

LEGISLATIVE COMMITTEE MINUTES

SB19

Bill as Introduced

SB 19 - AS INTRODUCED

2013 SESSION

13-0365

05/04

SENATE BILL **19**

AN ACT repealing provisions relative to the sale of the former Laconia state school property.

SPONSORS: Sen. Rausch, Dist 19; Sen. D'Allesandro, Dist 20; Sen. Boutin, Dist 16; Rep. Chandler, Carr 1; Rep. Graham, Hills 7; Rep. Campbell, Hills 33; Rep. Bouchard, Merr 18

COMMITTEE: Finance

ANALYSIS

This bill repeals certain procedural exemptions related to the sale of the former Laconia state school property.

Explanation: Matter added to current law appears in *bold italics*.
Matter removed from current law appears [~~in brackets and struck through.~~]
Matter which is either (a) all new or (b) repealed and reenacted appears in regular type.

STATE OF NEW HAMPSHIRE

In the Year of Our Lord Two Thousand Thirteen

AN ACT repealing provisions relative to the sale of the former Laconia state school property.

Be it Enacted by the Senate and House of Representatives in General Court convened:

- 1 1 Repeal. 2011, 224:80, relative to the sale of the former Laconia state school property, is
- 2 repealed.
- 3 2 Effective Date. This act shall take effect 60 days after its passage.

SB 19 – AS AMENDED BY THE SENATE

03/14/13 0767s

2013 SESSION

13-0365

05/04

SENATE BILL *19*

AN ACT repealing provisions relative to the sale of the former Laconia state school property and eliminating a ramp toll on the Everett turnpike in the town of Merrimack.

SPONSORS: Sen. Rausch, Dist 19; Sen. D'Allesandro, Dist 20; Sen. Boutin, Dist 16; Rep. Chandler, Carr 1; Rep. Graham, Hills 7; Rep. Campbell, Hills 33; Rep. Bouchard, Merr 18

COMMITTEE: Finance

AMENDED ANALYSIS

This bill repeals certain procedural exemptions related to the sale of the former Laconia state school property.

This bill also eliminates a ramp toll on the Everett turnpike in the town of Merrimack.

Explanation: Matter added to current law appears in *bold italics*.

Matter removed from current law appears [~~in brackets and struck through~~.]

Matter which is either (a) all new or (b) repealed and reenacted appears in regular type.

03/14/13 0767s

13-0365

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STATE OF NEW HAMPSHIRE

In the Year of Our Lord Two Thousand Thirteen

AN ACT repealing provisions relative to the sale of the former Laconia state school property and eliminating a ramp toll on the Everett turnpike in the town of Merrimack.

Be it Enacted by the Senate and House of Representatives in General Court convened:

1 Repeal. 2011, 224:80, relative to the sale of the former Laconia state school property, is repealed.

2 Department of Transportation; Everett Tolls Eliminated. Notwithstanding any law to the contrary, the commissioner of the department of transportation shall eliminate the northbound and southbound ramp toll for exit 12 on the Everett turnpike in the town of Merrimack.

3 Effective Date. This act shall take effect 60 days after its passage.

SB 19 - AS AMENDED BY THE HOUSE

03/14/13 0767s
5June2013... 1632h

2013 SESSION

13-0365
05/04

SENATE BILL **19**

ANACT repealing provisions relative to the sale of the former Laconia state school property.

SPONSORS: Sen. Rausch, Dist 19; Sen. D'Allesandro, Dist 20; Sen. Boutin, Dist 16; Rep. Chandler, Carr 1; Rep. Graham, Hills 7; Rep. Campbell, Hills 33; Rep. Bouchard, Merr 18

COMMITTEE: Finance

AMENDED ANALYSIS

This bill repeals certain procedural exemptions related to the sale of the former Laconia state school property.

Explanation: Matter added to current law appears in ***bold italics***.
Matter removed from current law appears [~~in brackets and struck through~~].
Matter which is either (a) all new or (b) repealed and reenacted appears in regular type.

SB 19 - AS AMENDED BY THE HOUSE

03/14/13 0767s
5June2013... 1632h

13-0365
05/04

STATE OF NEW HAMPSHIRE

In the Year of Our Lord Two Thousand Thirteen

AN ACT repealing provisions relative to the sale of the former Laconia state school property.

Be it Enacted by the Senate and House of Representatives in General Court convened:

- 1 1 Repeal. 2011, 224:80, relative to the sale of the former Laconia state school property, is
- 2 repealed.
- 3 2 Effective Date. This act shall take effect upon its passage.

SB 19 FISCAL NOTE

AN ACT repealing provisions relative to the sale of the former Laconia state school property.

FISCAL IMPACT:

The Office of Legislative Budget Assistant states this bill, as amended by the House (Amendment #2013-1632h), will have no fiscal impact on state, county, and local revenues or expenditures.

METHODOLOGY:

The Office of Legislative Budget Assistant states this bill repeals 2011, 224:80 relative to the sale of the former Laconia state school property. The Office states the repeal of this law will have no fiscal impact on state, county, and local revenues or expenditures.

Amendments

Sen. Bragdon, Dist. 11
Sen. Morse, Dist. 22
March 4, 2013
2013-0682s
06/05



Amendment to SB 19

1 Amend the title of the bill by replacing it with the following:

2

3 AN ACT repealing provisions relative to the sale of the former Laconia state school
4 property and eliminating a ramp toll on the Everett turnpike in the town of
5 Merrimack.
6

7 Amend the bill by replacing all after section 1 with the following:

8

9 2 Department of Transportation; Everett Tolls Eliminated. Notwithstanding any law to the
10 contrary, the commissioner of the department of transportation shall eliminate the northbound and
11 southbound ramp toll for exit 12 on the Everett turnpike in the town of Merrimack.

12 3 Effective Date. This act shall take effect 60 days after its passage.



2013-0682s

AMENDED ANALYSIS

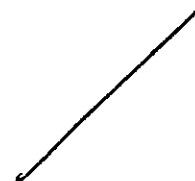
This bill repeals certain procedural exemptions related to the sale of the former Laconia state school property.

This bill also eliminates a ramp toll on the Everett turnpike in the town of Merrimack.



Sen. Bragdon, Dist. 11
Sen. Morse, Dist. 22
March 4, 2013
2013-0685s
06/05

Amendment to SB 19



1 Amend the title of the bill by replacing it with the following:

2

3 AN ACT repealing provisions relative to the sale of the former Laconia state school
4 property and eliminating certain ramp tolls on the Everett turnpike in the town of
5 Merrimack.
6

7 Amend the bill by replacing all after section 1 with the following:

8

9 2 Department of Transportation; Everett Tolls Eliminated. Notwithstanding any law to the
10 contrary, the commissioner of the department of transportation shall eliminate the northbound and
11 southbound ramp tolls for exits 11 and 12 on the Everett turnpike in the town of Merrimack.

12 3 Effective Date. This act shall take effect 60 days after its passage.



2013-0685s

AMENDED ANALYSIS

This bill repeals certain procedural exemptions related to the sale of the former Laconia state school property.

This bill also eliminates certain ramp tolls on the Everett turnpike in the town of Merrimack.



Amendment to SB 19

1 Amend the title of the bill by replacing it with the following:

2

3 AN ACT repealing provisions relative to the sale of the former Laconia state school
4 property and eliminating a ramp toll on the Everett turnpike in the town of
5 Merrimack.
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7 Amend the bill by replacing all after section 1 with the following:

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9 2 Department of Transportation; Everett Tolls Eliminated. Notwithstanding any law to the
10 contrary, the commissioner of the department of transportation shall eliminate the northbound and
11 southbound ramp toll for exit 12 on the Everett turnpike in the town of Merrimack.

12 3 Effective Date. This act shall take effect 60 days after its passage.

Amendment to SB 19

- Page 2 -



2013-0767s

AMENDED ANALYSIS

This bill repeals certain procedural exemptions related to the sale of the former Laconia state school property.

This bill also eliminates a ramp toll on the Everett turnpike in the town of Merrimack.

Committee Minutes

**SENATE CALENDAR NOTICE
FINANCE**

Senator Chuck Morse Chairman
 Senator Jeanie Forrester V Chairman
 Senator Peter Bragdon
 Senator Lou D'Allesandro
 Senator Sylvia Larsen
 Senator Bob Odell

For Use by Senate Clerk's Office ONLY	
<input type="checkbox"/>	Bill Status
<input type="checkbox"/>	Docket
<input type="checkbox"/>	Calendar
Proof: <input type="checkbox"/>	Calendar <input type="checkbox"/> Bill Status

Date: January 24, 2013

HEARINGS

Tuesday

1/29/2013

FINANCE

SH 103

1:00 PM

(Name of Committee)

(Place)

(Time)

EXECUTIVE SESSION MAY FOLLOW

1:00 PM SB19

repealing provisions relative to the sale of the former Laconia state school property.

Sponsors:

SB19

Sen. Jim Rausch
 Rep. John Graham

Sen. Lou D'Allesandro
 Rep. David Campbell

Sen. David Boutin
 Rep. Candace Bouchard

Rep. Gene Chandler

Shannon Whitehead 271-4980

Sen. Chuck Morse

Chairman

SENATE FINANCE COMMITTEE

Shannon Whitehead, Legislative Aide

SB 19 -- repealing provisions relative to the sale of the former Laconia state school property.

Hearing Date: January 29, 2013

Time Opened: 1:00pm

Time Closed: 1:18pm

Members of the Committee Present: Senators Morse, Bragdon, Odell, Forrester, D'Allesandro

Members of the Committee Absent: Senator Larsen

Bill Analysis: This bill repeals certain procedural exemptions related to the sale of the former Laconia state school property

Sponsors: Sen. Rausch, Dist 19; Sen. D'Allesandro, Dist 20; Sen. Boutin, Dist 16; Rep. Chandler, Carr 1; Rep. Graham, Hills 7; Rep. Campbell, Hills 33; Rep. Bouchard, Merr 18

Who supports the bill: Senator Rausch, Senator Boutin, Rep. Gene Chandler

Who opposes the bill: Matt Lahey (Laconia)

Summary of testimony presented in support:

Senator Rausch:

- The bill repeals the 2011, 224:80 which is relative to the sale of Laconia state property.
- By repealing this, it brings it back under the process that has been established for many years, where the sale of any property goes through the first approval from CORD, then Long Range Planning and Utilization Committee, and then to the Governor and Council.
- This is a piece of real estate that is large, of significant value. Whether you want to sell the property, or you don't want to sell the property, the process (passage of 224:80) should have been circumvented.
- Simply puts it back through the process for CORD to review it, then Long Range Capital Planning, and then goes to the Governor and Council.
- There is an established process for the real estate appraisal to come up with a dollar amount that is fair market value.
- This process requires that property be sold at, or more than fair market value. Reversing and repealing this provision and putting it back through the due process is a correct way..

- Recommends bill to be upon passage, not 60 days after passage, because Administrative Services is under a time constraint. If this is passed, the existing law puts a drop dead date that might be difficult if it's 60 days from passage.

Rep. Gene Chandler:

- Doesn't have a big problem with selling the property, but thinks it should be a fair market value.
- The ideal place that this should end up as every other sale of property in the State of New Hampshire is with the Long Range Capital Planning and Utilization Committee.
- Majority of sales have been exempted, and the Long Range Committee does a diligent job with looking at getting the proper price and the proper return for the State of New Hampshire
- The processes Long Range uses is good and we should stick with it.

Summary of testimony presented in opposition:

Matt Lahey:

- Back in 2009, if this property had gone through the Long Range Planning process, what would have occurred per the statute would have been a careful consideration of whether or not the State had any future use for this property.
- The committee would have checked with all the relative agencies who might have had a use for this property. And then would have determined whether or not that property was surplus.
- If they had come to that conclusion, they would have then ordered an appraisal of the property and then per law it would have been offered first to the City and then the County.
- The property consists of four parcels. The City has 99-year leases on three of them. Those properties have no value to anyone else. When the State did its appraisal, they excluded those and said the big parcel had a value of \$1.7 million.
- The City of Laconia, looking to close the deal and looking to be reasonable thought even those three other properties are special to us, include those in the appraisals.
- The appraisal came back at \$2.1 million. We have offered since April of last year to purchase that property for the \$2.1 million, which is \$400,000 more than it's worth.
- The three parcels had value to the City. Happy to pay that sum.
- The second biggest driver, in addition to the fact that the State indicated after a thorough process that they had no use for the property, the other driver is the environmental issue.
- The State cannot receive EPA clean-up funds for that property because they are the polluter.
- Private parties can't receive the funds. The City of Laconia as a municipality can.
- Belknap County could have, except that they advised the State Environmental that they weren't interested in the property.
- The City is really the only party who's in a position, and mainly because of our ability to access the EPA funds, that it's in a position to do anything with that property.

- The building continues to deteriorate. The State has set aside money for absolute necessary roof repairs.
- There's money in there to upgrade the electric, but yet the property is abandoned and the property is being vandalized regularly for the copper wire that's in the building that's being pulled out.
- It's going down in value. What our thorough process revealed and the sponsors of this Bill haven't indicated anything to the contrary that they have come up with an idea of how to use this property.
- The party that's able to come forward and make good use of the property to deal with the environmental issues, to save the buildings, of which have historical value that have literally the roofs are caving in is the City of Laconia.
- We oppose the Bill. We'd like to stay on the same track that we are and be in a position to have either a private party come forward before May 1st or allow the City to purchase it.

- **Sen. Bragdon:** Assumed it was in the budget -- we put something in that said we're going to offer it to the City for no less than \$10 million.
- **Mr. Lahey:** Yes
- **Sen. Bragdon:** It was offered to the County. They declined. And then the provision was it would be sold at fair market value
- **Mr. Lahey:** Yes
- **Sen. Bragdon:** Folks have expressed an interest and made an offer. Have there been other offers?
- **Mr. Lahey:** The process under the current legislation is once the County refused, then the Administrative Services was required to go for a process that starts with selecting a broker to market the property. The broker would come forward with a plan as to how to market the property.
- **Sen. Bragdon:** If the Bill were to pass it would need to quickly because it says by, May 1st the deal is done.
- **Mr. Lahey:** Yes.

Fiscal Note: n/a

Future Action: Pending

sgw

Date hearing report completed: 1.30.13

[file: SB 0019 report]

SENATE FINANCE COMMITTEE

State House, Room 103
Concord, NH
Tuesday, January 29, 2013

SENATE BILL 19, AN ACT repealing provisions relative to the sale of the former Laconia state school property.

TESTIMONY OF:

Sen. Jim Rausch. Pg. 1
Rep. Gene Chandler Pg. 2
Matt Lahey Pg. 4

(Convened at 1:00 p.m.)

CHAIRMAN MORSE: We'll open the hearing on Senate Bill 19 and ask Senator Rausch to introduce the Bill.

JAMES RAUSCH, State Senator, Senate District #19: Good afternoon. Thank you, Mr. Chairman, Committee Members. For the record, I'm Senator Jim Rausch representing District 19, Derry, Hampstead and Windham. Very happy to be before this distinguished Committee.

This piece of legislation is very simple. It simply repeals the 2011 224:80 which is relative to the sale of Laconia state property. By repealing this, it brings it back under the process that has been established for many, many years, where the sale of any property goes through the first approval from CORD, then Long Range Planning and Utilization Committee, and then the Governor and Council.

The passage of 224:80 circumvented that process. We have a piece of real estate that is large, of significant value, and I don't believe whether you want to sell the property or you don't want to sell the property that it -- the process should have been circumvented. And all I am simply trying to do is put it back through the process so that CORD gets to review it, Long Range Capital Planning gets to review it, and then gets to go

to the Governor and Council.

There is also an established process for the real estate appraisal to come up with a dollar amount that is fair market value. This process requires that property be sold at or more than fair market value. So I believe that in reversing and repealing this provision and putting it back through the due process is a correct way. Whether it's determined to sell the property or not, it at least goes through the process that has been established for a number of years.

So that is the purpose of this. And I apologize. I did not notice this and I should have, but I believe that this should be upon passage, not 60 days after passage. And that is because Administrative Services is under a time constraint. If this is passed, the existing law puts a drop dead date that might be difficult if it's 60 days from passage. So I would recommend upon passage, and I am sure that this Committee will see fit to put this through the due process procedure. I'd be happy to take any questions.

CHAIRMAN MORSE: Questions for Senator Rausch? Thank you, Senator Rausch.

SEN. RAUSCH: Thank you.

CHAIRMAN MORSE: Representative Chandler, did you want to speak?

GENE CHANDLER, State Representative, Carroll County, District #1: If there might be some time available, yes.

CHAIRMAN MORSE: Sure.

SEN. PRESIDENT BRAGDON: You've got all day.

REP. CHANDLER: I promise I'll be very brief. For the
SENATE FINANCE COMMITTEE

JANUARY 29, 2013

SENATE BILL 19

record, my name is Gene Chandler from Carroll County, District 1. I'm here in strong support of this Bill with the proposed Amendment that Senator Rausch talked about. And I think he hit off on one key fact and I think, obviously, this issue with this property has been a topic of consideration for many, many, many years and will be for a while longer, perhaps, as it should be. But -- and I think we run -- we run the gamut, I think, from people like myself who don't have a big problem perhaps with selling the property, but think it should be a fair market value. I think the Senator from Derry has another thought on that and the Senator from Windham has another thought on that. So because of all that, I think that the ideal place that this should end up as every other sale of property in the State of New Hampshire is with the Long Range Capital Planning and Utilization Committee.

We deal with this on this Committee. I've been a member of that Committee for a number of years. As far as I know, every single sale, I guess I could stand corrected on that, but if it hasn't been every one, the majority. I don't know of any that has been exempted, very few, and the Committee does a diligent job with looking at getting the proper price and the proper return for the State of New Hampshire, which is what this is all about. So I feel very strongly that we should pass this legislation, have the Long Range Planning Committee take a look at it and see what the outcome is. And that's always been the process. And I think sometimes some people may think we get bogged down with process, but I feel that, for the most part, the processes that we use here are good and we should stick with them. So I'm pleased to answer any questions.

CHAIRMAN MORSE: Questions for Representative?

Representative, I do want you to know that not only did we hold a hearing on this during the budget process, which was a full blown-out hearing, all these discussions on the budget and with the Governor were open. So I respect the process because I learned it from you.

SENATE FINANCE COMMITTEE

JANUARY 29, 2013

SENATE BILL 19

REP. CHANDLER: Right.

CHAIRMAN MORSE: But the reality was, we were very open about what we did in the budget.

REP. CHANDLER: Yeah. I was not -- if I may? I was not being critical of how that process went. It was just our fault for not seeing it. Not that it would have made any difference, I don't know. But we didn't -- it did not come to our attention or some of us's attention to have the input that we should have had at the time. No question. But sometimes we're always ready to correct a mistake.

CHAIRMAN MORSE: I'll be willing to correct the mistake when the budget's printed 'cause I'm not putting a dime into this property. In any case, all right. Thank you, Representative.

REP. CHANDLER: Okay. Thank you very much for your time and consideration.

CHAIRMAN MORSE: Let's see. We have Matt Lahey from Laconia.

MATTHEW J. LAHEY, City Councilor, City of Laconia: Good afternoon. My name is Matt Lahey. I'm currently a City Councilor in Laconia. I also was the Chairman of the Long Range Committee Study Plan that was in effect from 2009 until 2011, at which time we issued our final report. And that final report is on the State Government Website.

Back in 2009, if this property had gone through the Long Range Planning process, what would have occurred per the statute would have been a careful consideration of whether or not the State had any future use for this property. And the Committee would have checked with all the relative agencies who might have had a use for this property. And then they would have determined whether or not that property was surplus. If they had come to

SENATE FINANCE COMMITTEE

JANUARY 29, 2013

SENATE BILL 19

that conclusion, they would have then ordered an appraisal of the property and then per law it would have been offered first to the City and then the County and so forth.

That is exactly what happened through the Long Range Study Committee process. And if you look at that report, and bear in mind now, that was a big Committee that had representatives from Corrections, Health and Human Services, Administrative Services. We had at all times two State Senators on it, I think four Representatives. It was very well represented.

As you might expect, the very first thing that we did as part of our charge was to decide whether or not the State had a future use of this property. And I would dare say that we, because we had some special resources available to us, did probably a more thorough job than Long Range Planning would have done. And what that involved was through professionals was drafting a very detailed questionnaire that went out to the Department head for each and every agency in the State of New Hampshire.

The replies all came back, and bear in mind, most of those agencies were represented on the Committee. The replies came back and to an agency the indication was that there was no future use of that property for the State of New Hampshire. So that was job one.

And then, of course, along the way the property was appraised. And there were -- there were actually two appraisals, one that was done by the State and then one that was done by the City of Laconia because we were interested in the property. The appraisals of the State and our appraiser came out -- came out almost identical.

Now, if you -- and I think, Senator Morse and Senator Forrester, we have talked about this a lot, the property consists of four parcels. The City has 99-year leases on three

of them. And so, effectively, those properties have no value to anyone else. When the -- so when the State did its appraisal, they excluded those and said the big parcel had a value of 1.7 million. The City of Laconia, frankly, looking to close the deal and looking to be reasonable said, you know what, even though those three other properties have special, you know, use to us, so include those in the appraisals. So the appraisal came back at 2.1 million.

We have offered since April of last year to purchase that property for the 2.1 million, which is \$400,000 more than it's worth. But, again, the three parcels had value to the City. So we're happy -- we're happy to pay that sum.

The second biggest driver, in addition to the fact that the State indicated after a thorough process that they had no use for the property, the other driver is the environmental issue. And, again, that's part of the report and it's an absolute fact that the State cannot receive EPA clean-up funds for that property because they are the polluter. Private parties can't receive the funds. The City of Laconia as a municipality can. Belknap County could have, except that they advised the State Environmental that they weren't interested in the property.

So from our standpoint, everything that would have been accomplished by the Long Range process has been accomplished and then some. And the City is really the only party who's in a position, and mainly because of our ability to access the EPA funds, that it's in a position to do anything with that property. And Senator Morse mentioned, you know, again, the State putting money into that property. When you look at the final report on-line, and there's probably a 20-page report and a thousand page appendix, and all the studies are in there and it's all there to see. It is a very, very expensive process to clean-up that property. So we're really the only ones.

And it continues to deteriorate. The State has set aside

SENATE FINANCE COMMITTEE

JANUARY 29, 2013

SENATE BILL 19

money for absolute necessary roof repairs. One of the things that's ironic is there's money in there to upgrade the electric, but yet the property is abandoned and the property is being vandalized regularly for the copper wire that's in the building that's being pulled out. The property is deteriorating. It's going down in value. And, I mean, if the State had a good use for the property that be great. But what our thorough process revealed, and the sponsors of this Bill haven't indicated anything to the contrary, that they have come up with an idea of how to use this property. It would seem that this property, the party that's able to come forward and make good use of it to deal with the environmental issues, to save the buildings, a lot of which have historical value that have literally the roofs are caving in is the City of Laconia. So for that reason we oppose the Bill. We'd like to stay on the same track that we are and be in a position to have either a private party come forward before May 1st or allow the City to purchase it. Be happy to answer any questions.

CHAIRMAN MORSE: Questions?

MR. LAHEY: Yes.

SEN. PRESIDENT BRAGDON: Thank you and thank you for your testimony and review of a little bit of history, 'cause I was trying to piece it together in my mind. So in the last -- I assumed it was in the budget -- we put something in there that said we're going to offer it to the City for no less than \$10 million and if you decline, which apparently was a wise decision.

MR. LAHEY: Right.

SEN. PRESIDENT BRAGDON: It was offered to the County. They declined. And then the provision was it would be sold at fair market value.

SENATE FINANCE COMMITTEE

JANUARY 29, 2013

SENATE BILL 19

MR. LAHEY: Correct.

SEN. PRESIDENT BRAGDON: You folks have expressed an interest and made an offer. Have there been other offers? I'm not sure what the status is.

MR. LAHEY: The process under the current legislation is once the County refused, then the Administrative Services was required to go for a process that starts with selecting a broker to market the property. I understand that party broker would be announced in the February time frame, I believe.

SEN. PRESIDENT BRAGDON: Okay.

MR. LAHEY: Then at that point the broker would come forward with a plan as to how to market the property. And then, you know, go from there.

SEN. PRESIDENT BRAGDON: So if I may follow-up? So if this Bill were to pass, I know you're opposed to it, if it were to pass, it needs to pass relatively quickly because it says by, I assume, May 1st the deal is done.

MR. LAHEY: Yes.

SEN. PRESIDENT BRAGDON: Thank you.

CHAIRMAN MORSE: Further questions? Senator D'Allesandro, thanks for joining us.

SEN. D'ALLESANDRO: My pleasure. I just couldn't wait.

SEN. PRESIDENT BRAGDON: Apparently, you could.

SEN. D'ALLESANDRO: I had to testify on another Bill.

CHAIRMAN MORSE: Thank you, Matt. Anyone else wish to speak

on Senate Bill 19? Seeing no one else, I'll close the hearing on Senate Bill 19.

(Hearing concluded 1:18 p.m.)

SENATE FINANCE COMMITTEE

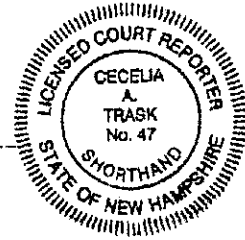
JANUARY 29, 2013

SENATE BILL 19

CERTIFICATION

I, Cecelia A Trask, a Licensed Court Reporter-Shorthand, do hereby certify that the foregoing transcript is a true and accurate transcript from my shorthand notes taken on said date to the best of my ability, skill, knowledge and judgment.

Cecelia A. Trask
Cecelia A. Trask, LSR, RMR, CRR
State of New Hampshire
License No. 47



Testimony

Exhibit A
LSR 13-0975.0
Revenue Assessment

The following parameter are applied to the development of transactions, revenue and O&M costs:

- Traffic and revenue is assumed to grow at an average rate of 1.40% per year from 2013 to 2018 (or 1.14% over the three years) on the Central Turnpike based upon the Jacobs Traffic and Revenue Update, dated August 14, 2012
- As a result of expanding the existing "Honor System" at Exit 12 to include Holidays & Weekends, annual savings of \$80,000 are projected at Exit 12 and included for the second half of for FY13 thru FY18.
- As a result of expanding the existing "Honor System" to include Exit 11 for the night time hours (9pm - 5am), annual savings of \$200,000 at Exit 11 are projected and included for FY13 thru FY18.
- Debt Service on the outstanding bonds related to the construction costs for Exits 10, 11 & 12 Improvements are not included in the tables below.
- Annual increase of 2% Inflation/COLA is included in Toll Operations and Maintenance Costs for FY 2014 through FY 2018

Transactions, Revenues, and Cost Projections

FY 2012	Merrimack Exit 10 Plaza (Merrimack Industrial)	Merrimack Exit 11 Plaza	Merrimack Exit 12 Plaza (Bedford Road)	Total of Exits 10, 11 and 12
Annual Transactions	1,723,802	3,393,866	2,615,858	7,733,526
Annual Gross Toll Revenue	\$ 818,652	\$ 1,403,037	\$ 1,067,137	\$ 3,288,826
Annual Toll Operations and Maintenance Costs	\$ 558,578	\$ 800,766	\$ 444,236	\$ 1,803,580
Net Revenue	\$260,074	\$602,271	\$622,901	\$1,485,246

FY 2013	Merrimack Exit 10 Plaza (Merrimack Industrial)	Merrimack Exit 11 Plaza	Merrimack Exit 12 Plaza (Bedford Road)	Total of Exits 10, 11 and 12
Annual Transactions	3,124,245	3,273,393	2,332,939	8,730,577
Annual Gross toll Revenue	\$ 1,491,276	\$ 1,341,570	\$ 932,854	\$ 3,765,700
Annual Toll Operations and Maintenance Costs	\$ 555,357	\$ 730,397	\$ 364,663	\$ 1,650,417
Net Revenue	\$935,919	\$611,173	\$568,191	\$2,115,283

FY 2014	Merrimack Exit 10 Plaza (Merrimack Industrial)	Merrimack Exit 11 Plaza	Merrimack Exit 12 Plaza (Bedford Road)	Total of Exits 10, 11 and 12
Annual Transactions	3,695,669	3,174,864	2,246,853	9,117,386
Annual Gross toll Revenue	\$ 1,762,390	\$ 1,294,213	\$ 893,767	\$ 3,950,370
Annual Toll Operations and Maintenance Costs	\$ 566,464	\$ 596,005	\$ 371,956	\$ 1,534,425
Net Revenue	\$1,195,926	\$698,208	\$521,811	\$2,415,945

FY 2015	Merrimack Exit 10 Plaza (Merrimack Industrial)	Merrimack Exit 11 Plaza	Merrimack Exit 12 Plaza (Bedford Road)	Total of Exits 10, 11 and 12
Annual Transactions	3,758,496	3,229,154	2,285,050	9,272,700
Annual Gross toll Revenue	\$ 1,787,064	\$ 1,311,167	\$ 905,297	\$ 4,003,528
Annual Toll Operations and Maintenance Costs	\$ 577,793	\$ 607,925	\$ 379,396	\$ 1,565,114
Net Revenue	\$1,209,271	\$703,242	\$525,901	\$2,438,414

Committee Report

STATE OF NEW HAMPSHIRE
SENATE
REPORT OF THE COMMITTEE

Date: March 6, 2013

THE COMMITTEE ON Finance

to which was referred Senate Bill 19

AN ACT repealing provisions relative to the sale of the former
Laconia state school property.

Having considered the same, the committee recommends that the Bill:

OUGHT TO PASS WITH AMENDMENT

BY A VOTE OF: 4-2

AMENDMENT # 0767s

Senator Chuck Morse
For the Committee

Shannon Whitehead 271-4980

New Hampshire General Court - Bill Status System

Docket of SB19

Docket Abbreviations

Bill Title: (New Title) repealing provisions relative to the sale of the former Laconia state school property and eliminating a ramp toll on the Everett turnpike in the town of Merrimack.

Official Docket of SB19:

Date	Body	Description
1/3/2013	S	Introduced and Referred to Finance; SJ 4
1/24/2013	S	Hearing: 1/29/13, Room 103, SH, 1:00 p.m.; SC6
3/6/2013	S	Committee Report: Ought to Pass with Amendment #2013-0767s, NT, 3/14/13; SC11
3/14/2013	S	Special Ordered to the end of the Calendar, Without Objection, 2/3 necessary, MA, VV; SJ 7
3/14/2013	S	Committee Amendment 0767s, NT, AA, VV; SJ 7
3/14/2013	S	Ought to Pass with Amendment 0767s, NT, MA, VV; OT3rdg; SJ 7
3/27/2013	H	Introduced and Referred to Public Works and Highways; HJ31 , PG.1073
5/1/2013	H	Public Hearing: 5/7/2013 1:15 PM LOB 201
5/14/2013	H	Executive Session: 5/22/2013 LOB 201 12:00 PM ==Or At House Session Lunch Break==
5/22/2013	H	Committee Report: Ought to Pass with Amendment #1632h(NT) for June 5 (Vote 17-1; CC); HC42 , PG.1428-1429
5/22/2013	H	Proposed Committee Amendment #2013-1632h (New Title); HC42 , PG.1442-1443
6/5/2013	H	Amendment #1632h(NT): AA VV; HJ49 , PG.1569-1570
6/5/2013	H	Ought to Pass with Amendment #1632h(NT): MA VV; HJ49 , PG.1569-1570
6/12/2013	S	Sen. Morse Moved Nonconcur with House Amendment #1632h, NT; Requests C of C, MA, VV
6/12/2013	S	President Appoints: Senators Bragdon, Rausch, Larsen
6/13/2013	H	House Accedes to Senate Request for C of C (Rep Davis): MA VV [Recess of 6/5/13]; HJ49 , PG.1653
6/13/2013	H	Speaker Appoints: Reps Campbell, Cloutier, M.Mann, and Waterhouse [Recess of 6/5/13]; HJ49 , PG.1653
6/13/2013	S	Committee of Conference Meeting: 6/19/2013, 3:00 p.m., Room 100, SH
6/20/2013	H	Conference Committee Report, Not Signed Off; HC47 , PG.1542

NH House

NH Senate

Other Referrals

COMMITTEE REPORT FILE INVENTORY

SB 19

ORIGINAL REFERRAL

RE-REFERRAL

1. THIS INVENTORY IS TO BE SIGNED AND DATED BY THE COMMITTEE AIDE AND PLACED INSIDE THE FOLDER AS THE FIRST ITEM IN THE COMMITTEE FILE.
2. PLACE ALL DOCUMENTS IN THE FOLDER FOLLOWING THE INVENTORY IN THE ORDER LISTED.
3. THE DOCUMENTS WHICH HAVE AN "X" BESIDE THEM ARE CONFIRMED AS BEING IN THE FOLDER.
4. THE COMPLETED FILE IS THEN DELIVERED TO THE CALENDAR CLERK.

DOCKET (Submit only the latest docket found in Bill Status)

COMMITTEE REPORT

CALENDAR NOTICE

HEARING REPORT

HANDOUTS FROM THE PUBLIC HEARING

PREPARED TESTIMONY AND OTHER SUBMISSIONS

SIGN-UP SHEET(S) * *Please refer to hearing report*

ALL AMENDMENTS (passed or not) CONSIDERED BY COMMITTEE:

- AMENDMENT # 2013-0767 - AMENDMENT # 20130685S
 - AMENDMENT # 2013-0685 - AMENDMENT # _____

ALL AVAILABLE VERSIONS OF THE BILL:

AS INTRODUCED AS AMENDED BY THE HOUSE
 FINAL VERSION AS AMENDED BY THE SENATE

OTHER (Anything else deemed important but not listed above, such as amended fiscal notes): FN, transcript

DATE DELIVERED TO SENATE CLERK

8/16/13

SGW

BY COMMITTEE AIDE