

# Bill as Introduced

HB 74 - AS INTRODUCED

2011 SESSION

11-0152

04/01

HOUSE BILL

**74**

AN ACT

relative to the ticketing and season passes at Cannon Mountain.

SPONSORS:

Rep. Taylor, Graf 2; Rep. Russell, Belk 6; Rep. C. Christensen, Hills 19

COMMITTEE:

Resources, Recreation and Development

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ANALYSIS

This bill makes changes to the age requirements for season passes at Cannon Mountain aerial tramway and ski area.

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Explanation:

Matter added to current law appears in ***bold italics***.

Matter removed from current law appears ~~(in brackets and struck through.)~~

Matter which is either (a) all new or (b) repealed and reenacted appears in regular type.

STATE OF NEW HAMPSHIRE

*In the Year of Our Lord Two Thousand Eleven*

AN ACT                   relative to the ticketing and season passes at Cannon Mountain.

*Be it Enacted by the Senate and House of Representatives in General Court convened:*

- 1           1 Resident Ski Rates; Reduced Rates. Amend RSA 227:14 to read as follows:  
2           227:14 Reduced Rates. Season [~~tickets~~] **passes** shall be made available to any resident of this  
3 state. For the purposes of this section "resident of this state" means a person whose domicile is in  
4 this state. A discount of 25 percent shall be given by the division to state residents, when proof of  
5 residency is provided, on all season [~~tickets and coupon books~~] **passes** sold prior to December 15 of  
6 each year for winter facilities at Cannon Mountain [~~state~~] **aerial tramway and** ski area. For  
7 purposes of this section, proof of residency shall include a state issued driver's license; a state issued  
8 I.D. card with a photograph, or information including name, sex, date of birth, height, weight and  
9 color of eyes; United States passport, or an affidavit from the town clerk **in the purchaser's town of**  
10 **residence** certifying residency. [~~Any person who is a full-time secondary school student and who~~  
11 ~~has not attained the age of 19 by May 1 of the year following any winter season shall be eligible for a~~  
12 ~~junior season ticket, and all minors who have not attained the age of 15 years by May 1 of the year~~  
13 ~~following any winter season shall be eligible for a child's season ticket.] **Any person who is between**  
14 **13 and 17 years of age on December 15<sup>th</sup> in the year in which the pass would become**  
15 **effective shall be eligible for a teen season pass. Any person who is between 6 and 12 years**  
16 **of age on December 15 in the year in which the pass would become effective shall be eligible**  
17 **for a junior season pass.** The commissioner of the department of resources and economic  
18 development shall make quarterly reports on season [~~tickets~~] **passes** issued under this section to the  
19 fiscal committee, the senate president, the speaker of the house **of representatives**, and governor  
20 and council.  
21           2 Effective Date. This act shall take effect 60 days after its passage.~~

# Amendments

Rep. Taylor, Graf. 2  
January 19, 2011  
2011-0039h  
06/04

Amendment to HB 74

"Not Adopted"

- 1 Amend the bill by replacing section 2 with the following:
- 2
- 3 2 Effective Date. This act shall take effect upon its passage.

Amendment to HB 74

1 Amend the bill by replacing all after the enacting clause with the following:

2

3 1 Resident Ski Rates; Reduced Rates. RSA 227:14 is repealed and reenacted to read as follows:

4 227:14 Reduced Rates. All season passes, including those for different age groups or military  
5 service, established by the department for the specific use of the winter facilities at Cannon  
6 Mountain aerial tramway and ski area shall be made available to any resident of this state at a 25  
7 percent discount. For the purposes of this section, "resident of this state" means a person whose  
8 domicile is in this state. To qualify for the discount, a resident shall provide proof of residency and  
9 purchase the pass prior to December 15 of the year in which the pass becomes effective. Proof of  
10 residency shall include a state issued driver's license; a state issued I.D. card with a photograph or  
11 information including name, sex, date of birth, height, weight and color of eyes; a United States  
12 passport; an affidavit certifying residency from the municipal clerk of the purchasers' town or city of  
13 residence; or, for a person less than 18 years of age, proof of a parent's or guardian's residency  
14 provided by the resident parent or guardian. The commissioner of the department of resources and  
15 economic development shall make quarterly reports on season passes issued under this section to the  
16 fiscal committee of the general court, the senate president, the speaker of the house of  
17 representatives, and the governor and council.

18 2 Effective Date. This act shall take effect upon its passage.

**Amendment to HB 74**  
**- Page 2 -**

2011-0058h

**AMENDED ANALYSIS**

This bill makes changes to the requirements for reduced rate season passes at Cannon Mountain aerial tramway and ski area.

Amendment to HB 74

1 Amend the bill by replacing all after the enacting clause with the following:

2

3 1 Resident Ski Rates; Reduced Rates. RSA 227:14 is repealed and reenacted to read as follows:

4 227:14 Reduced Rates. All season passes, including those for different age groups or military  
5 service, established by the department for the specific use of the winter facilities at Cannon  
6 Mountain aerial tramway and ski area shall be made available to any resident of this state at a 25  
7 percent discount. For the purposes of this section, "resident of this state" means a person whose  
8 domicile is in this state. To qualify for the discount, a resident shall provide proof of residency and  
9 purchase the pass prior to December 15 of the year in which the pass becomes effective. Proof of  
10 residency shall include a state issued driver's license; a state issued I.D. card with a photograph or  
11 information including name, sex, date of birth, height, weight and color of eyes; a United States  
12 passport; an affidavit certifying residency from the municipal clerk of the purchasers' town or city of  
13 residence; or, for a person less than 18 years of age, proof of a parent's or guardian's residency  
14 provided by the resident parent or guardian. The commissioner of the department of resources and  
15 economic development shall make quarterly reports on season passes issued under this section to the  
16 fiscal committee of the general court, the senate president, the speaker of the house of  
17 representatives, and the governor and council.

18 2 Effective Date. This act shall take effect upon its passage.

Amendment to HB 74  
- Page 2 -

2011-0058h

AMENDED ANALYSIS

This bill makes changes to the requirements for reduced rate season passes at Cannon Mountain aerial tramway and ski area.



# Speakers



# Hearing Minutes

HOUSE COMMITTEE ON RESOURCES, RECREATION AND DEVELOPMENT

PUBLIC HEARING ON HB 74

**BILL TITLE:** relative to the ticketing and season passes at Cannon Mountain.  
**DATE:** January 20, 2011  
**LOB ROOM:** 305      **Time Public Hearing Called to Order:** 11:00 a.m.  
**Time Adjourned:** 11:30 a.m.

(please circle if present)

**Committee Members:** Reps. Renzullo, Kappler, C. Christensen, Russell, Ahlgren, Morrow, Bolster, Howard, Hutchinson, Lovett, Pettengill, Schroadter, Spang, Parkhurst, Moody, Aguiar and Thomas.

**Bill Sponsors:** Rep. Taylor, Graf 2; Rep. Russell, Belk 6; Rep. C. Christensen, Hills 19

TESTIMONY

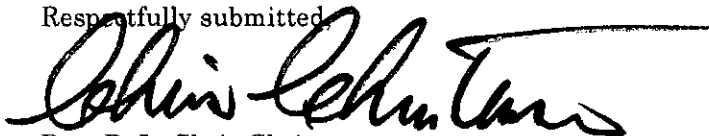
\* Use asterisk if written testimony and/or amendments are submitted.

**Rep. Kathy Taylor** - Prime sponsor of the bill. Introduced the bill. Its age brackets for tickets and passes to provide consistency – now must be an enrolled student to get student discount. This precluded home school students. Streamlines process and reduces confusion for clients. This should not impact revenues. Amendment 2011- 0039h changes effective date from “60 days” to “on passage” so that materials printed this spring will be accurate..

**John DeVivo, General Manager, Cannon Mountain** - Supports the bill. Answered committee questions relative to existing pricing and discounts.

Question: Should we just give this responsibility to the New Hampshire Department of Resources and Economic Development (DRED)? ANS: No problem with existing programs. Full rate schedule will be emailed to Rep. Kappler for forwarding to committee members.

Respectfully submitted,



Rep. D. L. Chris Christensen  
Clerk

HOUSE COMMITTEE ON RESOURCES, RECREATION AND DEVELOPMENT

PUBLIC HEARING ON HB 74

**BILL TITLE:** relative to the ticketing and season passes at Cannon Mountain.

**DATE:** January 20, 2011

**LOB ROOM:** 305      **Time Public Hearing Called to Order:** 11:00 a.m.

**Time Adjourned:** 11:20 am. recess

(please circle if present) *test out* 11:25 a.

**Committee Members:** ~~Reps. Renzullo, Kappler, C. Christensen, Russell, Ahlgren, Merrow, Bolster, Howard, Hutchinson, Lovett, Pettengill, Schroadter, Spang, Parkhurst, Moody, Aguiar and Thomas.~~ *11:30. cloud*

**Bill Sponsors:** Rep. Taylor, Graf 2; Rep. Russell, Belk 6; Rep. C. Christensen, Hills 19

TESTIMONY

\* Use asterisk if written testimony and/or amendments are submitted.

1/20/11

P) ↑ of 2

HB 74 - Cannon -

Rep. Taylor - prime Intro

As eye brackets for tickets & passes to provide consistency.

New must be an enrolled student to get student discount. This precluded home school students.

Streamlines process & reduce confusion for clients.

This should not impact revenues

→ Amend 0039 h As eff date from 60 days to "on passage"

1/20/11 HR 74 pg 2 of 2  
Recessed @ 11:20 am.

Re-started at 11:25 am -

① John DiVino - GM of Cannon Mtn.

answered committee <sup>support</sup> question  
relative to existing pricing &  
discounts

Q - Should we just give this  
responsibility to ARED?

A. No problems with further programs

Full rate schedule will be described to  
Rep. Kappeler for FWD to committee members.

# Testimony





**Kathleen Taylor**

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**From:** John DeVivo <john.devivo@dred.state.nh.us>  
**Sent:** Tuesday, January 18, 2011 10:01 PM  
**To:** kntaylor2@gmail.com  
**Subject:** HB74

Representative Taylor -

I'll get into specifics if asked at the hearing on Thursday, but in a nutshell, here's what we hope to accomplish with this bill:

- \* Eliminate the need for secondary school enrollment proof while still requiring proof of age (with home schooling being so prevalent)
- \* Change the age brackets to align our season pass and day ticket age brackets (they're currently different)
- \* Change the terminology of the season passes to reflect the new age brackets
- \* Change the "age as of" requirement (re: season passes) to December 15th to align with the current NH Resident discount deadline
- \* Eliminate the term "coupon book" from NH Resident discount consideration (our 10-Pack is already heavily discounted)

In short, the re-write meets our objectives, streamlines our process, and eliminates confusion for us and our guests. Over the long haul, we shouldn't gain or lose any significant revenue, but the need to streamline our process and consolidate our products and presentation is significant. From a service perspective, it makes little sense to have different age brackets and different burdens of proof depending on which product a guest is looking to purchase. Additionally, the "coupon book" consideration would place the burden of an additional 25% discount (for a NH Resident) off of a product already discounted nearly 15% (our 10-Pack is \$569 instead of \$670 @ retail rates).

Thanks for your support - JD

John M. DeVivo, General Manager

Cannon Mountain Ski Area & Franconia Notch State Park

(603) 823-8800, ext. 790 (winter)  
(603) 545-7741 (cell / e-mail / text)  
(603) 823-8088 (fax)

Best Value in the East! - SKI Magazine 2007, '08, '09, '10 Four More Eastern Top Ten rankings! - SKI Magazine - 2010  
America's 7th Most Beautiful State Park - 2007

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<<http://www.franconianotchstatepark.com/>>

# TITLE XIX

## PUBLIC RECREATION

### CHAPTER 227

#### AERIAL TRAMWAYS

#### Resident Ski Rates

##### Section 227:14

**227:14 Reduced Rates.** – Season tickets shall be made available to any resident of this state. For the purposes of this section "resident of this state" means a person whose domicile is in this state. A discount of 25 percent shall be given by the division to state residents, when proof of residency is provided, on all season tickets and coupon books sold prior to December 15 of each year for winter facilities at Cannon Mountain state ski area. For purposes of this section, proof of residency shall include a state issued driver's license; a state issued I.D. card with a photograph, or information including name, sex, date of birth, height, weight and color of eyes; United States passport, or an affidavit from the town clerk certifying residency. Any person who is a full-time secondary school student and who has not attained the age of 19 by May 1 of the year following any winter season shall be eligible for a junior season ticket, and all minors who have not attained the age of 15 years by May 1 of the year following any winter season shall be eligible for a child's season ticket. The commissioner of the department of resources and economic development shall make quarterly reports on season tickets issued under this section to the fiscal committee, the senate president, the speaker of the house, and governor and council.

**Source.** 1967, 352:2. 1971, 137:1; 492:1. 1973, 72:32. 1975, 205:1. 1993, 358:15, eff. July 1, 1993. 1998, 134:9, eff. June 10, 1998.

# Voting Sheets

HOUSE COMMITTEE ON RESOURCES, RECREATION AND DEVELOPMENT

EXECUTIVE SESSION on HB 74

**BILL TITLE:** relative to the ticketing and season passes at Cannon Mountain.

**DATE:** January 26, 2011

**LOB ROOM:** 305

**Amendments:**

Sponsor: Rep. Renzullo OLS Document #: 2011 0058h

Sponsor: Rep. OLS Document #:

Sponsor: Rep. OLS Document #:

**Motions:** OTP, OTR/A, ITL, Interim Study (Please circle one.)

Moved by Rep. Kappler

Seconded by Rep. Parkhurst

Vote: 15-0 (Please attach record of roll call vote.)

**Motions:** OTP, OTP/A, ITL, Interim Study (Please circle one.)

Moved by Rep. Russell

Seconded by Rep. Christensen

Vote: 15-0 (Please attach record of roll call vote.)

**CONSENT CALENDAR VOTE: 15-0**

(Vote to place on Consent Calendar must be unanimous.)

**Statement of Intent:** Refer to Committee Report

Respectfully submitted,

Rep. Chris Christensen, Clerk

HOUSE COMMITTEE ON RESOURCES, RECREATION AND DEVELOPMENT

EXECUTIVE SESSION on HB 74

BILL TITLE: relative to the ticketing and season passes at Cannon Mountain.

DATE: 11/26/11

LOB ROOM: ~~300~~ 303

Amendments:

Sponsor: Rep. *Renzullo* OLS Document #: *2011-0058h*  
Sponsor: Rep. OLS Document #:  
Sponsor: Rep. OLS Document #:

Motions: OTP, OTP/A, ITL, Interim Study (Please circle one.)

Moved by Rep. *Kappler*  
Seconded by Rep. *Parkhurst*  
Vote: *15-0* (Please attach record of roll call vote.)

Motions: OTP, OTP/A, ITL, Interim Study (Please circle one.)

Moved by Rep. *Russell*  
Seconded by Rep. *Christensen*  
Vote: *15-0* (Please attach record of roll call vote.)

CONSENT CALENDAR VOTE:

(Vote to place on Consent Calendar must be unanimous.)

Statement of Intent: Refer to Committee Report

*15-0*

Respectfully submitted,

Rep. Chris Christensen, Clerk

OFFICE OF THE HOUSE CLERK  
 RESOURCES, RECREATION and DEVELOPMENT.

Amend.  
 0058h

Bill# HB 74 Title Relative to ticketing of  
season pass at Cannon Mtn.

PH Date 1/20/11 Exec Date 1/26/11

Motion OTPA/A Amendment # 2011-0058h

Member	Yea	Nay
RENZULLO, Chair	✓	
KAPPLER Vice-Chair	✓	
CHRISTENSEN	✓	
RUSSELL	✓	
AHLGREN	Ab Sent	
MERROW	✓	
BOLSTER	Ab Sent	
HOWARD	✓	
HUTCHINSON	✓	
LOVETT	✓	
PETTENGILL	✓	
SCHROADTER	✓	
SPANG	✓	
PARKHURST	✓	
MOODY	✓	
AGUIAR	✓	
THOMAS	✓	

TOTAL                      15                      0

OFFICE OF THE HOUSE CLERK  
 RESOURCES, RECREATION and DEVELOPMENT

Bill w/ Amend

Bill# HB 74 Title Relative to Ticketing & season passes at Cannon Mt.

PH Date 1/20/11 Exec Date 1/26/11

Motion OTP/A Amendment # \_\_\_\_\_

Member	Yea	Nay
RENZULLO, Chair	✓	
KAPPLER Vice-Chair	✓	
CHRISTENSEN	✓	
RUSSELL	✓	
AHLGREN	Absent	
MERROW	✓	
BOLSTER	Absent	
HOWARD	✓	
HUTCHINSON	✓	
LOVETT	✓	
PETTENGILL	✓	
SCHROADTER	✓	
SPANG	✓	
PARKHURST	✓	
MOODY	✓	
AGUIAR	✓	
THOMAS	✓	

TOTAL                      15                      0

# Committee Report



**CONSENT CALENDAR**

**January 26, 2011**

**HOUSE OF REPRESENTATIVES**

**REPORT OF COMMITTEE**

**The Committee on RESOURCES, RECREATION AND DEVELOPMENT to which was referred HB74,**

**AN ACT relative to the ticketing and season passes at Cannon Mountain. Having considered the same, report the same with the following amendment, and the recommendation that the bill OUGHT TO PASS WITH AMENDMENT.**

**Rep. Andrew Renzullo**

**FOR THE COMMITTEE**

## COMMITTEE REPORT

Committee:	<b>RESOURCES, RECREATION AND DEVELOPMENT</b>
Bill Number:	<b>HB74</b>
Title:	<b>relative to the ticketing and season passes at Cannon Mountain.</b>
Date:	<b>January 26, 2011</b>
Consent Calendar:	<b>YES</b>
Recommendation:	<b>OUGHT TO PASS WITH AMENDMENT</b>

### STATEMENT OF INTENT

This bill makes changes to the requirements for reduced rate season passes at Cannon Mountain aerial tramway and ski area. It simplifies the process and reduces the confusion among products and hence improves customer service. The bill eliminates the need for secondary school enrollment proof (with home schooling being so prevalent) while still requiring proof of age. The bill changes the age brackets of underage skiers to align the season pass and day ticket age brackets which are currently different. From a service perspective, it makes little sense to have different age brackets and different burdens of proof depending on which product a guest is looking to purchase. The Cannon Mountain Ski Area management does not expect any change in revenue.

Vote 15-0.

Rep. Andrew Renzullo  
FOR THE COMMITTEE

Original: House Clerk  
Cc: Committee Bill File

## CONSENT CALENDAR

### RESOURCES, RECREATION AND DEVELOPMENT

**HB74**, relative to the ticketing and season passes at Cannon Mountain. **OUGHT TO PASS WITH AMENDMENT.**

Rep. Andrew Renzullo for RESOURCES, RECREATION AND DEVELOPMENT. This bill makes changes to the requirements for reduced rate season passes at Cannon Mountain aerial tramway and ski area. It simplifies the process and reduces the confusion among products and hence improves customer service. The bill eliminates the need for secondary school enrollment proof (with home schooling being so prevalent) while still requiring proof of age. The bill changes the age brackets of underage skiers to align the season pass and day ticket age brackets which are currently different. From a service perspective, it makes little sense to have different age brackets and different burdens of proof depending on which product a guest is looking to purchase. The Cannon Mountain Ski Area management does not expect any change in revenue. **Vote 15-0.**

Original: House Clerk  
Cc: Committee Bill File

COMMITTEE REPORT

COMMITTEE:

RR & D

BILL NUMBER:

HB 74

TITLE:

Relative to ticketing of senior parents

DATE:

1/26/11

CONSENT CALENDAR:

YES

NO

OUGHT TO PASS

OUGHT TO PASS W/ AMENDMENT

INEXPEDIENT TO LEGISLATE

RE-REFER

INTERIM STUDY (Available only 2<sup>nd</sup> year of biennium)

Amendment No.

00584

STATEMENT OF INTENT:

COMMITTEE VOTE:

15-0

RESPECTFULLY SUBMITTED,

- Copy to Committee Bill File
- Use Another Report for Minority Report

Rep.

Benzullo  
For the Committee

## HB 74

This bill makes changes to the requirements for reduced rate season passes at Cannon Mountain aerial tramway and ski area. It simplifies the process and reduces the confusion among products and hence improves customer service. The bill eliminates the need for secondary school enrollment proof (with home schooling being so prevalent) while still requiring proof of age. The bill changes the age brackets of underage skiers to align the season pass and day ticket age brackets which are currently different. From a service perspective, it makes little sense to have different age brackets and different burdens of proof depending on which product a guest is looking to purchase. The Cannon Mountain Ski Area management does not expect any change in revenue.

HB-74

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*Andy*