

LEGISLATIVE COMMITTEE MINUTES

# **HB1545**

# Bill as Introduced

HB 1545-FN - AS INTRODUCED

2016 SESSION

16-2630  
08/04

HOUSE BILL            **1545-FN**  
AN ACT                relative to Lucky 7 tickets.  
SPONSORS:            Rep. Infantine, Hills. 13  
COMMITTEE:           Ways and Means

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ANALYSIS

This bill makes general changes to the sale of Lucky 7 tickets.

This bill sets the hours for the sale of Lucky 7 tickets.

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Explanation:        Matter added to current law appears in ***bold italics***.  
                         Matter removed from current law appears [~~in brackets and struckthrough.~~]  
                         Matter which is either (a) all new or (b) repealed and reenacted appears in regular type.

STATE OF NEW HAMPSHIRE

*In the Year of Our Lord Two Thousand Sixteen*

AN ACT                   relative to Lucky 7 tickets.

*Be it Enacted by the Senate and House of Representatives in General Court convened:*

1           1 Price of Lucky 7 Ticket. Amend RSA 287-E:20, II to read as follows:

2           II. The price of any *single* lucky 7 ticket pack or ticket card shall not exceed [~~\$50~~]**\$1**.

3           2 Lucky 7 Tickets; Ticket Dispensers. Amend RSA 287-E:21, III-a to read as follows:

4           III-a. Lucky 7 tickets may be sold by dispenser devices approved by the commission and  
5 located at the regular meeting place of, or at a facility owned, leased, or utilized by, the licensee for  
6 its activities, provided that the commission shall not authorize the use of any lucky 7 dispenser  
7 device which was not in use on or before January 1, 2011, unless such device dispenses, *or is*  
8 ***capable of dispensing at the player's request***, a paper or cardboard ticket which has a manual  
9 break-open feature and specifications for such dispenser device are contained in the rules of the  
10 commission. Any permitted lucky 7 device shall not be in the nature of a slot machine and the  
11 outcome of any wager involving a permitted lucky 7 device shall be determined solely by and on the  
12 cardboard or paper ticket.

13           3 Limit on Number of Tickets Per Deal. Amend RSA 287-E:22, I to read as follows:

14           I. A licensed distributor shall pay a fee of \$15 per deal of pull tab tickets. ***For the purposes***  
15 ***of this paragraph, a deal shall consist of 1 to 3,500 tickets or their electronic equivalent.***

16           4 Hours for Sale of Lucky 7 Tickets. Amend RSA 287-E:7, IV to read as follows:

17           IV. No bingo games shall be conducted prior to 11:00 a.m. on a Saturday or a weekday,  
18 prior to noon on a Sunday, or after 11:00 p.m. on any day. ***On any licensed bingo day, Lucky 7***  
19 ***tickets may be sold beginning at 9:00 a.m. and not later than 1:00 a.m.***

20           5 Effective Date. This act shall take effect upon its passage.

LBAO  
16-2630  
11/25/15

**HB 1545-FN- FISCAL NOTE**

AN ACT            relative to Lucky 7 tickets.

**FISCAL IMPACT:**

The Lottery Commission states this bill, as introduced, may have an indeterminable impact on state revenues. There will be no impact on county and local revenues or state, county, and local expenditures.

**METHODOLOGY:**

The Lottery Commission states this bill increases the maximum price for a lucky 7 ticket pack or ticket card from \$0.50 to \$1.00 and permits the sale of lucky seven tickets starting at 9:00am on licensed bingo days, two hours earlier on Mondays through Saturdays and three hours earlier on Sundays than current law. The Commission states it is unable to predict how these changes may impact sales of lucky 7 tickets and therefore is unable to estimate this bill's impact on state revenues.

# Speakers



# SIGN UP SHEET

To Register Opinion If Not Speaking

Bill # HB 1545-FN Date 2/4/16

Committee Ways & means

**\*\* Please Print All Information \*\***

Name	Address	Phone	Representing	(check one)	
				Pro	Con
Carl Feudner	26 Commerce Ave	803 661 5835	Eaglestrike	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Rhonda Lane	24 Alyssa Dr	603 548-9592	Wolverine Football	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Bob Blais	203 Donald Dr	Goffstown 497-1742		<input type="checkbox"/>	<input checked="" type="checkbox"/>
Bob Brennan	13 Penasco Rd	Hopkinton NH		<input checked="" type="checkbox"/>	<input type="checkbox"/>
Tom Burtis	80 So Commercial St			<input type="checkbox"/>	<input checked="" type="checkbox"/>
Sally Hoseney			Hopkinton NH	<input type="checkbox"/>	<input checked="" type="checkbox"/>
JANIE MIAZZIO	COMMUNITY BINGO CENTER		MANCHESTER	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Ashley Fosis	81 Ocean Blvd		Manchester NH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Colleen Hernandez	Community Bingo Center		Manchester	<input type="checkbox"/>	<input checked="" type="checkbox"/>
				<input type="checkbox"/>	<input type="checkbox"/>
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# Hearing Minutes

HOUSE COMMITTEE ON WAYS AND MEANS

PUBLIC HEARING ON HB 1545-FN

**BILL TITLE:** relative to Lucky 7 tickets.

**DATE:** January 21, 2016

**LOB ROOM:** 202

**Time Public Hearing Called to Order:** 10:00 a.m.

**Time Adjourned:** 10:45 a.m.

Recessed to Mid - February

**Committee Members:** Reps. Abrami, M. Griffin, Ulery, Ohm, Manning, Gallagher, Lachance, Leeman, Almy, Shattuck, Cooney, Lovejoy, Ames, Karrick, Henle and Southworth

**Bill Sponsors:**  
Rep. Infantine

TESTIMONY

\* Use asterisk if written testimony and/or amendments are submitted.

Rep. Will Infantine, Prime Sponsor

Rick Newman, Lobbyist - Eagle Strike and the river casino - supports

Jan DiMarzio, Community Bingo Center - opposed

Charlie McIntyre, NH Lottery - clarifying questions

Paul Kelly, NH lottery

\*Ed Talbot, NH Council on Pro Gambling -

Janet Labonville, BPOE Elks 146, Manchester - Supports

Mike Lopez, Sweeney Post - Supports

\*Glenn Wallace, Rath & Young/NAFTM - opposed

Russ Manchester, AL Post 51 - supports

Dick Booley, Diamond Distribution - opposed

\* Chris Melcher - New Horizons - Opposed

Respectfully submitted,

  
Rep. Gary Azarian, Clerk

HOUSE COMMITTEE ON WAYS AND MEANS

PUBLIC HEARING ON HB 1545-FN

BILL TITLE: relative to Lucky 7 tickets.

DATE: Jan 21, 2016

ROOM: 202

Time Public Hearing Called to Order: 10:00 am

Time Adjourned: 10:45

(please circle if present)

Recessed to  
mid February

Committee Members: Reps. Major, Abrami, M. Griffin, Hess, Uery, Nigrello, McClarren, Ohm, Manning, Gallagher, Lachance, Leeman, Almy, Shattuck, Cooney, Lovejoy, Ames, Karrick, Henle, Southworth, and Azarian

Bill Sponsors:  
Rep. Infantine

TESTIMONY

\* Use asterisk if written testimony and/or amendments are submitted.

Prime Sponsor - Will Infantine

Rick Newman <sup>Lobbyist</sup> - Represents River-Cad room + Manufacture - Supports  
- Chertalk Gaming General Manager

Tom DiMuzio - Community Business Center - Opposes

Charlie McInerney, Lottery Commission ) C. Grouty's questions

Paul Kelly ) from the committee

HOUSE COMMITTEE ON WAYS AND MEANS

PUBLIC HEARING ON HB 1545-FN

**BILL TITLE:** relative to Lucky 7 tickets.

**DATE:** February 4, 2016

**LOB ROOM:** 202

**Time Public Hearing Called to Order:** 10:04 a.m.

**Time Adjourned:** 11:10 a.m.

**Committee Members:** Reps. Major, Abrami, M. Griffin, Ulery, Ohm, Manning, Gallagher, Lachance, Leeman, Almy, Shattuck, Cooney, Lovejoy, Ames, Karrick, Henle, Southworth and Azarian

**Bill Sponsors:**  
Rep. Infantine

TESTIMONY

\* Use asterisk if written testimony and/or amendments are submitted.

Continued hearing

Janet Labonville, BPO elks - supports

Glenn Wallace, Roth & Young - opposed

Chris Melcher- cited problems - supports

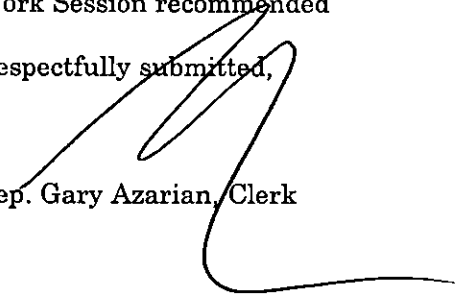
Rick Newman, River Casino Card Room - supports

Mike Lopez, citizen - supports

Work Session recommended

Respectfully submitted,

Rep. Gary Azarian, Clerk



HOUSE COMMITTEE ON WAYS AND MEANS

PUBLIC HEARING ON HB 1545-FN

BILL TITLE: relative to Lucky 7 tickets.

DATE: February 4, 2016

ROOM: 202

Time Public Hearing Called to Order: 10:04

Time Adjourned: 11:10

(please circle if present)

Committee Members: Reps. Major, Abrami, M Griffin, Hess, Ulery, Nigrello, McClarren, Ohm, Manning, Gallagher, Lachance, Leeman, Almy, Shattuck, Cooney, Lovejoy, Ames, Karriek, Henle, Southworth and Azarian

Bill Sponsors:  
Rep. Infantine

TESTIMONY

\* Use asterisk if written testimony and/or amendments are submitted.

Continued leary

Janet Ludwig BPO Elks 146 support Headst

Glenn Wallace PTL + Young NARTM oppose theadst  
Ticket make

Chris Melcher New Horizons oppose  
sited problems with sign and charts

Rich Newman River Casino Card room support

Rich Bodley Diana Dist. oppose

work session recommended

# Sub-Committee Actions

HOUSE COMMITTEE ON WAYS AND MEANS

**SUBCOMMITTEE WORK SESSION** on HB 1545-FN

**BILL TITLE:** relative to Lucky 7 tickets.

**DATE:** September 20, 2016

**Subcommittee Members:** Reps. Azarian, Ames, M. Griffin, Shattuck, Henle and Manning

**Comments and Recommendations:** Recommended for future legislation

**MOTIONS:**

Interim Study (2nd yr) Recommended

Moved by Rep. Henle

Seconded by Rep. Shattuck

Vote: 6-0

Respectfully submitted,

Rep. Mary Griffin  
Subcommittee Clerk

HOUSE COMMITTEE ON WAYS AND MEANS

SUBCOMMITTEE WORK SESSION on HB 1545-FN

BILL TITLE: relative to Lucky 7 tickets.

DATE: September 20, 2016

Subcommittee Members: Reps. Azarian, M. Griffin, Manning, Shattuck and Henle

Comments and Recommendations:

Recommended for further legislation to 2017

MOTIONS: OTP, OTP/A, ITL, Retained (1st Yr), Interim Study (2nd Yr) (Please circle one)

Moved by Rep. Henle Seconded by Rep. Shattuck AM Vote: 6-0

Adoption of Amendment #

Moved by Rep. Seconded by Rep. Vote: 6-0

Amendment Adopted Amendment Failed

MOTIONS: OTP, OTP/A, ITL, Retained (1st Yr), Interim Study (2nd Yr) (Please circle one)

Moved by Rep. Seconded by Rep. AM Vote:

Adoption of Amendment #

Moved by Rep. Seconded by Rep. Vote:

Amendment Adopted Amendment Failed

Respectfully submitted,

Rep. Mary E Griffin Subcommittee Chairman/Clerk



HB 1545 - Relative Lottery Tickets

Meeting called to order @ 10:03 AM

Motion by Rep Henke  
Seconded by Rep Shattuck

Recommend for further study

Agarwal	✓
Almy	✓
Griffin	✓
Shattuck	✓
Henke	✓
Manning	✓

Vote 6-0

# Sub-Committee Minutes

HOUSE COMMITTEE ON WAYS AND MEANS

**SUBCOMMITTEE WORK SESSION** on HB 1545-FN

**BILL TITLE:** relative to Lucky 7 tickets.

**DATE:** February 18, 2016

**Subcommittee Members:** Reps. Major, Abrami, M. Griffin, Hess, Ulery, Nigrello, McClarren, Ohm, Manning, Gallagher, Lachance, Leeman, Almy, Shattuck, Cooney, Lovejoy, Ames, Karrick, Henle, Southworth and Azarian

**Comments and Recommendations:** open 10:00, closed 11:10 - more money for state

Respectfully submitted,

Rep. Gary Azarian  
Subcommittee Clerk

HOUSE COMMITTEE ON WAYS AND MEANS

**SUBCOMMITTEE WORK SESSION** on HB 1545-FN

BILL TITLE: relative to Lucky 7 tickets.

2/18/16

Subcommittee Members: Reps.

**Comments and Recommendations:**

Open 10:00 A.M., move of fee state, raise fee, License Fee  
Close 11:10

**MOTIONS:** OTP, OTP/A, ITL, Retained (1st Yr), Interim Study (2nd Yr)  
(Please circle one)

Moved by Rep. \_\_\_\_\_ Seconded by Rep. \_\_\_\_\_ AM Vote: \_\_\_\_\_

Adoption of Amendment # \_\_\_\_\_

Moved by Rep. \_\_\_\_\_ Seconded by Rep. \_\_\_\_\_ Vote: \_\_\_\_\_

\_\_\_\_\_ Amendment Adopted      \_\_\_\_\_ Amendment Failed

**MOTIONS:** OTP, OTP/A, ITL, Retained (1st Yr), Interim Study (2nd Yr)  
(Please circle one)

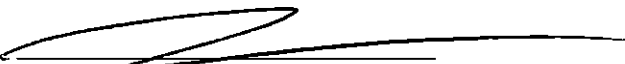
Moved by Rep. \_\_\_\_\_ Seconded by Rep. \_\_\_\_\_ AM Vote: \_\_\_\_\_

Adoption of Amendment # \_\_\_\_\_

Moved by Rep. \_\_\_\_\_ Seconded by Rep. \_\_\_\_\_ Vote: \_\_\_\_\_

\_\_\_\_\_ Amendment Adopted      \_\_\_\_\_ Amendment Failed

Respectfully submitted,

Rep.   
Subcommittee Chairman/Clerk

# Testimony

## LeVinus, Nancy

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**From:** Kelley, Paul [Paul.Kelley@lottery.nh.gov]  
**Sent:** Friday, February 19, 2016 2:59 PM  
**To:** Azarian, Gary  
**Cc:** abrami.nhrep@gmail.com; LeVinus, Nancy; McIntyre, Charles  
**Subject:** Lucky-7 Questions

Dear Rep. Azarian,

I am following up on two questions you asked at the works session relative to HB-1545.

Question 1: When was Lucky-7 enacted by the legislature?

Answer: The year was 1949, Chapter law 292.

Question 2: What should the fee be for Lucky-7 tickets?

Answer: The fee was enacted by the legislature in the year 1990, Chapter law 181:2, effective July 26, 1990. The established fee was \$15 per deal, and \$6 for a lesser known and used product called 'bag' tickets. Bag tickets usually cost .10 or .25 cents a ticket and are not that popular and rarely purchased. The fees have never been changed. The commission has not taken a position on what the fees should be.

If I can offer any further assistance or information, please feel free to let me know.

PS – Nancy, I am including you in this message as well as the Chairman as I don't know what the proper protocol is for disseminating answers to questions asked. If this needs to be sent to all committee members could you please do that on my behalf? Thanks!

- Attached is a copy of an invoice for 101 boxes of tickets which represents 186,630 individual tickets. The 1<sup>st</sup> comparison below compares a paper ticket verses an e-ticket.

### COMPARABLE TICKET SALES (186,630 TICKETS)

	PAPER TICKET .50 101 BOXES	E-TICKET .50 53 BOXES (3500 CT)
INCOME	\$ 93,315	\$ 93,315
PRIZE PAY-OUTS	\$ 69,102	\$ 83,983
COST OF TICKETS	\$ 6,124	\$ 5,830
\$15 BOX TAX	<u>\$ 1,515</u>	<u>\$ 795</u>
PROFIT TO CHARITY	\$ 16,574	\$ 2,707

0/0  
pay-out

Referencing above, the charity makes an average of \$164 per box on paper tickets while the E-ticket nets \$51 per box at .50 cents. The State receives \$720 less in taxes on the E-ticket.

### COMPARABLE REVENUE WITH \$1.00 TICKETS

	PAPER TICKET \$1.00 50 BOXES	E-TICKET \$1.00 27 BOXES
INCOME	\$ 94,500	\$ 94,500
PRIZE PAY-OUTS	\$ 75,600 (Est. 80%)	\$ 85,050 (Est. 90%)
COST OF TICKETS	\$ 3,675 (Est.)	\$ 2,970 (Est.)
\$15 BOX TAX	<u>\$ 750</u>	<u>\$ 405</u>
PROFIT TO CHARITY	\$ 14,475	\$ 6,075

On paper ticket sales of \$1.00 the State would receive \$765 less in taxes. On E-tickets the State would receive \$1,110 less in taxes.

The 186K ticket count represents approximately 2 weeks of sales for us. Generating that same revenue stream over the course of 12 months could potentially result in a loss to the State of approximately \$20,000 with the \$1.00 paper ticket.

$$\$765 \times 26 = \$19,890$$

The potential loss to the State with the \$1.00 E-ticket is \$29,000

$$\$1,110 \times 26 = \$28,860$$

**Diamond Distributors Inc.**

P O Box 1033  
Meredith, NH 03253-1033

**Invoice**

Date	Invoice #
1/1/2016	37596

Phone #	1-800-860-3887	Fax #	1-888-424-6086
E-mail	DDI98mike@aol.com		
Web Site	winbigh.com		

Wolverine Youth Football assc.  
55 Crystal Ave  
Derry NH

P.O. Number	Terms	Rep	Ship
	Due on receipt	mw	1/1/2016

Quantity	Item Code	Description	Price Each	Amount
20	TUR1	7256370 7256371 7256372 7256373 7256398 7256399 7256400 7256401 7256349 7256351 7256352 7256353 7256422 7256423 7256424 7256425 7256458 7256459 7256460 7256461 Turtle 13	72.00	1,440.00
16	PKD1	7261927 7261928 7261929 7261930 7261959 7261960 7261961 7261962 7261907 7261908 7261909 7261910 7261911 7261912 7261913 7261914 Pink Diamonds Jackpot	58.00	928.00
4	MTL1	7197920 7197921 7197922 7197923 Moose On The Loose	62.00	248.00
5	TC5613	502055 502056 502057 502058 502059 Crazy B	56.00	280.00
4	AM3	5009493 5009517 5009537 5009589 All American Triple Crown	66.00	264.00
20	NH5489B	3V35067 3V35103 3V35171 3V35250 3V35087 3V35135 3V35143 3V35147 3V34966 3V34985 3V35036 3V35042 3V35082 3V35093 3V35136 3V35235 3V35012 3V35028 3V35055 3V35056 Double Down Derby	60.00	1,200.00
6	PF1	7246032 7246033 7246034 7246035 7246036 7246037 Pick A Pony	42.00	252.00

	<b>Total</b>
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# Diamond Distributors Inc.

P O Box 1033  
Meredith, NH 03253-1033

## Invoice


Date	Invoice #
1/1/2016	37596

Phone #	1-800-860-3887	Fax #	1-888-424-6086
E-mail	DDI98mike@aol.com		
Web Site	winbighn.com		

Wolverine Youth Football assc.  
55 Crystal Ave  
Derry NH

P.O. Number	Terms	Rep	Ship
	Due on receipt	mw	1/1/2016

Quantity	Item Code	Description	Price Each	Amount
16	HHS10	7289571 7289572 7289573 7289574 7289579 7289580 7289581 7289582 7289599 7289600 7289601 7289602 7289333 7289334 7289335 7289336 Hi Ho Silver	62.00	992.00
10	FL3	7146895 7146896 7146897 7146898 7146899 7146905 7146906 7146907 7146908 7146909 Grande Finale	52.00	520.00
101	NH TAX	NEW HAMPSHIRE TAX	15.00	1,515.00

	<b>Total</b> 	<b>\$7,639.00</b>
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Need  
21 copies  
File

# How much longer will your charities put up with making less money!

Your supplier wants you to believe that a .50 Lucky Seven Ticket is all you should have!!!

Why???

A \$1.00 ticket cost the same to you as a \$.50 ticket but your charity makes  
**15% more profit!**

**Support HB 1545 so that you can have a choice between a \$.50 Lucky Seven Ticket and a \$1.00 Lucky Seven Ticket.**

**Call your State Representative Today before its to late!**

	\$.50 Lucky Seven Ticket	\$1.00 Lucky Seven Ticket
Ticket Count	3000	3000
Takes In	\$1,500.00	\$3,000.00
Prizes 75.6%	\$1,134.00	\$2,268.00
Profit	\$366.00	\$732.00
Cost from Distributor	\$105.00	\$105.00
Net Profit	\$261.00	\$627.00
% Net Profit	71%	86%

For over 30 years the paper manufactures and Distributors have made it a point to oppose this because  
They want you to use more paper!

This is the Charities choice and not theirs!

Do the right thing for your Charity

Think of your Charity first and allow the passage of HB 1545

A call to your Representative is what will make the difference. Start earning more for your charity and make that call

<b>New Hampshire Representative</b>	<b>City</b>	<b>Phone</b>
Rep. Paul Henle	Concord	603-986-9620
Rep. Thomas Southworth	Dover	603-742-0556
Rep. Robert Nigrello	East Kingston	603-394-7591
Rep. Donald McClarren	Hashua	603-883-9245
Rep. Gilman Shattuck	Hillsborough	603-464-3850
Rep. David Hess	Hooksett	603-485-9027
Rep. Jordan Ulery	Hudson	603-882-8979
Rep. Richard Ames	Jaffrey	603-532-6781
Rep. Susan Almy	Lebanon	603-448-4769
Rep. Joseph LaChance	Manchester	603-370-1767
Rep. Bill Ohm	Nashua	603-891-2306
Rep. Norman Major	Plaistow	603-382-5429
Rep. Mary Cooney	Plymouth	603-536-1141
Rep. Don Leeman	Rochester	603-973-6009
Rep. Gary Azarian	Salem	603-401-0088
Rep. John Manning	Salem	603-818-3188
Rep. Brian Gallagher	Sanbornton	603-530-2651
Rep. Patrick Abrami	Stratham	603-772-3489
Rep. Patricia Lovejoy	Stratham	603-778-9662
Rep. David Kerrick	Warner	603-456-2772
Rep. Mary Griffin	Windham	603-432-0959

See how other states adapted other denominations!

Why is the paper industry blocking New Hampshire from getting other denominations when in fact they have it in all other states.....



State	Denominations Allowed	\$0.10	\$ 0.25	\$ 0.50	\$ 0.75	\$ 1.00	\$ 2.00	\$ 5.00
Texas	.25 .50 1.00 2.00		yes	yes		yes	yes	
Alaska	.25 .50 1.00 2.00		yes	yes		yes	yes	
Virginia	.25 .50 1.00 2.00 5.00		yes	yes		yes	yes	yes
Mississippi	.25 .50 .75 1.00		yes	yes	yes	yes		
Pennsylvania	.50 1.00			yes		yes		
Minnesota	.25 .50 1.00 2.00 5.00		yes	yes		yes	yes	yes
Kentucky	.25 .50 1.00		yes	yes		yes		
California	.25 .50 1.00		yes	yes		yes		
Washington	.10 .25 .50 1.00	yes	yes	yes		yes		
Ohio	.25 .50 1.00		yes	yes		yes		
Indiana	.25 .50 1.00		yes	yes		yes		
Connecticut	.25 .50 1.00 2.00 5.00		yes	yes		yes	yes	yes
Massachusetts	1.00					yes		
Louisiana	.25 .50 1.00		yes	yes		yes		
Florida	.25 .50 1.00		yes	yes		yes		
<b>New Hampshire</b>	<b>0.5</b>			yes				

File

	E-Tab Game		Paper Game
Tickets per deal	3500		3500
Price per ticket	0.5		0.5
Gross Proceeds	\$ 1,750	\$	1,750
Payout percentage	90%		75%
Net Proceeds	\$ 175	\$	437.50
Charity Deal Cost	\$ 110	\$	75
Tax	\$ 15	\$	15
Charity Gross Profit	\$ 50	\$	347.50
Consulting Fee/Other	\$ 25	\$	173.75
<b>Charity Net Profit</b>	<b>\$ 25</b>	<b>\$</b>	<b>173.75</b>

Good Morning Mr. Chair and committee members

My name is Chris Melcher, and I am here representing the Derry Wolverine Youth Football and Manchester New Horizons Homeless Shelter and Soup Kitchen charities. We operate out of Community Bingo Center.

This bill is problematic for bingo halls that run legitimate bingo games and the charities that rely on this income. There are three major changes in this bill that I would like to address.

Firstly, the bill seeks to eliminate the paper ticket or "voucher" from being printed out of the machines as prizes are won. NH state law requires that any single prize over \$500 be paid in check form. If the individual only prints out the ending balance to bring it to the cashier, there will be no way to verify how much was won and at what time. We have heard stories from many of our players that they are being paid \$500 - \$1000 or more at locations in the state.

Secondly, no bingo hall running a legitimate bingo operation can compete with the hours that are proposed in the bill of 9AM to 1AM. The racing and gaming commission, now under the lottery, set rules that any bingo hall or card room that had these machines had to have a bingo game consisting of at least 10 games. We have become aware of other local halls playing the required 10 games of bingo with fewer than 10 people in attendance, which may take up 30

minutes to an hour on that night. Yet, these machines would be available for 16 hours per day to play on. Additionally, we find it hard to account for "next day" sessions. Charities are only allowed 10 bingo games per month; If they use these machines from 12am-1am and it becomes the 11<sup>th</sup> day, does a new charity come in at Midnight? Would new deals of tickets be issued, since the law says charities cant carry deals over to another charity?

Most importantly, contrary to what others have testified, these electronic machines are not better for any charity in the state. The machines range in profit from \$47-\$96 per deal of tickets for the charity after paying the manufacturer and any money owed to the hall for rent or expenses. On the 3500 count paper tickets available now, the profit is often around \$300 after paying fees and taxes. Even if the ticket value was raised to a dollar, as proposed in this bill, that would really only double the manufacturer and hall income, and then give the charity another \$47. Again, just to expand on the math – 10 deals of these electronic tickets makes \$470 for the charities, while 10 boxes of paper tickets would make around \$3,000. Another thing that has not been discussed in depth is that each electronic machine can hold 7 deals of tickets at once. That means that each individual machine can hold 24,500 tickets with multiple \$500 prizes, and presumably higher prizes on a \$1.00 value ticket. These machines can also be linked, so that 10 machines can be playing

the same deal of tickets at once. The winners are a lot more random than the manufacturer would have you believe, because even though you have a guaranteed payout in each deal, it is not a guarantee that the machine you are playing at will have a winning ticket in it.

Last point: Your committee deals with taxation. The state currently gets \$15.00 per deal of tickets sold, no matter the amount of tickets in a box. If the ticket value is raised to a dollar, you would still just receive \$15 despite the increase. You also have had many slot machine bills before you which would have given the state 35% in profit revenue. These are about as close to slot machines as you can get, yet the machines in the halls are not being taxed aside from the \$10,000 annual fee to be a distributor in the state of NH.

Perhaps your committee could identify an easy source of revenue by taxing the 250 machines that are already in existence around the state.

I urge you to kill this bill before it goes any further. Thank you for listening and I am certainly happy to answer any questions you might have for me.



File

TO: Rep. Norman Major, Chairman; Rep. Patrick Abrami, Vice Chairman  
AND: Members of the House Ways and Means Committee

Summary of Testimony on **HB 1545-FN**, *An Act relative to Lucky 7 tickets*.

THE NATIONAL ASSOCIATION OF FUNDRAISING TICKET MANUFACTURERS (NAFTM)

Testimony by Glenn Wallace, Rath Young & Pignatelli

**NAFTM IS OPPOSED TO THIS BILL.**

We believe HB 1545-FN will hurt New Hampshire's charity organizations and expand gaming beyond the scope of what is contemplated in the state's charity gaming laws.

- RSA 287 is our charitable gaming law. It allows low stakes play and entertainment. It was never intended to be a vehicle for expanded gaming in New Hampshire. NAFTM believes HB 1545-FN prioritizes "gaming" over "charity" and will cause our partners at the local charities to suffer.
- By doubling Lucky 7 ticket prices and extending hours, more Lucky 7 electronic gaming machines will come on line. Most Lucky 7 machines pay winnings at 90%, meaning only 10% is left to be split between the manufacturer, the operator, the state and the charity. This means less money for charity. Traditional paper tickets pay winnings at about 75%, so there is a bigger pot (25%) left over. Meaning more money for charity.
- Supporters of HB 1545-FN have conceded that players will move to the games that pay out more, meaning those players will abandon the churches and smaller clubs that cannot afford about \$6,000 per machine. Most charities will be left behind with the spread of these machines.
- There are already about 255 machines in New Hampshire. There are no statutory limits on the number of machines an operator can have. Some already have several dozen machines. The effect of the bill will be the creation of mini-casinos.
- Although the technology and payout method is slightly different, Lucky 7 machines look, sound and feel just like slot machines.
- Approximately \$150 million is spent on charitable gaming each year in New Hampshire. About \$58 million of that comes from Lucky 7 and \$17 million through bingo. These are manageable numbers that reflect the true intent of the charity gaming law and allow charities large and small to benefit. The current system works well. HB 1545-FN raises the stakes well beyond what is contemplated by RSA 287.
- HB 1545-FN is expanded gambling. It's up to the Legislature to decide what level of gaming expansion is appropriate for the state, but the committee should seriously consider whether **charitable** gaming is the appropriate vehicle for gaming expansion.

File

To the New Hampshire House Ways and Means Committee

Dear Mr. Chairman and Members of the Committee,

We, the undersigned representatives of New Hampshire Charitable, Benevolent and Fraternal organizations, are writing to you to urge you to pass HB 1545, an act relative to Lucky 7 games.

Specifically, we ask you to raise the maximum price of a ticket from \$ .50 to \$1.00. This will reduce the costs for charities of Lucky 7 tickets and attract more people to the game. The change accomplishes this because the fixed costs of printing Lucky 7 tickets is the same no matter the denomination. As the chart below demonstrates, raising the maximum ticket price would, on average, increase the amount we retain for our charitable efforts by 240%!

	.50 Lucky Seven Ticket	1.00 Lucky Seven Ticket
Ticket Count	3000	3000
Takes In	\$1,500.00	\$3,000.00
Prizes 75.6%	\$1,134.00	\$2,268.00
Profit	\$366.00	\$732.00
Cost from Distributor	\$105.00	\$105.00
Net Profit	\$261.00	\$627.00
% Net Profit	71%	86%

Thank you for your consideration of this important legislation.

By: Katie Tremblay / Kathleen Tremblay Charity ASSUMPTION  
 By: Whitley Bowen / Dudley Bowen Charity St. George  
 By: Joyce Raymond / Eugene Raymond Charity Upper Room  
 By: Debra / Janet Debra Hunt Charity UPPER ROOM  
 By: Eric Cedrone Charity St. George  
 By: J-TIM Charity IMAC  
 By: MARK F. Bowen Charity Dover Bowl  
 By: Jim Hunt Charity Post 11 Legion  
 By: STEPHEN RESEMBAL Charity POST 11 LEGION  
 By: WAYNE Phillips Charity POST 11 AMERICAN Legion  
 By: Cory Salbert Charity post 11 american legion

By: Michael D. Desper	Charity Post 11 American Legion
By: <del>Michael D. Desper</del>	Charity Post 11 SAL (contingent) American Legion
By: <del>Michael D. Desper</del>	Charity Post 37 Caswell
By: Robert C. Blaine	Charity Post 51 EX
By: KEVIN MURNANE <del>Kevin Murnane</del>	Charity Post 51 EX
By: JoAnn Nash <del>JoAnn Nash</del>	Charity Post 51 Treasurer
By: Paula Bonnin <del>Paula Bonnin</del>	Charity Unit 51
By: Joyce Murnane	Charity Unit 51 President
By: Rosam Mackie	Charity Unit 51
By: <del>Walter J. ...</del>	Charity SAL 51
By: <del>John's ...</del>	Charity Unit 51
By: <del>Andy ...</del>	Charity (Ocean Graving)
By: Mark H. ...	Charity Newport Moose 1236
By: <del>Joseph ...</del>	Charity Newport Moose 1236
By: <del>Sam ...</del>	Charity Newport Moose 1236
By: Ben Patten	Charity Newport Moose #1236
By: <del>Wesley A. ...</del>	Charity " " "
By: Sandra Hamilton	Charity Moose Lodge #1236
Math D. R.	Moose Lodge #1091

By: William D. Bise	Charity BPO Olds
By: Julie [unclear]	Charity BPOE Olds
By: Malene [unclear]	Charity BPOE Olds #146
By: [unclear]	Charity BPOE Olds #146
By: Pat Kisselburg	Charity BPOE #146
By: Carol [unclear]	Charity BPOE #0146
By: Roy [unclear]	Charity BPOE #146
By: [unclear]	Charity BPOE #146
By: [unclear]	Charity BPOE #146
By: Elsakul Belfe	Charity BPOE #146
By: [unclear]	Charity BPOE #146
By: [unclear]	Charity BPOE #146
By: [unclear]	Charity BPOE #146
By: Raymond Joseph	Charity BPOE
By: Linda Mui	Charity BPOE #146
By: Frank Galby	Charity BPOE #146
By: [unclear]	Charity BPOE #146
By: [unclear]	Charity BPOE #487
By: Carl Herbert, Jr	BPOE #146
By: Jennie Greenlaw	BPOE #146
By: Deb [unclear]	BPOE #146
By: Bob [unclear]	BPOE #146
By: [unclear]	" "
By: Frank [unclear]	" "
By: [unclear]	" #146
By: Mike [unclear]	BPOE #146
By: [unclear]	BPOE #146
By: Camie [unclear]	CEOC
Alice Fosco	OCEAN GAMING
[unclear]	GRYA
DAVID SMITH	Oyster River Youth Hockey Boosters

# Voting Sheets

**HOUSE COMMITTEE ON WAYS AND MEANS**

**EXECUTIVE SESSION on HB 1545-FN**

**BILL TITLE:** relative to Lucky 7 tickets.

**DATE:** March 2, 2016

**LOB ROOM:** 202

**MOTIONS: REFER FOR INTERIM STUDY**

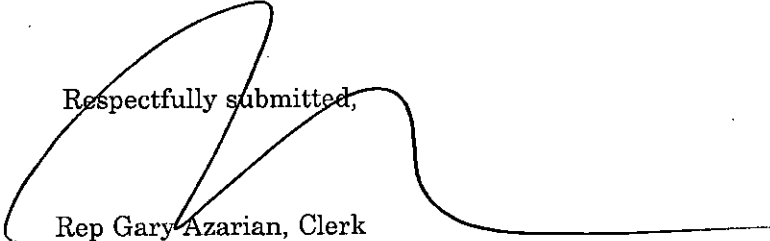
Moved by Rep. Ohm

Seconded by Rep. Leeman

Vote: 21-0

Respectfully submitted,

Rep Gary Azarian, Clerk



HOUSE COMMITTEE ON WAYS AND MEANS

EXECUTIVE SESSION on HB 1545-FN

BILL TITLE: relative to Lucky 7 tickets.

DATE: 3-2-16

LOB ROOM: 202

MOTIONS: OTP, OTP/A, ITL, Retained (1st Yr), Interim Study (2nd Yr)  
(Please circle one)

Moved by Rep. ohm Seconded by Rep. Leonen AM Vote: \_\_\_\_\_

Adoption of Amendment # \_\_\_\_\_

Moved by Rep. \_\_\_\_\_ Seconded by Rep. \_\_\_\_\_ Vote: 21-0

\_\_\_\_\_ Amendment Adopted \_\_\_\_\_ Amendment Failed

MOTIONS: OTP, OTP/A, ITL, Retained (1st Yr), Interim Study (2nd Yr)  
(Please circle one)

Moved by Rep. \_\_\_\_\_ Seconded by Rep. \_\_\_\_\_ AM Vote: \_\_\_\_\_

Adoption of Amendment # \_\_\_\_\_

Moved by Rep. \_\_\_\_\_ Seconded by Rep. \_\_\_\_\_ Vote: \_\_\_\_\_

\_\_\_\_\_ Amendment Adopted \_\_\_\_\_ Amendment Failed

CONSENT CALENDAR:  YES  NO  
(Vote to place on Consent Calendar must be unanimous.)

Statement of Intent: Refer to Committee Report

Respectfully submitted,

Rep. [Signature]  
Committee Clerk



2016 SESSION

**WAYS AND MEANS**

Bill #: 1545 Title: relate to lucky 7  
PH Date: 3 12 16 Exec Session Date: 3 12 16  
Motion: IS Amendment #: \_\_\_\_\_

<u>MEMBER</u>	<u>YEAS</u>	<u>NAYS</u>
Major, Norman L., Chairman	✓	
Abrami, Patrick F., V Chairman	✓	
Griffin, Mary E.	✓	
Hess, David W.	✓	
Ulery, Jordan G.	✓	
Azarian, Gary S., Clerk	✓	
Nigrello, Robert L.	✓	
McClarren, Donald B <i>Hozell</i>	✓	
Ohm, Bill H.	✓	
Manning, John J. <i>Osce</i>	✓	
Gallagher, Brian S.	✓	
Lachance, Joseph R.	✓	
Leeman, Don E.	✓	
Almy, Susan W.	✓	
Shattuck, Gilman C.	✓	
Cooney, Mary R.	✓	
Lovejoy, Patricia T.	✓	
Ames, Richard	✓	
Karrick, David B.	✓	
Henle, Paul J.	✓	
Southworth, Thomas L.	✓	
<b>TOTAL VOTE:</b>		

21-0



HOUSE COMMITTEE ON WAYS AND MEANS

EXECUTIVE SESSION on HB 1545-FN

BILL TITLE: relative to Lucky 7 tickets.

DATE: October 12, 2016

LOB ROOM: 202

**MOTIONS:**  Recommend  Not Recommend

Moved by Rep. MARIA Seconded by Rep. Hinkle AM Vote: 19-0

Adoption of Amendment # \_\_\_\_\_

Moved by Rep. \_\_\_\_\_ Seconded by Rep. \_\_\_\_\_ Vote: \_\_\_\_\_

\_\_\_\_\_ Amendment Adopted \_\_\_\_\_ Amendment Failed

**MOTIONS:**  Recommend  Not Recommend

Moved by Rep. \_\_\_\_\_ Seconded by Rep. \_\_\_\_\_ AM Vote: \_\_\_\_\_

Adoption of Amendment # \_\_\_\_\_

Moved by Rep. \_\_\_\_\_ Seconded by Rep. \_\_\_\_\_ Vote: \_\_\_\_\_

\_\_\_\_\_ Amendment Adopted \_\_\_\_\_ Amendment Failed

CONSENT CALENDAR: \_\_\_\_\_ YES \_\_\_\_\_ NO  
(Vote to place on Consent Calendar must be unanimous.)

**Statement of Intent:** Refer to Committee Report

Respectfully submitted,

Rep. [Signature]  
Committee Clerk



2016 SESSION

WAYS AND MEANS

Bill #: 1545-FN Title: lucky 7 tickets

PH Date: 10 / 12 / 16 Exec Session Date: 10 / 12 / 16

Motion: recommend. Amendment #: \_\_\_\_\_

MEMBER	YEAS	NAYS
Major, Norman L., Chairman	✓	
Abrami, Patrick F., V Chairman	✓	
Griffin, Mary E.	✓	
Hess, David W.	✓	
Ulery, Jordan G.	✓	
Azarian, Gary S., Clerk	✓	
Nigrello, Robert L.	✓	
McClarren, Donald B	✓	
Ohm, Bill H.	✓	
Manning, John J.	—	
Gallagher, Brian S.	✓	
Lachance, Joseph R.	✓	
Leeman, Don E.	—	
Almy, Susan W.	✓	
Shattuck, Gilman C.	✓	
Cooney, Mary R.	✓	
Lovejoy, Patricia T.	✓	
Ames, Richard	✓	
Karrick, David B.	✓	
Henle, Paul J.	✓	
Southworth, Thomas L.	✓	
<b>TOTAL VOTE:</b>		

19-0

# Committee Report

**CONSENT CALENDAR**

**March 2, 2016**

**HOUSE OF REPRESENTATIVES**

**REPORT OF COMMITTEE**

**The Committee on Ways and Means to which was referred HB 1545-FN,**

**AN ACT relative to Lucky 7 tickets. Having considered the same, report the same with the recommendation that the bill be REFERRED FOR INTERIM STUDY.**

**Rep. Bill Ohm**

**FOR THE COMMITTEE**

## COMMITTEE REPORT

Committee:	Ways and Means
Bill Number:	HB 1545-FN
Title:	relative to Lucky 7 tickets.
Date:	March 2, 2016
Consent Calendar:	CONSENT
Recommendation:	REFER FOR INTERIM STUDY

### STATEMENT OF INTENT

This bill would authorize charitable gaming organizations to increase the denomination of Lucky 7 tickets from 50 cents to \$1, and permit electronic dispensers of such tickets to only dispense a paper ticket on request. The committee feels that these electronic dispensers already look, feel and act like slot machines, and the proposed changes would only enhance the effect. While the committee heard testimony that such machines are legal, they believe that they are contrary to legislative intent. Approximately 350 of these machines are installed, none recently. Refer for Interim Study is recommended to review what, if anything should be done with this type of device.

Vote 21-0.

Rep. Bill Ohm  
FOR THE COMMITTEE

Original: House Clerk  
Cc: Committee Bill File

## CONSENT CALENDAR

### Ways and Means

**HB 1545-FN**, relative to Lucky 7 tickets. **REFER FOR INTERIM STUDY.**

Rep. Bill Ohm for Ways and Means. This bill would authorize charitable gaming organizations to increase the denomination of Lucky 7 tickets from 50 cents to \$1, and permit electronic dispensers of such tickets to only dispense a paper ticket on request. The committee feels that these electronic dispensers already look, feel and act like slot machines, and the proposed changes would only enhance the effect. While the committee heard testimony that such machines are legal, they believe that they are contrary to legislative intent. Approximately 350 of these machines are installed, none recently. Refer for Interim Study is recommended to review what, if anything should be done with this type of device. **Vote 21-0.**

Original: House Clerk

Cc: Committee Bill File

Subj: **HB 1545 - Blurb**  
Date: 3/1/2016 9:02:34 P.M. Eastern Standard Time  
From: [BillOhm2010@aol.com](mailto:BillOhm2010@aol.com)  
To: [abrami.nhrep@gmail.com](mailto:abrami.nhrep@gmail.com)

HB 1545 -

This bill would authorize charitable gaming organizations to increase the denomination of Lucky7 tickets from 50 cents to \$1, and permit electronic dispensers of such tickets to only dispense a paper ticket on request. The committee feels that these electronic dispensers already look, feel and act like slot machines, and the proposed changes would only enhance that property. While the committee heard testimony that such machines are legal, they believe that they are contrary to legislative intent. Approximately 350 of these machines are installed, none recently. Interim Study is recommended to review what, if anything, should be done with this type of device.

Rep. Bill Ohm

*MR Maji*  
*3/2/16*

# COMMITTEE REPORT

Ohm

COMMITTEE: Ways + means

BILL NUMBER: 1545-

TITLE: \_\_\_\_\_

DATE: 3-2-16 CONSENT CALENDAR: YES  NO

- OUGHT TO PASS
- OUGHT TO PASS W/ AMENDMENT
- INEXPEDIENT TO LEGISLATE
- INTERIM STUDY (Available only 2<sup>nd</sup> year of biennium)

Amendment No.  
\_\_\_\_\_

**STATEMENT OF INTENT:**

\_\_\_\_\_  
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\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

COMMITTEE VOTE: 21-0

RESPECTFULLY SUBMITTED,

- Copy to Committee Bill File
- Use Another Report for Minority Report

Rep. Bill Ohm  
For the Committee



**REGULAR CALENDAR**

**October 26, 2016**

**HOUSE OF REPRESENTATIVES**

**REPORT OF COMMITTEE**

**The Committee on Ways and Means to which was referred HB 1545-FN,**

**AN ACT relative to Lucky 7 tickets. Having considered the same, report the same: RECOMMENDED FOR FUTURE LEGISLATION.**

**Rep. Gary Azarian**

**FOR THE COMMITTEE**

## COMMITTEE REPORT

Committee:	Ways and Means
Bill Number:	HB 1545-FN
Title:	relative to Lucky 7 tickets.
Date:	October 26, 2016
Consent Calendar:	REGULAR
Recommendation:	RECOMMENDED FOR FUTURE LEGISLATION

### STATEMENT OF INTENT

The recent merger of the Racing and Charitable Gaming Commission into the Lottery Commission has raised many questions in regards to the regulation, oversight and revenues of the industry. Working in conjunction with the Lottery Commission, future legislation will be forthcoming to address not only these issues, but many other issues in the charitable gaming field.

Vote 19-0.

Rep. Gary Azarian  
FOR THE COMMITTEE

Original: House Clerk  
Cc: Committee Bill File

## REGULAR CALENDAR

Ways and Means

**HB 1545-FN**, relative to Lucky 7 tickets. **RECOMMENDED FOR FUTURE LEGISLATION.**

Rep. Gary Azarian for Ways and Means. The recent merger of the Racing and Charitable Gaming Commission into the Lottery Commission has raised many questions in regards to the regulation, oversight and revenues of the industry. Working in conjunction with the Lottery Commission, future legislation will be forthcoming to address not only these issues, but many other issues in the charitable gaming field. **Vote 19-0.**

Original: House Clerk  
Cc: Committee Bill File

HB-1545

Lucky 7 tickets.

Relative to ~~limits in table stakes poker~~ →

Recommend for future legislation

The recent merger of the charitable gaming and racing division into the lottery commission has raised many questions in regards to the regulation, oversight and revenues of the industry. Working in conjunction with the lottery commission, future legislation will be forthcoming to address not only these issues, but many other issues in the charitable gaming field.

Rep. Gary S. Azarian