blocks the call or 23message, diverts it to the called person's answering system, or otherwise prevents it from being 24completed to the called person, except that it permits a call or text so identified to be completed 25when it is identified as being made by a law enforcement or public safety entity;

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VII. "Department" means the department of justice.

27VIII. "Labor organization" means any organization of any kind which exists for the purpose, 28in whole or in part, of representing employees employed within the state of New Hampshire in 29dealing with employers or employer organizations or with a state government, or any political or civil subdivision or other agency thereof, concerning terms and conditions of employment, 30 31grievances, labor disputes, or other matters incidental to the employment relationship. For the 32purposes of this section, each local, parent national or parent international organization of a 33statewide labor organization, and each statewide federation receiving dues from subsidiary labor 34organizations, shall be considered a separate labor organization.

35IX. "Per-call blocking" means a telecommunications service that prevents the transmission 36 of caller identification information to a called party on an individual call if the calling party acts 37 affirmatively to prevent the transmission of the caller identification information.

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1 X. "Per-line blocking" means a telecommunications service that prevents the transmission of  $\mathbf{2}$ caller identification information to a called party on every call unless the calling party acts 3 affirmatively to release the caller identification information. 4 XI. "Person" means any natural person, firm, organization, partnership, association or  $\mathbf{5}$ corporation, or other entity, whether for-profit or not-for-profit; 6 XII. "Prior express consent" for a call means that the purpose of the call must be closely 7related to the purpose for which the telephone number was originally provided by the called party. 8 A call by a non-profit organization which is federally tax exempt pursuant to 26 U.S.C. 501(c), to a 9 member who had joined such organization or to the household of such a member, is presumed to be 10 closely related. A customer's prior express consent can be revoked by the customer at any time in 11 any reasonable manner, regardless of the context in which the owner or user of the telephone 12provided consent; 13XIII. "Robocall" means a call made, including a text message sent, to any telephone number 14owned by a person or entity in the state: 15(a) Using an automatic dialing device; or 16(b) Using an artificial or prerecorded voice. 17XIV. "Solicitation" means the unrequested initiation of a telephone call to a residential 18telephone subscriber for the purposes of giving, selling, or leasing services or goods, whether real or 19personal, tangible or intangible; or to gain a pledge, promise or contribution in circumstances where 20there is no pre-existing relationship between the caller and the person called; or to obtain information, data or opinions. 2122XV. "Telephone service provider" means any company that provides voice service utilizing 23any technology, regardless of whether such provider is regulated pursuant to the public service law. 24XVI. "Telephone solicitor" means a person who makes or causes to be made a consumer 25telephone call. 263 Automatic Dialing. RSA 359-E:4 and 359-E:5 are repealed and reenacted to read as follows: 27359-E:4 Automatic Dialing Devices; Robocalls; Service Providers. 28I. No person shall make any robocall, nor place any consumer telephone call, except in 29accordance with the provisions of this section. The making of a robocall by any person, either 30 individually or acting as an officer, agent, or employee of a person making a robocall, is subject to the 31provisions of this section. 32II. A person shall be permitted to make a robocall only when such robocall is: 33(a) Made for emergency purposes, pursuant to paragraph IX. 34(b) Made with the prior express consent of the called party. 35(c) Made by a labor organization to such organization's members or to the household of 36 such members.

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1 (d) Authorized by rules adopted by the department which may permit robocalls to be  $\mathbf{2}$ made to a residential telephone line without prior express consent if such calls are not made for a 3 commercial purpose.

4 II.(a) If a robocall or consumer telephone call permitted by this section uses a prerecorded  $\mathbf{5}$ voice, such call shall state at the beginning of the call the nature of the call and the name of the 6 person or entity on whose behalf the message is being transmitted and at the end of such message  $\mathbf{7}$ the address, and telephone number of the person on whose behalf the message is transmitted, 8 provided such disclosures are not otherwise prohibited or restricted by any federal, state or local law; 9 and

10 (b) If a robocall permitted by this section is made using an automatic dialing device, 11 such device shall disconnect from the telephone line upon the termination of the call by either the 12person calling or the person called.

13III. No person shall operate an automatic dialing device which uses a random or sequential 14number generator to produce a number to be called.

15IV. No person making a robocall shall knowingly cause any caller identification service to 16transmit misleading, inaccurate, or false caller identification information with the intent to defraud, 17cause harm, or wrongfully obtain anything of value.

18V. This section does not prohibit: (a) Any authorized activity of a law enforcement agency; or 19(b) Any activity pursuant to a court order that specifically authorizes the use of caller identification 20manipulation.

VI. No robocall or consumer telephone call shall be placed to an emergency telephone line 2122including but not limited to any 911 or E-911 line, or any emergency line of any volunteer fire 23company or fire department; any emergency medical service, ambulance service, voluntary 24ambulance service or hospital ambulance service; any hospital, nursing home, or residential health 25care facility; any adult care facility, or any law enforcement agency or to the telephone line of any 26guest room or patient room of any hospital, nursing home, or residential health care facility, or any 27adult care facility. It shall not constitute a violation of this section if the person who places such a 28call can affirmatively establish that the call was placed inadvertently despite good faith efforts on 29the part of such person to comply with the provisions of this section and such person has 30 implemented a procedure to prevent subsequent calls from being placed to a particular prohibited 31telephone number.

32VII. A telephone solicitor shall not make a consumer telephone call to a consumer unless the 33telephone solicitor conforms with this chapter.

34VIII. No telephone solicitor or person who places any consumer telephone call or robocall 35and no employer of any such telephone solicitor or person shall intentionally cause to be installed, or 36 shall intentionally utilize, any blocking device or service to prevent the name and/or telephone 37 number of such solicitor or person, or the name and/or telephone number of his or her employer,

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1 from being displayed on a caller identification device of the recipient of any such consumer telephone  $\mathbf{2}$ call.

- 3 IX. Federal, state, or political subdivision authorities making a robocall for emergency purposes or through the operation of a telephone warning or alert system shall be exempted from the 4  $\mathbf{5}$ provisions of this section.

6 X.(a) A telephone service provider that provides telephone service to customers residing in  $\mathbf{7}$ the state shall make call mitigation technology available to any such customer, upon request, and at 8 no additional charge. Such provider shall also offer to any such customer the ability to have the 9 provider prevent calls and text messages identified as originating from a particular person from 10 being completed to the called person, upon request, and at no additional charge.

11 (b) The department shall adopt rules under RSA 541-A to implement the requirements 12of this section, including, if appropriate, a reasonable delay in the requiring implementation and 13offering of call mitigation technology if for good cause, taking into account the consumer protection 14purposes of this section, and including procedures for addressing incidents in which a call wanted by 15the customer is prevented from reaching the customer. The department may also promulgate 16regulations allowing for the requirements of this section to be waived for existing network facilities 17in instances where the telephone service provider can demonstrate that call mitigation technology 18cannot feasibly be implemented on such facilities due to technological limitations, until such time as 19it can be feasibly implemented.

20359-E:5 Reporting.

21I. The department shall report on issues related to illegal robocalls made to telephone 22numbers owned by a person or entity in this state, and on the status of the implementation and 23offering of call mitigation technology by telephone service providers that provide telephone service to 24customers residing in the state. Such report shall be delivered no later than December 1, and 25annually thereafter, to the governor, the president of the senate, speaker of the house of 26representatives, and the state library.

- 27II. Such report shall include:
- 28(a) A list of telephone service providers operating in this state, and the status of their 29implementation and offering of call mitigation technology.
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(b) Information regarding delays in the implementation and offering of call mitigation technology, and the reasons for such delays.

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(c) Recommendations for additional measures to protect customers from illegal robocalls.

33 (d) The number of illegal robocalls made to telephone numbers owned by a person or 34entity in this state, to the extent that such information is known.

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(e) Any other information or recommendations relating to the issue of robocalls that the 36 department judges to be pertinent or necessary.

37 4 Violations; Penalty. Amend RSA 359-E:6 to read as follows:

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359-E:6 Violations; Penalty; Injunction; Enforcement.

*I.* Any violation of the provisions of this subdivision shall constitute an unfair or deceptive
act or practice within the meaning of RSA 358-A:2. Any right, remedy, or power set forth in RSA
358-A, including those set forth in RSA 358-A:4, may be used to enforce the provisions of this
chapter. Such remedies shall be in addition to any other remedies provided by law or equity.

6 II. Whenever there shall be a violation of any of the provisions of RSA 359-E:4, an 7application may be made by the attorney general in the name of the people of the state of 8 New Hampshire to a court or justice having jurisdiction to issue an injunction, and upon 9 notice to the defendant of not less than 5 days, to enjoin and restrain the continuance of such violations; and if it shall appear to the satisfaction of the court or justice, that the 10defendant has, in fact, violated this section, an injunction may be issued by such court or 11 12justice enjoining and restraining any further violation, without requiring proof that any 13person has, in fact, been injured or damaged thereby. In any such proceeding, the court 14may make allowances to the attorney general and direct restitution. Whenever the court 15shall determine that a violation of RSA 359-E:4 has occurred, the court may impose a civil penalty of not more than \$2,000 per call, up to a total of not more than \$100,000, for calls 16placed in violation within a continuous 72-hour period. In connection with any such 1718proposed application, the attorney general is authorized to take proof and make a 19determination of the relevant facts and to issue subpoenas.

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5 Reference Corrected; Campaign Calls. Amend RSA 664:14-b, I to read as follows:

21I. No person shall knowingly misrepresent the origin of a telephone call which expressly or 22implicitly advocates the success or defeat of any party, measure, or person at any election, or contains any information about any candidate or party. Such knowing misrepresentation shall 2324include, but shall not be limited to, causing the displayed caller identification information, as defined 25in RSA 359-E:1, [I-a,] III, to indicate that a telephone call originates from a number, person, or 26organization other than the number, person, or organization originating the call, or making a call 27knowing that some other person has caused said misrepresentation, except if the displayed caller 28identification number is a number at which the person or organization responsible for sponsoring or 29making the call may directly receive a return call.

6 Severability. If any provision of this act, or any application of any provision of this act, is held to be invalid, that shall not affect the validity or effectiveness of any other provision of this act, or of any other application of any provision of this act, which can be given effect without that provision or application; and to that end, the provisions and applications of this act are severable.

34 7 Effective Date. This act shall take effect January 1, 2022.